

# U.S. Revs Engines to Launch Supersonic Aircraft

By Ralph Vartabedian

OVERNATION

( I solfied )

Los Angeles Times Service WASHINGTON - Without much fanfare, given the stakes, NASA is poised to issue a \$1.5 pillion contract to a consortium of every major U.S. commercial airplane and jet engine company for an ambitious research program leading to a supersonic jetliner in regular service by

It is a colossal industrial project that would require enormous investments, carry huge technical risks and raise potentially serious environ-

But picture the rewards: A sleek, needlenosed jetliner carrying 300 passengers taxis out of Los Angeles International Airport, rolls to a hushed takeoff over the Pacific Ocean, then

Kiosk

— reaching 2.4 times the speed of sound nearly 12 miles (19 kilometers) above the Earth. The titanium airplane with a cockpit that looks like a video arcade pulls into Tokyo in

just over four hours, cutting six hours off the

normal trip. Jet-lagged international travelers have been anticipating such an airplane for 20 years, since Congress halted development of a first-generation supersonic jetliner and Europe produced

the rival Concorde - an economic flop. Some experts claim the National Aeronautics

and Space Administration is too optimistic about its ability to solve the environmental problems. And the airlines, recling from financial losses, have voiced little enthusiasm for buying new planes, particularly ones a decade

Yet, advances in technology have raised ex-pectations in the Clinton administration that the long-standing economic and environmental problems with supersonic jets can be overcome if the government puts in the seed money.

NASA hopes Americans will dominate the

effort, though it would likely include foreign suppliers and investors. There is a huge potential payoff if the plane

fulfills its promise of being far more fuel-efficient than the Concorde and if it can fly without fouling the atmosphere.

NASA touts the program as the most important industrial project in the nation's future and says it is a key to halting the erosion of American dominance of the world aircraft industry.

At stake is a potential \$200 billion in orders

which would support roughly 140,000 manufacturing jobs, said Wesley Harris, NASA's aeronautics chief.

"We have growing confidence that this plane will be built by 2005 by either the U.S. or the Europeans," he said, "Who will build it? U.S.

companies must be in the driver's seat. "I believe it is the most critical manufacturing decision this country will make in the next

The strong advocacy reflects a changed attitude at NASA, which for years has sponsored aircraft research that often helped foreign competitors as much as Americans and often engaged in academic research with little commer-

Since the Apollo moon missions, NASA's

# Congressman-as-Crook Attitude Prevails

U.S. 'Will Not Flinch' By Dan Balz and Eric Pianin Washington Past Service
WASHINGTON — An institution already In Korea Showdown

WASHINGTON (Reuters) — Vice President Al Gore said Wednesday that the United States "will not flinch" in its showdown with North Korea over nuclear

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bruised from a succession of scandals has received another black eye with the indictment of Representative Dan Rostenkowski, and Republicans got a campaign issue for this year's midterm elections.

The 17-count indictment against the powerful Chicago Democrat embodies the resentment many Americans long have harbored against Congress, that its members enjoy perks and privileges not available to ordinary citizens and have used their positions for personal enrichment rather than the public good.

Mr. Rostenkowski proclaimed himself inno-cent of taking public funds for private use, and vowed to fight the charges, which include mail fraud, wire fraud, tampering with a witness, concealing a material fact, and aiding and abetting a crime. But many Americans already have

found the Congress guilty, and the case outlined by U.S. Attorney Eric Holder on Tuesday will very likely feed public cynicism regardless of how the legal battle turns out.

"People are going to sit back and watch this trial and say, "I always thought that politicians used public office for private gain and now! know it's true," said Mark Mellman, a Democratic polister.

"If you multiplied the \$600,000 allegedly embezzled by 435 members of Congress, you would get an idea of how big this is in the eyes of the taxpayers," said Representative Ernest J. Istook Jr., an Oklahoma Republican, who won his seat two years ago by defeating a scandalridden Republican in the primary." Rightly or wrongly, it gives fuel to people who believe that

everybody in Congress is a crook."

That cynicism has put incumbents on the defensive, spawned the term-limits movement in America and helped to give rise to Ross Perot and his followers. Even before the indictment

Tuesday, incumbents were nervous about the voters' mood this year.

The assault on Congress's image has come in many forms over the past five years: the scan-dals over the House bank and post office; the resignation under a cloud by former Speaker James C. Wright, a Texas Democrat; a stream of television reports on the junkets and goodies enjoyed by those in office.

Polls continue to show an overwhelmingly negative view of Congress as an institution. Four in five voters say members of Congress quickly lose touch with people back home and three in five disapprove of the job Congress

The fallout of declining public confidence in Congress, and of demands for ever-stricter ethics laws and tighter regulations on public behavior, also have led to a record number of

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# Clinton Enters Fray Of Italian Upheaval

# White House Hopes to Alter Its Image on Foreign Policy

By R. W. Apple Jr.

New York Times Service ROME - Bill Clinton began the second major European trip of his presidency on Wednesday in much the same way be began the first, still struggling to convince the principal allies of the United States that he is a worthy leader of the world's only full-functioning superpower.

The centerpiece of the president's eightday journey will be the 50th anniversary of the epic amphibious landing in Normandy on June 6, 1944, by British, Canadian and American forces, for which commemorative events worthy of Hollywood have been planned. He will also mark the capture of Rome by Allied armies two days

In addition, there will be substantive discussions along the way with Italian, British and French leaders, as well as with Pope John Paul II.

And if the official agendas focus on such matters of high policy as starvation in Rwanda, suife in Bosnia and nuclear weapons in North Korea, a more personal question will preoccupy many of the Euro-

pean participants:
Will Mr. Clinton, who was elected on a promise to pay more attention to domestic policy and the economy and less to foreign affairs, grasp the baton of international leadership like every president since Franklin D. Roosevelt, or does he represent a reversion to a more inward-looking America?

At home, the president's advisers believe, there will inevitably be comparisons to Ronald Reagan, who shone brightly on this same stage 10 years ago.

But in Europe, it is the future that preoccupies the politicians and policy analysts. Over the weekend, European newspapers made much of Mr. Clinton's acknowledgment of the "relentless criticism" of his foreign policies, and his pledge to begin "changing whatever it is that is not inspiring people's confidence in

me."
What that is from the European perspective is a clear presidential definition of the national interests of the United States and an equally clear indication of what he

will do to protect them.
"When he came to Europe last summer," commented a Continental foreign minister this week, "he said all the right things. But since then, the sounds coming out of Washington have not been reassur-

ing.
"Instead of decisive leadership, we have seen confusion, contradiction and delay. I would lie if I said we weren't worried."

Few officials believe that much would be changed by replacing Secretary of State Warren M. Christopher or W. Anthony Lake, the national security adviser, al-though a senior civil servant conceded that "there is a considerable nostalgia for the good old days of Kissinger, Eagleburger, Scowcroft and Baker" — the mainstays of the foreign-affairs teams of recent Republican administrations

Many recognize that there are no easy See CLINTON, Page 5

# **Endorsement** Is Pursued By Berlusconi

By Alan Cowell

New York Times Service

ROME — President Bill Chuton will fly straight into an unscheduled diplomatic challenge when he meets Italy's new leaders Thursday, under pressure to endorse a government condemned elsewhere in Europe as the harbinger of neo-Fascist revival.

Since Prime Minister Silvio Berlusconi took

office on May 11, his administration has invested much time and diplomacy in seeking to convince its European allies that Italy's ties with the fascist past have been broken.

But the presence within Mr. Berlusconi's coalition of the neofascist Italian Social Movement - founded in 1946 to burnish the memory of Mussolini - has left many Europeans skeptical about the party's vaunted transformation into a conservative force akin to the French Gaullists or the British Conservatives.

Indeed, politicians of varying seniority in France, Germany, Belgium and Denmark have voiced misgivings about the Italian Social Movement's dominance of a new right-wing grouping called the National Alliance that forms part of the coalition.

Mr. Clinton's visit, thus, has assumed a much broader political significance in Italy than had been foreseen when the trip was arranged long before elections March 27 and 28 brought the coalition to power. The U.S. president will be the first foreign leader to meet Mr. Berlusconi since he took office.

Mr. Clinton is coming to Rome to mark the 50th anniversary of the wartime Allied landings at Anzio and Nettuno south of Rome in June 1944, that led to the liberation of Italy. Then, he goes on to Britain and France for the Normandy D-Day commemoration.

But his meetings here with Mr. Berlusconi have already been charged by the debate over the democratic credentials of the new coalition, made up of the prime minister's Forza Italia party, the National Alliance, headed by the neofascist leader, Gianfranco Fini, and the sep-aratist-minded Northern League.

Last weekend, Mr. Clinton addressed the issue in an interview with Italian television. saying it was "premature" to talk of a swing to the extreme right in Italy following the March

elections. "For a number of reasons, some parties that take part in democracies have their roots in the past. But things change," Mr. Clinton said. "I'm thinking like an Italian citizen and I'm saying — he was elected. Let's see if he knows how to do his job. Let's give him a chance and

support him."
The comments were widely interpreted here as an endorsement of the Berlusconi administration in the face of European misgivings.

Mr. Berlusconi offered a response Wednes-

day in a message printed on the front page of Turin's La Stampa, saying Mr. Clinton had expressed "trust" in the new government, Italy's 53d since World War II.

"President Clinton will find on his path an Italy that is firm in its oldest democratic and republican values and, at the same time, a new Italy," Mr. Berlusconi wrote. He described the March elections as a "liberal, pro-Western choice" that had "confirmed the historic and

moral bases that unite Western democracies.' What Italy's rightists will seek from Mr. Clinton, said a newspaper commentator. Fe-derico Bianchessi, is "an international license from the White House to exhibit every time" outsiders need convincing of their democratic

And, said the former Communist opposition

See ITALY, Page 5

# Prince Rides to Euro Disney's Rescue

Compiled by Our Staff From Dispatches
PARIS — Walt Disney Co. and Euro Disney
SCA said Wednesday that a Saudi prince had agreed to buy as much as a 24 percent stake in the struggling Euro Disneyland theme park near Paris.

The entertainment company also said the prince, Walid ibn Talal ibn Abdulaziz, an international investor who is also the largest shareholder in the New York-based banking company Citicorp, would participate in a 6 billion French franc (\$1 billion) rights offering and would provide a financing commitment for a convention center near the park.

United Saudi Commercial Bank, of which Prince Walid is chairman, has agreed to act as a backup underwriter for three banks lending to from 49 percent to as low as 36 percent.

the syndicate that will underwrite 51 percent of the rights offering. The three banks are Banque Nationale de Paris, Banque Indosuez and Caisse des Depôts & Consignations.

Disney said it had agreed to subscribe to the remaining 49 percent of the rights offering. Under the agreements, Prince Walid and United Saudi Commercial Bank also accepted restrictions on the resale of their Euro Disney stock and a 10-year restriction on increasing their stake in the park.

Terms call for Prince Walid, 37, to buy between 13 percent and 24 percent of Euro Disney's shares, depending on demand for the rights offering. His investment could reduce Walt Disney Co.'s stake in the Disney park

Prince Walid also agreed to a three-year commitment for as much as \$100 million to develop a convention center at Fire Disneyland as a means of attracting additional visitors to the theme park and its hotels.

The prince and the Saudi bank agreed to limit their total investment to no more than 2.4

Although Euro Disney, which had an operating loss of 1.05 billion francs in the six months ended March 31, has had serious financial problems and disappointing attendance and revenue since it was opened in April 1992, a spokesman for Prince Walid was quoted as saying: "The long-term prospects for Euro Dis-

See DISNEY, Page 3

# 2 Worlds Collide, Gently, at U.S. School

By Michael Winemp

New York Times Service WINDOW ROCK, Arizona - As part of an exchange program in April, nine top seniors from Window Rock High School on the Navajo reservation journeyed to Connecticut to spend six weeks at one of the nation's premier college preparatory schools, Choate-Rosemary Hall.

The Navajos were nervous. "I was worrying," said Thelma Woodie, who will attend community college in Scottsdale,

Newsstand Prices Bahrain ...0.800 Din Malta...  Arizona. "They told us President Kennedy went to Choate. They go to Harvard, Yale, Williams — I've heard of those places, but we're not ready for those schools yet."

The Choate kids were nervous, too. Their teachers explained that the Navajos would be quieter - it's their culture. "One of our teachers told us there's a rule in

the Navajo culture not to look in people's eyes," said Kristin Mahan, a Choate senior. "I said, O.K., I'll be careful about that." We weren't told too much else, so we had, like, no clue." After a few hours of chatting, the students hit it off. Kristin then felt safe to ask Thelma about the eye business.

"Really?" replied the girl from Window Rock. "I don't think so. I never heard of it." Thelma went on to tell the Choate girls about her boyfriend: "He's a deejay," she said. "He does dances in Window Rock, Monument Valley. Chinle High. Mainly rap, techno, R&B, house music." She said he goes under the name

The Navajos had heard that many Asians

attended Choate. Thelma wondered if they would dress in traditional garb.

"Then I was looking out the window and I see these Korean twins driving around in a BMW," she said.

In time, the Navajo and Choate seniors became friends. It dawned on them that their differences were less about culture and more about wealth and social class. Andrea Gorman, a Navajo who plans to study engineering at Arizona State University.

said: "They have computers, laser printers, a lot of expensive things in their rooms. They get all their meals in the dining room and still order In their own ways, each high school serves an elite. Choste sends 99 percent of its students to

college, with a large number going to the by League. For example, more than 30 of the 300 Choate seniors were accepted at Brown University. Half of Choate's graduating class took a college-level calculus course. Window Rock is the seat of government for

See SCHOOL, Page 5



Mr. Tapie taking time for thought at a campaign stop in northern France.

### France's Tapie: **Bad News Is** All to the Good

By Alan Riding New York Times Service

PARIS — Besieged by judges, creditors, tax inspectors and political foes, a French industrialist-turned-politician seems to be living proof that all publicity is good publicity. Despite his troubles, Bernard Tapie's pulitical career is flourishing.

Almost daily, French newspapers have carried articles about judges demanding that his immunity as a member of Parliament be lifted, about a major bank threatening to seize his property to cover \$215 million in debts and about accusations of a tax dodge

involving his yacht.

And these followed a headline-grabbing ruling by the French soccer federation that Mr. Tapie's top-ranking soccer team, Olympique Marseille, be relegated to the second division as punishment for the apparent involvement of some of its players and officials

in a match-rigging scandal.

Yet Mr. Tapie may have good reason to appear unruffled. A poll published by the newspaper Le Parisien said 44 percent of those questioned believed that he was "the victim of a plot by certain journalists, politicians or magistrates," against 34 percent who

Further, 57 percent said he should remain a candidate for the June 12 elections for the European Parliament. According to other polls, his party, Radical Energy, may get 10 percent of the vote, more than enough for him to win election and renew his immunity from prosecution,

Mr. Tapie's appeal seems to be that after a rags-to-riches career in business he elbowed himself into a political system that prefers to reward those who climb quietly through the

See TAPIE, Page 7



Policemen inspecting a car that exploded Wednesday in Madrid. It may have been used earlier by the assassins of an army general.

### Basques Suspected of Slaying Spanish General

Compiled by Our Staff From Dispatches MADRID - An army general leaving for work Wednesday morning was shot and killed by unidentified gunmen believed to be Basque separatists, the Defense Ministry

Officials speculated that the attack was linked to separatist attempts to gain publicity before the elections for the European Parliament on June 12.

A car that police suspect was used by the assassins in their escape exploded in a nearby street shortly after the killing. There were no injuries. Madrid police had cleared the area

after an anonymous telephone warning. Brigadier General Juan José Hernández Rovira was dead on arrival at the Gregorio Maranon Hospital with gunshot wounds to

the head, neck and chest. A private radio quoted a witness who said a man and a woman carried out the shooting just outside the victim's home.

By Caryle Murphy

Washington Post Service

seeking to transform what they call

a tyrannical Saudi government into

shop in London, charging they

were forced into exile by repression

The Committee for the Defense

of Legitimate Rights represents the

first time in recent memory that

dissidents from within Saudi Ara-

bia's Sunni Muslim majority have

their activities could prove embar-

rassing to the secretive Saudi mon-

archy, which tries to keep its rifts

behind closed doors and prides it-

self on religious orthodoxy and its role as custodian of Islam's holiest

shrines, at Mecca and Medina.

"true" Islamic state have set up

CAIRO - Saudi dissidents

Officials said the killing bore the hallmark of the Basque separatist group ETA. General Hernández Rovira was the 17th soldier of general officer rank killed by ETA since Prime Minister Luis Carrero Blanco, an admiral, was assassinated by a bomb in Madrid

"This makes us fear the worst, that ETA has a unit in Madrid," Defense Minister Julian Garcia Vargas said as he left the hospi-

The group, whose name is a Basque language acronym for Basque Homeland and Liberty, has killed more than 735 people since it took up arms in 1968 to try to win independence for the three-province Basque

The radical Basque newspaper Egin carried an ETA communiqué Wednesday claiming responsibility for the killing of a paramilitary Civil Guard in the Basque port of Bilbao in April and a car bomb attack that killed an army beutenant in Madrid last week.

Exiled Saudis Press Fahd for Orthodoxy

ties at home and promises to ad-royal family to the country's elite.

Since it opened its London office offer ideas and make themselves

in April, the Sunni dissident group acceptable to outsiders," said a

has kept up a steady stream of Saudi analyst. Although they are

faxes to news agencies that have demanding more accountability

accused the government, among from Saudi rulers, "their ideas on

of the country's 15 percent Shiite

Muslim minority under which they

halted anti-government activities

from London and Washington in exchange for increased civil liber-

dress Shiite complaints of discrimi-

started activities abroad. Although other things, of following "consone social issues, such as women, there is no evidence they have fused and irrational" foreign poli- are more orthodox than the re-

"in support of oppression and tyr-

ment," said the committee spokes-

man. Mohammed Masaari, a for-

mer physics professor.

This is a fake Islamic govern-

The group was banned by Saudi

On Sunday, three people were seriously wounded by package bombs left on beaches

The latest killing was ETA's third attack in

Prime Minister Felipe González's Socialist Party issued a statement after the shooting,

urging Spaniards to unite to light terrorism. "At this time, when all political groups are preparing to go freely to the polls, this terrorist action demonstrates clearly the cowardice of those who, far from taking part in democratic institutions, prefer to use terror and

blackmail to sustain arguments devoid of rationality," the statement said. In the campaign for the European Parliament, the fallout from a series of corruption scandals has given the conservative Popular Party a chance of defeating the ruling Social-

ists in a poll at national level for the first time

Minister Shehab Jamjoon.

forbidden to travel abroad.

Mr. Masaari was dismissed from

his job at King Saud University in

Riyadh and jailed for six months

after helping set up the dissident

committee last year. In April, he

fled Saudi Arabia despite being

left the country and pressure him

arrested Mr. Masaari's stepson, a

in their history.

most observers say its chances of since the Gulf War.

weight, including financial backing and fellow dissidents to discontin-and connections within the Saudi ue their activities, Saudi authorities

draws support from disaffected brother, a cousin and two brothers-

# Vatican Asks UN For a 'Safe Area' In Rwanda Strife

By Paul Lewis

UNITED NATIONS, New York - The Vatican has asked the Security Council to declare a safe area around a large religious complex in Rwanda where about 38,000 mainly Tutsi refugees are in danger of being killed. The move followed an appeal by

a group of Rwandan bishops to Pope John Paul II asking him to obtain the neutrality of the reli-gious center at Kabgayi, eight kilometers (five miles) southeast of Gitarama in southwest Rwanda, to prevent what could become one of the worst catastrophes of the country's tribal war.
"We are writing to the president

of the Security Council Tuesday night to ask him to do what he can to save over 30,000 lives in Kabgayi by declaring it a safe area which armed forces may not enter." Archbishop Renato Raffaele Martino. the Vatican's permanent observer at the United Nations, said Tues-

day.

The Vatican's proposal would transfer to Rwanda a concept the Security Council first developed in Bosnia-Herzegovina, where it declared six Muslim zones safe areas. persuaded the encircling Serbs to stop attacking and sent in UN soldiers to protect refugees and aid

The letter from the bishops was transmitted to the Vatican by the International Committee of the Red Cross, which has a sevenmember medical team in Kabgayi. The team has confirmed the peril of the people taking refuge there.

Over the weekend, the UN peacekeeping force in the capital. Kigali, received reports of a massacre of about 500 people in the same area. It sent four military observers

to Kabgayi to investigate. They re-ported intimidation but no evidence of a massacre

In their letter to the pontiff, the Rwandan bishops said the religious center — containing a monastery, schools, social centers and a hospital — represented a last refuge for the people sheltering there.

They said the local Hutu-dominated government army was protecting the refugees at the moment. But the bishops report that the army is becoming overwhelm and cannot guarantee the refugees safety from what they described as the savage local Hutu militias if the forces of the Rwanda Patriotic Front reach Kabgayi and force the troops to retreat.

**■** Food Deliveries Resume

UN workers resumed deliveries of food to thousands of stranded civilians in Kigali on Wednesday despite a mortar duel between the government and rebels that dropped rounds all over town. The Associated Press reported from

Relief operations and the evacuation of some displaced people from Kigali were halted Tuesday after a peacekeeper in a UN vehicle was killed by mortar fire.

A UN spokesman, Moctar Gueye, said scaled-back deliveries of food to more than 10,000 people living under UN protection in the capital had resumed

Rebel and army gunners dueled with mortars during the night and

early Wednesday. The Tutsi and the army have fought over control of the capital for nearly two months. Insurgents have captured much of the city, but the army continues to put up resistance from at least three strong-

Judge Reinstates Gay U.S. Officer

SEATTLE (Reuters) — A highly decorated former army nurse who was forced out of the National Guard after acknowledging she was a homosexual was ordered reinstated by a U.S. judge on Wednesday.

District Judge Thomas Zilly wrote that the military ban on homosexuals was based on prejudice and a clear violation of the equal-protection clause of the constitution. Lawyers have said the case will likely be

WORLD BRIEFS

France Protests Canada Fishing Law

PARIS (Renters) — France reopened a long-festering trans-Atlantic fishing dispute on Wednesday, protesting a new Canadian law that allows authorities to stop and search vessels outside of a 320-kilometer limit.

Canada adopted the law last month to help it chase unlicensed fishing ships from interactional material of the first frame interactional material and protections.

ships from international waters off its East coast.

The French foreign minister, Alain Juppe, said the law "does not conform to international law and in particular violates the United

Nations convention on the law of the sea." He termed it "unacceptable." adding that France intended "to strongly denounce it, both in our

bilateral relations with Canada but also in mobilizing the European

Union." He said Parts would ask European Union fisheries ministers at

leading party member defected, accusing his colleagues of condoming anti-foreigner violence.

The Republicans were barred from the June 26 ballot for Saxony-

Anhalt state because they chose candidates during a secret, and therefore undemocratic, convention, the state electoral commission decided in

Udo Boesch, formerly a member of the Republicans' national steering

cause it had become extremist. He accused former colleagues in the

committee, announced Tuesday night that he was quitting the party

party's highest offices of dishonesty in their condemnation of anti-foreigner violence. "All manner of anti-foreigner and anti-Semitic hate

propaganda courses through this party." Mr. Boesch was quoted by the Cologne Express newspaper as saying. "In no way should this party be allowed to enter Germany's Parliament."

Germany Bars Far-Right From Vote BERLIN (AP) — Germany's biggest far-right party was barred Wednesday from participating in an East German state election, and a

their next meeting to lodge a protest against the law.

The judge also ordered the military to expunge any record of Colonel Margarethe Cammermeyer's sexual orientation. She won the Bronze Star for distinguished service in Vietnam and was the highest ranking officer to challenge a 1981 ban against homosexuals in the military, which was relaxed slightly last year by the Clinton administration.

### Kravchuk Rejects Force on Crimea

KIEV (Reuters) — President Leonid M. Kravchuk took a soft line on Wednesday in tackling separatism in the Crimean Peninsula, but members of Ukraine's Parliament demanded firm action to bring the region to

Mr. Kravchuk, addressing Parliament, accused authorities in Crimea of plotting to secede from Ukraine, but offered no tough measures to force them to observe the country's laws. "Deputies are trying to provoke me into saying we must use methods involving force," he said. "I want to

approach this calmly, using our constitution and laws."

Parliament was considering the next move in a battle with Crimea's pro-Russian authorities after the region's Parliament refused to go back on its restoration of a constitution Riev views as the first step toward secession. Crimean authorities ignored an ultimatum to comply with the order within 10 days, ending on Monday.

### UN Calls for a Cease-Fire in Yemen

UNITED NATIONS, New York (Reuters) - The Security Council called unanimously Wednesday for an immediate cease-fire and negotiations to end Yemen's month-old civil war.

The resolution also urged an immediate halt to the supply of arms that might contribute to the conflict and asked Secretary-General Butros Butros Ghali to send a fact-finding mission to the area as soon as practicable to assess prospects for a peace dialogue.

The council acted despite opposition from the San's government to UN involvement in the crisis. While South Yemen leaders have pinned their hopes on UN action to stop the war, in which the more populous North Yemen has held the upper hand, the North's government stresses Yemen's unity and opposes any move implying recognition of the south.

# **UN Gives Ultimatum To Somali Factions**

By Julia Preston Washington Past Service

lishment in Riyadh last year, and man-rights abuses and corruption UNITED NATIONS, New York — The Security Council, demonstrating its growing impa-The Saudi government dismissed the significance of the group's Lontience with bickering clan leaders in Somalia, renewed the UN misdon operations. This will not change the stability of the kingsion there for only four months and warned that it could wind down the dom, and it is nothing which woroperation in mid-July if there is no ries us," said Deputy Information progress toward peace.

> The Clinton administration brought its cautious new policy on UN peacekeeping, approved in ear-May, to bear on the UN mission in Somalia, U.S. diplomats pressed for the mission to be renewed for only 45 days. In a compromise, 15 to 0, for the four-month extension instead of the previous sixmonth periods and to reassess the mission before the end of July.

> "This resolution puts those most responsible for obstruction of for-

with the job of moving toward po-litical reconciliation," said Edward W. Gnehm Jr., the U.S. deputy permanent representative to the United Nations Despite U.S. impatience, the council decided to give Somalia the "last chance" that Secretary-Gen-

time for Somalis simply to get on

eral Butros Butros Ghali said it deserved after the United Nations spent \$2 billion in a year and a half to rescue the country from famine and clan warfare.

But Somalia has forced the United Nations to ponder how long it Rome Tightens Security for Clintons should wait for warring leaders to settle their differences before UN officials pull back their support and conclude they have done all they can.

In a May 24 report, Mr. Buttos Ghali told the council that security in Somalia was "deteriorating," with forces allied with the militia leader Mohammed Farrah Aidid on the offensive to seize new territory in several regions. The 13 major clans have refused to honor a commitment they made March 24 to disarm voluntarily.

Because of the infighting and rampant banditry, "the emergency situation continues and the welfare of large numbers of Somalis remains at risk," the secretary-general warned. He said any immediate reduction of UN forces could plunge the nation back into the war-induced starvation that killed hundreds of thousands of Somalis

### TRAVEL UPDATE

ROME (AFP) — Thousands of police officers will be deployed throughout Rome for President Bill Clinton's visit Thursday, and major disruptions are expected. Police officers will be paying special attention

to road circuits traveled by the Clinton motorcade. The Via Veneto, in the heart of Rome's historical district, will be under tight surveillance because the U.S. Embassy, where the Clintons will stay.

Private vehicles and tour buses have been banned from parking on city streets, and taxis have been ordered to use outlying roads.

Pilots and navigators set a one-day strike against France's domestic. airline Air Inter for Thursday, but company management said in Paris that the action would not cause flight delays or cancellations. (Reuters)

British Midland Airways has signed a code-share agreement with Austrian Airlines. Under the accord, Austrian Airlines will offer seats on British Midland services to Belfast, Dublin, Glasgow, Edinburgh, Teesside and Leeds Bradford. Travelers on British Midland will be able to make twice-daily connections to Vienna. (Bloomberg)

The U.S. Federal Aviation Administration has decided that, starting July 1, a minimum separation of 4 nautical miles will be required for planes following 757s, an increase from the current 3 miles. Turbulent winds created by the wake of the 757s have been implicated in several

Vietnam Airlines will start its first flights to Western Europe on July 1, flying a route from Hanoi to Ho Chi Minh City, Dubai, Berlin and Paris, airline officials said Wednesday.

## **HEALTH CARE COSTS.** LET US PAY FOR IT.

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# **Army Wounds 17 Palestinian Rioters**

Compiled by Our Staff From Departure 17, whose neck was grazed by an this week, had been based in Alge-RAMALLAH, West Bank — Is- army bullet. "We have martyrs, ca-ria, raeli soldiers wounded 17 Palestinian protesters on Wednesday when rioters attacked a police station in the West Bank, a day after under-cover officers killed two Islamuc violence had begun to decline in the

Only six months ago, King Fahd authorities shortly after its estab- have grown outspoken about hureached a deal with exiled leaders lishment in Riyadh last year, and man-rights abuses and committee

attracting wide support at home are

blunted by the pervasiveness of the

Sandi welfare state and a web of

business partnerships that link the

"I don't think this group has done enough conceptual work to

But the group appears to have

several factors that could give it

bureaucracy. Most importantly, it

Sunni professionals and clergy who in-law, he said.

The violence was one of the most serious outbreaks since Palestinian PLO peace deal self-rule started May 18 in the Before withdra Gaza Strip and the Jericho region of the West Bank.

Israeli sources said noters attacked the Israeli police station in Ramallah, a city of 30,000 people north of Jerusalem that is not in the self-rule zone. Soldiers fired rubbe: bullets and tear gas, the sources However, doctors at the emer-gency room in Ramallah Hospital

said that some of the 17 Paiesunians admitted for treatment had been hit with regular bullets. They said one was in critical condition with head and chest wounds. Ramallah is near Al-Ram, where security forces shot and killed two members of Hamas, a Muslim ex-

tremist group, as they were getting off a bus on Tuesday. Hamas opposes the autonomy agreement. The rioters on Wednesday were from all political factions. "As long as there is terror from

the Israeli Army, the bloodshed

will not stop," said Houd al-Garda.

over last month under the Israel-

sualties and no peace."

self-rule areas that the police took Before withdrawing troops from

Despite the violence, an Israeli

Jencho and much of the Gaza Ston. in May, Israeli officials had expressed fears of sudden chaos and bloodshed in the self-rule zones.

"The situation in the field is a pleasant surprise, and every local or foreign observer in Gaza and Jeriaho is amazed by the senoustess of the Palestinian police and the ways in which they've taken on their duties. Environment Minister Yossi Sarid, speaking for the Israeli government, said in the

Mr. Sand, one of the architects of the accord on the mechanics of self-rule signed in Cairo a month ago, said the "graph of terror" in Gazz and Jencho was in decline. "There is a gradual stabilization in the areas handed over to the Palesunian police."

Twenty-two policemen entered Gaza from Egypt on Wednesday. They, like a group of 260 policemen who crossed into the stop earlier

Mr. Sarid dismissed as lies charges by Israeli hard-liners that the Palestinian police had drafted guerrillas who had killed Israelis in the past.

"As of now the Palestinian police are doing their jobs properly, they are worthy of trust and certainly of IAP. Reuters) credit," he said.

# U.S. Offers to Help Taiwan on Airliner Safety

By Don Phillips

WASHINGTON - The Federal Aviation Administration has expressed concern about accidents and incidents involving China Airlines, the official autine of Taiwan, and has invited the company to discuss how the Unit-

"We expect very shortly that they will be able to sit down with us and discuss specific assistance we can give them," said Anthony J. Broderick, the agency's associate administra-tor for regulation and certification.

The Federal Aviation Administration effectively has put China Airlines on notice that it expects the company to take action or safety-related issues.

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The airline, stunned by a series of incidents that appear to be related to poor training or unprofessional behavior, has instituted a retraining program for all its pilots. The Trans-port Ministry of Taiwan has also warned the airline, which flies international routes and owns at least 30 wide-body jets, to enforce Taiwanese aviation law.

Tests show that drinking may have been a contributing factor in the latest crash of an Airbus A300 on April 26 at Nagoya Airport in Japan, in which 264 people were killed. The head of the National Public Safety Commission in Japan reportedly confirmed reports that both pilots had been drinking. A preliminary report on the accident by the government of France, where the Airbus is

Netherlands Antilley Co

Poland/CC1.

Portugal (C)

Puerto Rico

San MannorCL:+

South Africa ...

Slovek Republica (\*)

manufactured, said the crew lost control of the plane on the landing approach as the co-pilot tried to descend by pushing forward on the control yoke, apparently unaware that he was fighting the autopilot. The plane stalled twice and fell.

This was the most serious of a number of China Airlines incidents, including the crash landing of a Boeing 747-400 in Hong Kong and an in-flight incident involving the autopi

lot on another 747.

The number of incidents seems to be higher than expected from an airline that size, Mr. Broderick said. The airline, he said, seemed to be taking the problem seriously, but the agency wants to be "helpful" because many Americans fly

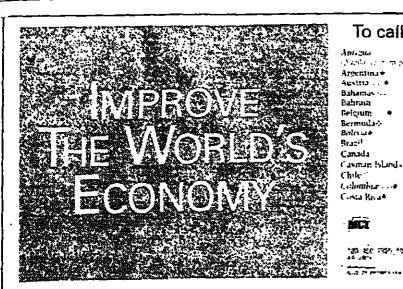
the airline and its jets fly in U.S. airspace.

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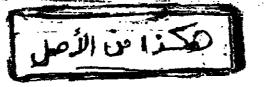
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# THE AMERICAS / THE AMERICAS / THE AMERICAS

# Frenchman Works the Bugs Out of His D-Day Crickets

By Dana Thomas Washington Post Service

VILLEDIEU-LES-POELES, France — "Look at this!" snorts Andre Letellier, a brass craftsman. In his hand is a toy cricket, one of those little noisemakers that everyone's kid brother had when he

He clicks,

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"Listen to it!" he sniffs.

Bad sound, he says. Way inferior.
"And look at this!" He bends the brass part like

A Design of the second This one apparently is made in Hong Kong. There's another from Asia -1 don't know where," he

Mr. Letellier is incensed not because he's a proud Frenchman, but because he has dedicated himself to reproducing a cricket that looks and sounds exactly like the crickets used by the U.S. 82d and 101st Airborne divisions to communicate after they parachuted into the town of Sainte-Mère-Eglise on the

night of June 5, 1944.
Mr. Letellier measured the thickness and lengths of

metal to the millimeter, matched the weight to the lamps, Because the lamp business slows from May to milligram. He used the same quality brass and steel. July, the 46-year-old executive figured he could and the sound-making divots are the same depth and contain the same slight curve.

crispness, Same loudness. It's a noise, he says proudly, "that will crack your

He clicks his cricket.

"You see?" he asks, clicking like a madman, "The sound is authentic."

It all began last Christmas. Mr. Letellier and members of his family, who come from nearby Sainte-Mère-Eglise, were sitting around the table trying to figure out a way to participate in the 50th anniversary celebrations of the Normandy invasion.

"I wanted to do something respectful for the people who died for us," he said, sitting behind the desk of his small office in the industrial section of this 12thcentury town.

Someone suggested the cricket Mr. Letellier owns a company that produces brass

change over his machines to produce crickets.

But first he had to make the prototype. His uncle provided the model: an original that he But more than anything else, Mr. Letellier's crickets click the same click as the antiques. Same tone. Same says belonged to a wounded American soldier who stayed at the family home to heal. "When he left, he gave my uncle his compass and his cricket." Mr.

> For six hours one night, Mr. Letellier worked on crafting an exact reproduction of the antique. "I respected the axis, and the form and dimension, the distance of the base to the end — everything," he says.

> "One must. It's an obligation."
>
> The cricket played an important part in the inva-sion: It was the communications system among American paratroopers who crept through the village streets and behind the hedgerows. One click identified you as an American. Two clicks

meant the coast was clear.

As John Wayne told the crowd of paratroopers in the 1962 movie "The Longest Day," "If you don't get that answering click, hit the dirt and open fire." Sadly, 50 years ago, the crickets weren't the only

thing to make that noise. When a German rifle was cocked, the sliding of the loading mechanism made a double click similar to that of a cricket. Many GIs clicked their one click, beard two clicks, came out from hiding and were shot dead.

Mr. Letellier's crickets are the only crickets to receive the official seal of approval from the Normandy celebration committee, and each one bears a sticker to prove it. There are two versions: the economy package, which is a cricket in a plastic pouch, for \$4.30, or the deluxe, which is a cricket displayed in a plastic box, with a mini-banner that reads "U.S. Army, 1944-1994," and a gold star, for S6.

You can buy them almost anywhere in Normandy—newsstands, gas station mini-markers, butcher shops—in Canada, England, Switzerland and even Germany. Mr. Letellier says he put them on the market in mid-April, and by early May, had sold 200,000—a few more than the 82d and 101st originally required.

As for plans to put a few into the hands of those who were there 50 years ago, Mr. Letellier says, "No, not yet. I don't know them." But he is optimistic.
"It will happen." he says, with a smile. "I'm sure."

Jamaica

### Americans Won't Cast First Stone

WASHINGTON - More than 70 percent of Americans say it is none of their business whether President Bill Clinton has been unfaithful in his marriage, according to a new poll.

A smaller majority of those polled, 62 percent, said even if they

knew for sure that Mr. Clinton had been unfaithful, it would not affect their vote if he ran for re-election.

Thirty-five percent said they would be less likely to vote for the president if they knew he had cheated on Hillary Rodham Clinton. The other 3 percent were not sure.

But predicting how marital infidelity would affect votes in an

election is tricky, warned David Krane, vice president of Louis Harris and Associates, which conducted the telephone poll. "Right now 62 percent say it would make no difference, but if this

were a major issue in the campaign, I suspect that number would go lower," he said. The poll of 1,253 adults, done May 23-26, was not limited to likely voters.

(AP)

### Warner is Moving to Freeze Out North

WASHINGTON - Senator John W. Warner, Republican of Virginia, said he will actively support an independent Senate bid by fellow Republican J. Marshall Coleman if Oliver L. North wins the Republican nomination on Saturday, and Mr. Warner may even renounce the party by seeking re-election in 1996 as an independent. Mr. Warner said he has been encouraging Mr. Coleman, a former state attorney general, to mount an independent campaign.

The potential for a donnybrook began building four months ago,

when Mr. Warner became the first senior Republican official to publicly criticize Mr. North. On the day Mr. North formally declared his candidacy, Mr. Warner gave a round of scathing interviews in which he questioned Mr. North's fitness for the job.

Several weeks later, when the former president, Ronald Reagan, released a letter criticizing Mr. North, Mr. Warner played a key role in disseminating it. Finally, Mr. Warner said he could not actively support Mr. North under any circumstances.

(WP)

## Additional White House 'Training' Flights

WASHINGTON - White House officials said aides to President Bill Clinton had used the presidential helicopter for their own purposes on a dozen occasions, all but one of them legitimate.

The list of 11 other flights disclosed by the White House nevertheless raised new questions about the use of helicopters from the presidential fleet. While most of the missions were described as training flights by

White House military aides or officials from the White House military office, one was listed as a classified mission in which the passengers were Henry G. Cisneros, the secretary of housing and urban development, and Alice M. Rivlin, the deputy director of the Office and Management and Budget. Dee Dee Myers, the White House spokeswoman, said that flight,

on April 14, was "in connection with their official duties," but she and other administration officials refused otherwise to describe the purpose of the journey or say why the officials would be involved in a classified mission.

In making public the new information, the White House said it

had adopted new procedures to guard against further incidents of misuse like the golf outing last week that led to the forced resignation of David Watkins, the White House director of administration.

Mr. Watkins, who previously balked at reimbursing the government, said Tuesday that he would repay the \$15,162,000 km.

Marine Corps said represented the cost of his trip last Tuesday.

(NYT)

### Quote / Unquote

The House Republican Whip, Newt Gingrich of Georgia, on the corruption indictment of Representative Dan Rostenkowski, Democrat of Illinois: "Frankly, the Congress. I think, is being battered by these kinds of charges. The big winner on this whole thing is the term-limits campaign." (Reuters)

# New Style in Ways and Means

### But Gibbons, Long an Understudy, Is No Wheeler-Dealer

By Katharine Q. Seelye New York Times Service
WASHINGTON — After 32

years in Congress, 13 of them in the shadow of the larger-than-life Dan Rostenkowski, the relatively obscure Sam M. Gibbons has become acting chairman of the Ways and Means Committee, the most powerful panel in the House of Repre-

Mr. Gibbons, who has been on the losing side of previous leadership battles in the House, has long aspired to the chairmanship. But in the end, the 74-year-old Tampa Bay, Florida, Democrat ascended on the basis of seniority, a system he once deplored. Once Mr. Rostenkowski, Democrat of Illinois, was indicted, the title of acting chairman went automatically to the person next in line. Had there been a vote, some said privately, Mr. Gibbons would probably not have

A courtly and somewhat contrary Floridian, the affable Mr. Gibbons lacks the legendary deal-making and politicking skills of his predecessor. His reputation is that of a loner; he has never been called an insider. Not at the center of power, he has had little chance to bestow favors on colleagues, and as a result, few representatives owe him anything in return.

But just because his style differs from Mr. Rostenkowski's does not mean that Mr. Gibbons cannot

"is how well can be move and motivate the committee? Given Rosten-kowski's rejuctance to share power, very lew members have had a try-

out, so it's hard to say." Mr. Gibbons, who heads the trade subcommittee, said he was ready to take the helm. "I don't see how I could be any better prepared, frankly," he said in an interview in his Capitol Hill office. On his walls were several photographs showing the evolution of the Ways and Means Committee over the years, with a slowly aging Mr. Gibbons steadfastly to the right of the slowly aging chairman.

"I love the work," he said, "and I think I would enjoy the challenges that it would throw at me." The committee writes all tax legislation and covers most of the biggest spending programs in the budget, including welfare, Social Security and Medicare, "Other than Rosty," he said, "I've been writing tax law longer than any other person who's ever looked at it."

Where Mr. Rostenkowski is a facilitator, Mr. Gibbons is perceived as a man of firmly held convictions. He is one of the staunchest defenders of free trade in the Congress. He has also long despaired of the federal income tax system as cumbersome, complex and unfair and has outspokenly advocated its overhaul.

"He tends to try to bring people succeed as chairman. "The questo where he is, rather than finding the doesn't lob tion." said a top congressional aide, the center," the aide said. "He Gibbons said flatly.

openly states his position and hopes that it has logic and merit."
On health care, the central legis-

lation before the committee, Mr. Gibbons had supported a system in which a single payer, the govern-ment, pays virtually all the bills. But after realizing that such an approach had little political support
— and in his desire to appear more accommodating to his colleagues as the committee chairmanship loomed — Mr. Gibbons came out four-square for President Bill Clinton's health plan, assuring both the president and Hillary Rodham Clinton last week that he would push the administration proposal.

"Sam will have a disadvantage that Danny does not in that he's starting from scratch as chairman," said James Corman, a former congressman who sat between the two men on the Ways and Means Committee. "A chairman builds loyalties, and there's no way you can do that without being chair. It will take him a little time to build up those chits."

Another of Mr. Gibbons's strong convictions is that he sees no conflict of interest with his son Clifford S. Gibbons, a Washington lobbyist whose corporate clients are keenly interested in Ways and Means affairs and who lobbies the committee on which his father serves. Clifford Gibbons has also organized fund-raising events for his father's political campaigns. "He doesn't lobby me,"



Representative Sam Gibbons: "I don't see how I could be any better prepared" to take over the Ways and Means chairmanship.

### CONGRESS: Rostenkowski Indictment Plays to Public Perception of a House of Crooks Rostenkowski and it's not good for Americans to have this kind of cynAmericans to have this kind of cynA. Gephardt of Missouri, issued Democrat said. Republicans to make "the case for change" this fall. Continued from Page 1

resignations by House incumbents over the last two election cycles. Republicans signaled Tuesday they would try to make Mr. Rostenkowski part of their arsenal of attack against Democrats this fall.

"It's more than an indictment of a man, it's an indictment of a system of political boss control of Congress for 40 years," said Repre-sentative L. William Paxon of New York, chairman of the National Republican Congressional Committee. "Nothing's going to change in Congress until the public changes the party in control."

Mr. Paxon said Mr. Rostens-kowski "absolutely" will be an is-sue in the fall campaigns. "It al-ready is a key part of the fall message," he said. But a freshman representative, Peter R. Deutsch, Democrat of

Florida and a former state legislator, said that voters were not likely to hold any one party responsible for political corruption when mem-bers from both parties have had

their problems.

This fall, I think the attitude will be 'a plague on both your houses," Mr. Deutsch said. "This indictment is a personal tragedy for

### Nation of Islam **Shooting Suspect Killed Brother**

The Associated Press

man accused of shooting Khalid Abdul Muhammad, the former Nation of Islam spokesman, shot his own brother to death in 1975 and was acquitted by a jury that found he acted in self-defense.

James Edward Bess, a defrocked minister in the Nation of Islam,

was arraigned Tuesday on one count of attempted premeditated murder in the attack on Mr. Muhammad on Sunday. He also was arraigned on five counts of assault with a firearm with infliction of great bodily injury. Mr. Bess plead-

in both legs, underwent two hours of surgery on Tuesday to remove fragments, Riverside Community Hospital said. He is expected to remain hospitalized for a few days. According to decades old news-

record, which includes a conviction in 1964 for manslanghter.

In 1975, a jury in Fresno, California, acquitted Mr. Bess in the latal shooting of his brother; Elvin

But the indictment put Democratic leaders in a particularly diffi-cult position because of their con-flicting desires to show loyalty to a man who is both powerful and highly popular on Capitol Hill, and to protect the image of the institu-

for him and his wife.

icism. But just as I think the impact of the indictment on health care their respect for the House Ways and Means Committee chairman the public that he is their statements were more telling for their brevity, as if the less they said, the less likely the public would try to connect Mr. Rosten-

The House speaker, Thomas S. about the fallout and candid about Foley, a Washington Democrat, the demoralizing effect of the indicated the leader of the majority dictment. "Everyone's going to run

Mr. Gephardt tried to draw a Dade, a Pennsylvania Republican, as evidence that the damage from Mr. Rostenkowski will be limited. "The minority has had a ranking member of the Appropriations Committee under indictment and it hasn't impaired their ability to say

any joy in this because I think it will reflect badly on the whole inanything," Mr. Gephardt said.

But Frank Luntz, who polls for Republicans, said the indictment itself will "allow Republicans to stitution," said Representative Michael N. Castle of Delaware, a first term congressman. "My impression is that Congress's image had

## To Aid U.S. On Haitian Refugees By Roberto Suro

Washington Post Service
WASHINGTON — The United States has reached an agreement with Jamaica to set up a station on the Caribbean island to process Haitian refugees, according to offi-cials close to negotiations that have been taking place between the two

This is the first time another government has offered to help the Clinton administration share the burden of handling those who flee Haiti's military regime by taking to the sea, most of whom are seeking political asylum in the United States.

Aside from providing a diplomatic boost to the administration's efforts, Jamaica has helped resolve logistical problems that have bedeviled U.S. officials for several

The United States asked Jamaica to consider hosting a refugee facility last week and since then U.S. and Jamaican officials have been engaged in almost continuous dis-

The likely agreement would al-low the United States to anchor or dock large ships in a Jamaican port or at least close to shore, the offi-

The ships would be used to house Haitians picked up by the U.S. Coast Guard and would serve as a processing center where applications for refugee status would be heard and adjudicated.

U.S. officials could be housed on land along with all facilities needed

to support the ships.

President Bill Clinton's special advisor on Haiti, former Representative William H. Gray 3d, was to

begin meetings with Jamaican offi-cials Wednesday, Deputy Secretary of State Strobe Talbott is to begin a visit to the island on Thursday.

A formal agreement on a pro-cessing facility could be announced during these meetings, officials said, and the first Haitians could be brought to Jamaica as early as the

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RIVERSIDE, California - The

ed not guilty.

Mr. Muhammad, who was shot

paper articles uncovered Tuesday, Mr. Bess has an extensive criminal

O. Bess Jr., the Fresno Bee reported at the time. Mr. Bess admitted to the shooting, but said he acted in self-defense because he believed his nother was about to shoot him. No **Away From Politics** 

• A killer who said he would "do anything" to remain in jail has been granted his request to be kept in solitary confinement for the next 25

years. Terrence Douglas, 48, is to be confined at a prison being built in Florence, Colorado, for America's worst criminals until he is at

least 73, under terms of a sentence imposed by a judge in New

• A Kuwaiti convicted of enslavement in Massachusetts has been sentenced to a year in prison. Prosecutors say Talal Alzanki, 31, a

Boston University graduate student, threatened to kill his house-keeper if she left his apartment in Quincy and fed her only bread. He was also ordered to pay \$13,415 in back wages to the woman, Vasantha Gedara, 27, a Sri Lankan he hired in Kuwait to keep house for him and his mife.

Jack Fuller, the Chicago Tribune Co.'s president and chief executive officer, was named its publisher Tuesday, replacing John Madigan, who was named president and chief operating officer of the

• Only tune caught without endangering dolphins can be sold, bought or shipped in the United States under terms of the 1992 Marine

Mammal Protection Act, which just took effect. More than 90

percent of the tuna sold in the United States already meets that

• Hundreds of Los Angeles police officers called in sick for the third day in a row as an acrimonious contract dispute with the city over

pay continued. The mayor, Richard Riordan, has urged the officers

to accept mediation to break the impasse. The Police Protective League, the officers' union, said it did not favor the move.

• An anti-abortion coalition began a boycott of Hoechst AG of Germany and Roussel Uclaf of France, developers of the so-called abortion pill RU-486. The coalition, which includes the National

Right to Life Committee and the Southern Baptist Convention, did

not specify which of the companies' products would be targeted.

**DISNEY:** Prince to the Rescue

transaction "demonstrates confi-dence in the long-ferm success of United Sandi Commercial-Bank

Michael Eisner, chairman of price, shares that are still available

Walt Disney Co., based in Bur-after current shareholders and oth-bank, California, said the invest-er public investors have exercised

ment by Prince Walid means there their options under the rights offer-

Continued from Page 1

ney are bright. Becoming a partner

in the Euro Disney project is con-

sistent with the prince's strategy to

invest significant amounts of capi-

tal in association with superior

management teams around the

Euro Disney's chairman, Philippe Bourguignon, said in a statement released in New York that the

transaction "demonstrates confi-

is a strong, sophisticated new part-ing.

ner who shares our view of Euro

Disney's future and whose involve-

ment enhances Disney's major con-

tribution to the Euro Disney linan-

A financial restructuring plan

worked out in March by Euro Dis-

ney, Walt Disney and its bankers included the 6 billion franc capital

increase, which Euro Disney plans

to launch in the next few weeks.

· Under terms announced

will be able to purchase, at the issue

(Bloomberg, Reuters, AFX)

cial restructuring package."

and reminding the public that he is innocent until proven guilty. But kowski to other Democrats. Other Democrats tried to show

sympathy for Mr. Rostenkowski. But privately, some were gloomy about the fallout and candid about

point the finger at another major begun to improve in the last year or Democrat" and make it easier for so, and then this happens."

With more incumbents running parallel with the indictment of for re-election, Democrats may pay Representative Joseph M. Mca higher price for the perceived sins

of the institution, but even some Republicans acknowledged that the public may not make much of a distinction between the two parties. "As a Republican, I don't take

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## Bonn Scales Down Berlin Shift

The chancellor's offices will

liament until 1933 and will take up

that function again when the gov-

BONN - The government on Wednesday approved scaled-down plans for its move to Berlin that will use buildings from the city's past as an imperial. Nazi and Com-

Only the chancellor at the time of the move, scheduled for the end

### NATO Plan for Kyrgyzstan

BRUSSELS -- The former Soviet republic of Kyrgyzstan, hoping for closer military ties with the West, signed the North Atlantic Treaty Organization's Partnership for Peace on Wednesday after completing a separate trade and aid agreement with the European

Union on Tuesday.

The only other new construction will be an extension to fit the sprawling offices of the Foreign Ministry into existing buildings in

unification in 1990.

the old heart of prewar Berlin. The finance and economies ministries will move into the old headquarters of Hermann Goring, the vated buildings, one-third more German Air Force commander un-

The former East Germany had

of this decade, will get a new building, which after unification ing when the government leaves became the headquarters for the Bonn for Berlin, which was re- Treuhand agency privatizing East named the national capital after German industry.

Berlin offices for the defense minister, whose staff will remain in Boon, will be in the austere old stand near the Reichstag, the 19thcentury building that housed Par- Army High Command, which also houses a museum commemorating the various unsuccessful resistance movements against Hitler.

Construction Minister Irmgard Schwätzer said the new plan will save the government around one billion Deutsche marks (\$600 million), reducing the total costs to around 20 billion marks.

About 89 percent of the government office space will be in renothan originally planned. The first offices are set to begin moving in 1998, with the move expected to be four ministries in the Nazi-era completed by 2000.

### EUROPEAN **TOPICS**

### Heard Latest From the EU? It Might Be a Eurorumor

So. Brussels is going to require European growers to give up the old curved cu-cumber in favor of a rectangular version that will be easier to stack and ship? Camembert cheese is being outlawed? And European Union bureaucrats plan to ban

noisy toilets?

Where, pray tell, do such wild ideas All these stories, it turns out, belong to a category sociologists have dubbed "Euror-

Such reports often reflect profound fears of a loss of national identity, said Monique Pinson-Charlot, a sociologist

with nonpasteurized milk. Some versions are not so far from the truth: Loud toilets will not be regulated. but lawnmower noise will be; eigarette sizes will not be regulated, but the labels on jelly jars may be. And no, firemen will

quoted by the weekly Le Point of Paris.

Two examples: reports that Jacques De-lors's face would soon be gracing British

bank bills or Belgian postage stamps. Other rumors represent a twisting or

deformation of actual developments. The

story that Camembert would be banned -

which caused outrage through France -

was the opposite of what really happened:

The Council of Ministers in Brussels voted

to open European borders to cheeses made

not be required to wear navy blue trousers.

### Around Europe

An attempt by Bern to have city employees set a good example and leave their cars at home has been blocked in court. Bern officials had hoped that the symbolic sacrifice by city workers would bolster support for public transit and raise the prestige of local government. But federal judges ruled that city employees have private lives like everyone else, that they maintain full freedom of opinion and are therefore under no obligation to support official policies on their own time.

American style youth gangs are spring-ing up in the Netherlands, police say. Po-lice and youth workers have tracked at least 15 gangs, the biggest two of which have taken the names of the Crips and Bloods, two Los Augeles-based groups.

Most gang members simply stake a

claim to a street corner and don't do much else. But police blame a hard core for crimes ranging from scooter theft to drugdealing and robbery. Although the Netherlands has unusually strong anti-gun laws, more and more gang members are

carrying sidearms. There has been no major violence. But Guus Auerback, police chief inspector in The Hague, said the problem is being taken "very seriously." He said the new

gangs were more organized and active than the loose-knit units of the past, many of them soccer followers.

Unlike their American counterparts, the gangs are not based on race. Whites, blacks and Asians are often in the same

Stress is on the rise in Britain, and doctors are called on increasingly to counsel their patients, according to a new study. Four of five generalists surveyed say the number of patients seeking help for stress-related problems had risen significantly in the past 15 years, according to the British Medical Association Neas-Review. Fifty-eight percent said their patients were drinking more (the figure mee to 70 percent in Wales and southwest England) and 60 percent said they were seeing more patients with drug problems Unemployment was the chief cause crital for growing stress, followed by friency-

Brian Knowlton

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### General Manager / Ukraine

### General Manager / Belorus

based in Kiew and in Minsk respectively, to assume overall responsibility for developing the local businesses. Reporting to the Central East European Headquarters in Austria, the General Managers will be tasked with setting up the sales and distribution network of the company respectively. Responsibilities will include controlling production supply via a joint venture? partner, communicating and liaising with local authorities, identifying wholesale distributors within the region, setting up further production facilities and managing the growth and development of the local businesses, ideally of Belorussian or Ukrainien ongin rany other Central & East European background would be a further possibility), the successful candidates, should be graduates with consumer products experience, particularly in sales and marketing. Essential attributes for this outstanding career opportunity are excellent interpersonal skills, commercial flair, resourcefulness and a high degree of selfmotivation, as well as an effective management style. Russian language skills are an absolute necessity, Ukrainian or Belorussian would be an advantage. The attractive remuneration packages include highly competitive base salaries, performance-related bonus, executive car and local housing. Please write, enclosing a detailed CV in English, to our Consultant, Claudia Daeubner, cro Dr. Helmut Neumann Management Consultants, Austria, 1090 Vienna, Guenthergasse 3. phone: ±(43) 1.40140-0, fax: ±(43) 1.40140-77, quoting reference numbers Ukraine: 23297, Belorus: 23668.

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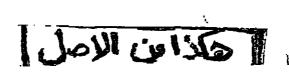
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ROME - An Italian neofascist

who suggested sending homosexuals to concentration camps said Wednesday that his comments had been inopportune but defended his view that homosexuality was a vice and a misfortune.

Piero Buscaroli, a candidate for the National Alliance movement in this month's European Parliament elections, made his defense in a letter to Il Giornale newspaper, which is owned by the family of Prime Minister Silvio Berlusconi.

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Mr. Buscaroli offered to resign from the newspaper, to which he contributes, but said he would not change his opinion and criticized the Italian press and Reuters for the way his remarks were reported.

"I believe that one should bestow on this vice, and a vice it remains, the tolerance and pity that modern morality does not deny this missortune," Mr. Buscaroli, 63, wrote.

He said a resolution passed in February by the European Parliament that homosexuals should be allowed to marry and adopt children was "blasphemous and shameful."

Mr. Buscaroli's remark about concentration camps embarrassed Mr. Berlusconi and the National Alliance leader, Gianfranco Fini, at a time when the new government is eager to allay foreign concern about the presence in the cabinet of neolascist ministers.

"My remark, over-hasty if you want, or inopportune, or stupid if you prefer, unleashed a terror in waiting," Mr. Buscaroli wrote in the letter, which was published on the newspaper's front page.

"Nobody treated it with a laugh or stopped to think that given that I don't have the means to realize such a perfidious thought, mine was an impossible crime," he

He said he could not recall whether he had said homosexuals "lead the life of a concentration camp" or that "I'd send them to live in concentration camps" for treatment like drug addicts.

### King Fahd Leaves Hospital

The Associated Press JIDDA — King Fahd has been discharged from the hospital after doctors removed a gallstone, the royal court announced Wednesday.



President Bill Clinton and his wife, Hillary, laying flowers at a monument to soldiers of the U.S. Army's First Division in Washington on Wednesday. The couple later left on their European trip.

### ITALY: Roman Challenge Awaits Clinton on Arrival

Continued from Page 1

L'Unita, Mr. Berlusconi wants Mr. Clinton to provide "political sup-port to reinvigorate the weak international image of the Italian gov-

The encounters with the new government are not the only challenge. Mr. Clinton is to meet Pope John Paul II for an audience expected to evoke both the sharp diferences on abortion that surfaced Juring the Pope's visit to Denver last August and on the controversial agenda for a United Nations population conference set for September in Cairo.

The Pope has inveighed against proposals in advance conference documents for abortion rights and global access to contraceptives notions that are anathema to Roman Catholic doctrine.

The Vatican, moreover, reportedly holds the United States responsible for the abortion proposals and the Pope personally called

Mr. Clinton by telephone last April

to register his opposition.

After his visit to the Vatican, Mr.

Clinton, emulating the late John F. Kennedy during a 1963 visit here, is to address Romans from the steps of the 16th century Campidoglio the Capitol modeled by Michelangelo in the heart of the city.

Many Italians are hoping he will use the occasion to set out his views on their country's standing and prospects after more than two years of debilitating corruption scandal.

It is one of the odder aspects of Mr. Clinton's European tour that, in Rome, he will meet representatives of the first European government since the World War II to embrace the political descendants of the wartime adversaries whose defeat is to be celebrated.

Not everybody likes the idea. "They are coming to celebrate the defeat of Italy, not the defeat of fascism," said Teodoro Buontempo, a hard-line neofascist member of the Italian Social Movement, which has always coupled a strain of anti-Americanism to its avowals of democracy.

The neofascist newspaper Secolo struck a similar note when it depicted the American and allied liberators of Rome as occupiers.

"The newcomers did not even respect its status as an open city as the Germans had done" and instead, the newspaper said, the Allies turned Rome into a "theme park with drunken, brawling soldiers, shoeshine boys, jolly, easygoing hookers and petty thieves.

### Iran Arrests 2 Iragis

NICOSIA - Iran has arrested two high-ranking Iraqi intelligence officers and said they were sent to organize sabotage in the country, Tehran Radio reported on

# 'Cleansing' by Serbs Continues, UN Says

ZAGREB, Croatia — The United Nations on Wednesday accused Bosnian Serbs of continuing a campaign of "ethnic cleansing against Muslims and Croats in northern Bosnia as about 500 Bosnian refugees arrived in Cro-

"This indicates continued pressure on Mus-lims and Croats from the Serbs and a lack of any human rights, making the area unlivable for those people," said Peter Kessler, a spokes-man for the UN High Commissioner for Refugees. "These people are fleeing for their lives."

The 500 refugees arrived in Zagreb on Tuesday in a convoy of a dozen buses, and most were headed to a third country.

Carrying all their belongings in a few bags, the refugees said on Wednesday they had no choice but to leave the region of Banja Luka and Prijedor in northern Bosnia.

"No one likes to leave his home, but there is no survival for Croats and Muslims there," said Fatka Salihbasic, 54, a Muslim from the town of Bosanska Gradiska.

Referring to the Serbs, M<sub>I</sub>. Salihbasic said, "Every night they would blow up a house and they didn't care if there were people inside, especially if the people were Muslims."

A woman who came to Croatia with her husband and two children said the Serbs were introducing all sorts of measures to make life more difficult for the Muslims.

Every day they would break into our houses, looking for men to take to the front, and they took away all our tools," said the woman, who would only give her first name,

The refugees' comments fit in with reports from UN workers in the Banja Luka region, who have confirmed that minorities have been the target of a systematic campaign of violence to force them out of the area.

Serbian authorities have required Muslims and Croats to perform forced labor and to turn over all their property upon fleeing, according to the UN Higher Commissioner for Refugees. Thousands of refugees have fled to Croatia to escape Serbian "ethnic cleansing" campaigns over the past two years.

"Almost every two weeks there is an exodus of this size, and this is the third or fourth in the re last six weeks." Mr. Kessier said. Meanwhile, a UN commission on war crimes lat

in former Yugoslavia, in a case study of "ethnic cleansing" by Bosnian Serbs of the Prijedor a district, said the actions undoubtedly involved he crimes against humanity and probably geno-

The study includes details of the alleged by killing or deportation of more than 50,000 peo- ne ple and the imprisonment of over 6,000 in iss camps, where killings, torture, rape and other rs. arrocities occurred.

The Prijedor study comprises the most detailed investigation contained in the commis- le-sion's lengthy final report before its files and he data base were transferred to the prosecutor's he office of the UN war crimes tribunal, set up at ay The Hague late last year.

The tribunal, to try persons accused of mur-der, torture, rape, "ethnic cleansing" and other He violations of humanitarian law, may hear its old

# first case later this year, but no indictments He have yet been handed down.

### CLINTON: Seeking a New Image SCHOOL: Navajos Meet Preppies

Continued from Page 1 answers to problems such as Somalia and Bosnia on either side of the Atlantic. But even a generally sympathetic commentary, such as the one Wednesday on the United Nations in The Independent newspaper in London, spoke of a "befud-dled" administration and said that

"Washington has been its own worst enemy" in its dizzying inconsistency on such issues as Haiti.

■ Public Relations Drive Douglas Jehl of The New York Times reported from Washington: The White House has embarked on a major public relations effort to reverse perceptions that President

Clinton has fumbled his handling of foreign policy. With senior advisers warning him that plunging ratings on for-eign policy are undermining his political standing in a significant way, some outside the White House have

ing up his foreign policy team, a step he said he has rejected. But with most opinion polls showing a large drop in approval of his foreign policy stewardship, the White House is taking other steps

suggested that he respond by shak-

to reverse the trend In perhaps the clearest indication of its concern, the White House has quadrupled the size of its foreign policy press office, transforming what last October was a one-man shop into as large an operation as any White House

in modern history. But even in advance of his European trip, Mr. Clinton and his senior aides have also multiplied public appearances devoted to foreign policy, using television interviews, speeches and newspaper ar-

ticles in an effort to overcome the impression that the administration has followed a wavering course.

Those steps reflect what Mr. Clinton said over the weekend is his belief that he can win back public confidence by "doing a bet-ter job of communicating our foreign policy.

Mr. Clinton's trip to Europe may help bolster his standing in the

Mr. Clinton is scheduled to return to Europe again next month, and one of his senior political advisers, Paul Begala, expressed confidence that "once we shine a spotlight on the president's successes this summer, we'll turn this thing around.

Clinton for failing to delegate a single subordinate as the administration's top foreign policy spokesman. Another Democratic senator, tury, boarding schools did their Bill Bradley of New Jersey, sum- best to undermine Navajo culture. marized Mr. Clinton's problems as

said that he had sought advice from perhaps 100 formal and informal advisers in recent weeks, told the Los Angeles Times in an interview that he could understand why some of them might have drawn the con-

interview that "the last thing I need youd reach. to be doing is considering changing my team" at a time when U.S. for- it first. Thelma, a guard on Wineign policy initiatives in the Middle dow Rock's state championship East and elsewhere are at delicate girls' basketball team, was sur-

Continued from Page 1 the Navajo nation, which employs 5,000 people. Many children of the tribal leaders attend Window Rock High. About 25 percent of the 146 seniors enter college, and 10 per-

cent of those graduate. The farthest from the reservation that a Navajo senior is going next fall is to a Colorado college.
The Navajos were struck by what

Shelton Laughing awhile to get used to leaving his backpack outside the dining hall before hinch. "I carry it everywhere at Window Rock or it'd be stolen," he

ght on the president's successes his summer, we'll turn this thing round."

In a television interview this at television interview this summer. We'll turn this thing have been gang problems.

The exchange program was created by two Choate teachers, John weekend, Senator Sam Nunn, Faulkner and John Cobb. Both Democrat of Georgia, scolded Mr. taught on reservations, respect the Navajo culture and know the deep suspicion that Navajos have to-ward boarding schools. For a cen-

The Choate teachers were deterrooted in "communication in a very mined to create a program that real sense." mined to create a program that would not be chauvinist. "The last And Mr. Clinton himself, who thing we wanted was to create Navajo preppies," said Mr. Cobb. As part of the exchange, nine Choate students attended Window Rock

High for six weeks. After returning to the reservation in May, what stuck the Navajo clusion that he planned to make students most was the sense that changes in his foreign policy team.

But Mr. Clinton also said in the students have, they were not be-

The Navajo athletes discovered prised to find she was good enough

to shoot around with the boys at ;as

LeAndrea Thomas, who grew up to running at an elevation of 6,800 w I feet, clocked her best mile ever at a nd Choate meet. She will never forget or, her first practice with the Choate nd

team, when it dawned on her that there was no one faster. Eugena Anderson was able to keep up in Choate's college-level English course, and while Shelton an safe place Choate was. It took and Thelma were struck by how ay

much tougher Choate's calculus op course was, they were not lost. Shelton was struck by how much py he had missed the open spaces and irthe sky. Navajos say life thrives ws where the sky meets the earth, and ny Shelton has grown accustomed to \$1

always being able to find that spot.

LeAndrea felt she had lost her int sense of direction at Choate. She is '1yused to waking up as the sun rises for through her front door, a tradition- uts al home alignment in Navajo cul- ilture. At Choate, trees and hills )r-

blocked the early sun.

But if they could go back to aw ninth grade and were given the op- he portunity to choose between Win-ng dow Rock and Choate, every one of rethe nine Navajos said they would

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ERICSSON 3

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# New ATM broadband system presented in USA

Ericsson chose the Supercomm '94 exhibition for the US introduction of its new switching system to support broadband and multimedia telecom-

munications services. The new system is based on asynchronous transfer mode (ATM) technology, and can be used for transport, switching and management applications in multiservice networks.

Now that the concept of mobile telephony

is well established, the next big challenge

is how to support subscriber mobility on

telephony', or 'personal communications

the next generation of services (up to

about the year 2000) lies in a hierarchical

cell structure. It is a development of the

radio structures used in today's GSM and

other digital mobile telephone networks.

radio infrastructure of layers of radio cells.

There would be 'pico cells' of 10-30

metres, 'micro cells' of a couple of

hundred metres, and 'macro cells' of a

few kilometrés. In addition, there could be

giant cells provided by satellite services.

The company foresees a network

Industry experts talk about 'personal

a much wider scale.

services'. What this

means is a truly mass

market service in

which everyone can

microelectronics.

Cutting service 'time-to-market' Rather than adapt an existing system, Ericsson chose to develop a completely new switching platform to meet long-term broadband service needs.

A patented ATM Pipe Switch architecture allows the system to be configured for a variety of different

Layer upon layer of radio cells

for total service flexibility

Technology briefing: Personal communications services

The emphasis is on rapid deployment

A pico cell could serve an individual

corridor in an office building; a micro cell

a shopping centre. These are essentially

for users moving slowly. A macro cell

would serve a rural area, or be used as

an umbrella cell for an urban area with

and customisation of services throughout the network, so new and enhanced services can be brought to market quickly. and easily customised in line with

changing market needs. In Europe, Ericsson has announced that the new system is being used in ATM field trials with Deutsche Bundespost in Germany, SIP in Italy, Telia in Sweden and Telefónica in Spain.

MINI-LINK Microwave Radios offer fast and flexible transmission solutions for cellular and other important networks. The latest version of the radio, now in operation in 74 countries worldwide, is MINI-LINK 15C. Small and lightweight, it facilitates siteselection, installation and commissioning.

### Collaboration for multimedia business connectivity

In a move to extend the scope of multimedia computing in corporate organisations, Ericsson has formed a strategic alliance with National Semiconductor. The companies will work on business

communications solutions based on isoENET™, an emerging networking standard for multimedia applications such as PC videoconterencing. isoENET™ is an extension of

Ethernet and uses existing Ethernet wiring. Where Ethernet supports data communications, isoENET™ additionally supports real-time communications, such as interactive voice and video over both local and wide area networks.

### **Ericsson wins** top BT award

The Ericsson AXE switching system has been chosen by BT as the overall winner in its 1993 Network Product Quality

The judges were impressed by the general product quality, by Ericsson's manufacturing quality control, and by the customer response and delivery record. Scores were especially high in field evaluation.

At the end of 1993 there were over 1300 AXE exchanges in operation in BT's UK network, serving some 4.3 million customer lines.

### Radio access speeds network growth in Hungary

Ericsson has been awarded a contract to supply specialised radio equipment to connect subscribers in Budapest to the

public telephone network. Instead of being linked to the AXE exchanges in the city's network by conventional copper wires, new subscribers will be connected via a radio access network. In this 'radio in the local loop' approach, each subscriber will receive a small radio terminal into which a standard telephone is plugged. The radio access can be used for voice, fax and data communications.

Ericsson is to supply equipment for 8,500 radio-connected subscribers. Hungarian Telecom Company (HTC) expects the move will speed up the pace of network and traffic growth, and cut waiting lists for telephones.

The equipment to be supplied is Ericsson's RAS 1000 system, the latest version of the RLL system which has been working for two years.

### Large network management order in Australia

Telecom Australia is to base its future network management on TMOS operation support technology and Ericsson Hewlett-Packard Telecommunications products.

TMOS management systems will operate from later this year, to eventually handle some 8 million digital lines.

TMOS builds on established open computing standards such as UNIX and OpenView, and is being widely adopted by telecom network operators. Nearly 100 TMOS-based management systems are in operation in 27 countries.

### World round-up

Netherlands: AXE switching equipment and services worth SEK 800 million are to be supplied to PTT Telecom Netherlands. for use in the public telecommunications network.

Lebanon: Ericsson is to help rebuild and expand telecom services in Lebanon, including part of the capital Beirut, A turnkey contract worth USD 150 million from the Lebanese Ministry of Post and Telecommunications includes an access and transport network, buildings, support and training.

China: Ericsson has won the largest ever mobile telephony contract in China. Worth USD 200 million, it involves a major expansion of the mobile network in Guangdong province. It takes Ericsson's total sales of cellular systems in China to more than 1,300,000 subscribers.

Ecuador: With 25,000 lines, the new Ericsson AXE transit exchange in Quito is Ecuador's largest. Installation was completed by Ericsson in just 12 weeks

from receipt of the letter of credit. Moscow: The Ericsson EDACS trunked digital radio system has been selected for security communications in the Moscow area by the Chief Directorate of the Security Guards of the Russian Federation (KREMLIN). There are over 200 EDACS systems in service with police forces, public utilities and government departments in

North America, Europe and Asia.

Malaysia: Ericsson transport network equipment worth up to SEK 400 million is to be deployed in the Malaysian public telephone network. The order from Telekom Malaysia covers transmission equipment and the new generation of Synchronous Digital Hierarchy (SDH) transport network products.

### Small phones: big news, big award

The GH 337, Ericsson's new digital phone, was unveiled at this year's CeBIT fair in Hannover. It is the smallest on the market and contains a new interface that

makes it easier to use. Designed for use on the GSM digital network, it weighs a mere 193 gm, including a light standard battery, yet gives 18 hours standby time and 100 minutes talk time.

A new key set makes extensive use of arrow keys to guide the user to the required function on the display.

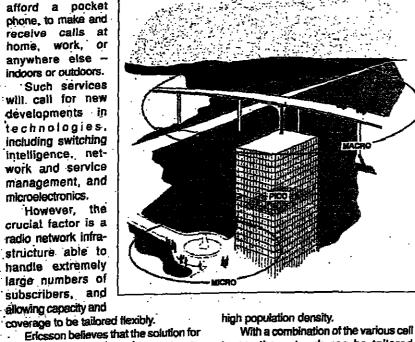
This phone has been fully type approved according to the European Union Mobile Telephony directive, mandatory from January 1995.

The Ericsson GH 197 mobile phone has been awarded the 1994 CAESAR award in the GSM category against all other mobile phones on the UK market. The awards are given by Cellnet, a UK callular mobile telephone network operator.



Telefonáktiebolaget LM Ericsson, S-126 25, Stockholm, Sweden.

Ericsson's 70,000 employees are active in more than 100 countries. Their combined experience in switching, radio and networking makes Ericsson a world leader in telecommunications.



With a combination of the various cell types, the network can be tallored

technologies allowing techniques such as frequency hopping and adaptive channel allocation, this layered cell structure will provide the required capacity and

according to demographic factors and traffic needs. With new digital radio transmission

flexibility for personal telephony. The first systems using this cell structure are expected to come on stream in 1995 in Europe and the USA.

Shrinking the radio base station

One step towards the new personal communication services is the launch of new-generation compact radio base

stations from Ericsson. The new RBS 2000 concept is Ericsson's second generation of radio base stations for GSM 900, DCS 1800 and DCS 1900 solutions. It is designed for indoor or outdoor use, and will be ideal for the pico cell sizes to be used in personal communication services. The new unit is easy to install, and can be operational within one hour of delivery.

### Rise in order bookings for ten consecutive quarters

Ericsson's net sales rose by 24 percent to SEK 15,983 million in the first quarter of 1994, compared to the corresponding period of last year.

Pre-tax income nearly doubled to SEK 813m, and order bookings were up by 23 percent to SEK 21,499m. This is mainly attributable to very strong expansion in the Radio Communications business area. Commenting on the first quarter

results, Ericsson CEO Lars Ramqvist

said. This is the tenth consecutive

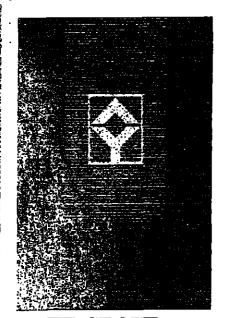
quarter in which order bookings have

isen. The year has begun well, and I

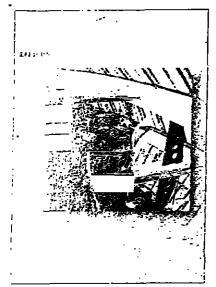
foresee a continued favourable development of operations for the remainder of 1994. Europe accounts for half of Ericsson's sales. The largest single market is the US (12 percent), followed by Sweden and Italy. China now ranks

fourth, accounting for eight percent of

# Scandinavian Annual Reports 18 R

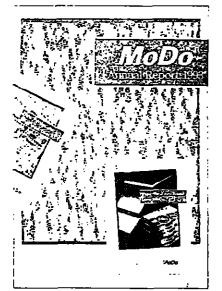


Amer Group: specialises in international branded consumer goods. In 1993 approximately, 70% of the Group's net sales of FIM 7.7 billion derived from international sales, with the largest markets of the United States and Finland generating 45% and 37% of Group net sales respectively. The largest division is the Sporting Goods Physion. Wilson Sporting Goods Cu. is a leading producer of golf, racquet, and team sport confinement workwade MacGregor Golf Company racquet and team sport equipment vorticated MacGregor Golf Company manufactures and markets golf equipment and clothing worldwide. Other activities are automobile trade, tobacco industry, and publishing and orniting. The Amerikans, are listed on the Helsinki and London Stock Eachenge. The Group also has an AFR facility in the United States.



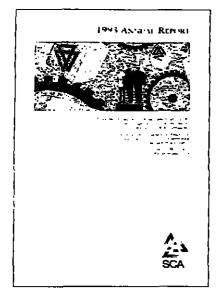
The Edward froughs one has these to presenger ferry operations in the Baltic Sea, to include the whole or ned substitute Silja Line, the leading construct of going compant, in the Baltic The Group's other activities include the wholly of self-abordary Sally UKs traffic in the English Channel and the wholly owned or an Time Line of the most operators in Manual Channel and the wholly owned or an Time Line of the most operators in Manual Channel and the wholly owned or an Time Line of the other operators in the most operators and passenger ferries—containing more than 2000 for the and carrying approximately seven million passengers annually—

Efforts in the characteristic approximately seven muon passengers annually—
Efforts into the world's leading passenger snipping groups. Efforts is listed
to the Hellanki Stock Exchange.
Efforts had total revenues of FIM 4.7 fullers in 1993, of which Silja Line
accounted for two thirds. The earnings trend, which was negative in 1992, reversed.



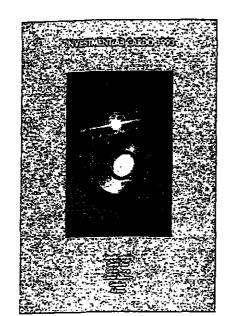
**MODO** 

MoDo is an international forest products company whose activities comprise the production and sale of the following products: fine paper, wood-containing printing papers, paperboard, pulp, sawn timber, packaging paper, and paper and plastic sacks. Nation The average number of employees in 1993 was 11,414. In 1993, 95 percent of the Group's total sales of 17,083 million kronor went to countries outside Sweden. The result after net financial items improved by just over one billion kronor to a least 100 million kronor. Given the current outlook, the profit for 1994 is expected to exceed one billion



**SCA** 

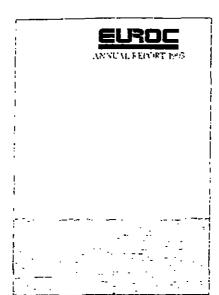
SCA is a strong, consumer-oriented company in the fields of hygiene products and packaging, which account for about 2/3 of consolidated sales. High value-added printing papers and sawn timber are other significant areas. In its production, SCA uses as much recycled fiber as it does virgin fiber from the forest. SCA employs a work force of approximately 25,000 in some 20 countries, half of whom are employed within the EC. Markets outside Sweden account for about 85 percent of sales. Europe is the primary market. SCA in brief: Net sales SEK 33,420 M (32,137). Earnings after financial net SEK 1,210 M (451). Earnings per share SEK 5,82 (1,99). Equily assets ratio 47% (41). Shareholders' equity incl minority interest SEK 20,879 M (19,091).



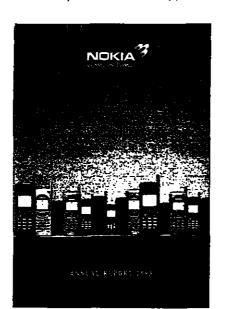
Cardy is an investment and industrial holding company that conducts Cardo is an investment and industrial modify control that conducts internationally focused industrial operations with strong market positions in the fields of industrial doors pumps, milway brake systems and medical technology. A large share portfolio enhances the Group's financial strength. Turnover has climbed from SEK 1.5 billion to 15.7 billion since the first year of the first page. of percent of sales are made nutsade Sweden and of the 16,300 employees 26 percent of sales are notice interaction and or de recovering opening.

27 percent work abroad. Cardo's biggest markets are the USA. France, Germany and Italy. Together, they account for 64 percent of sales.

Cardo has a presence in 30 countries via more than 190 operating companies.



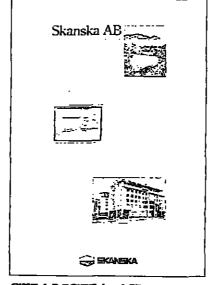
The Swedish-based Eurov Group manufactures immend-to-sed building materials and distributes construction numericals in terranal and distributes construction materials in terral and te the Baltic states were strengthened. Earnings in 1994 are expected to seal that a high as in 1980, despite a further decline in the Sweitsh and Finnish markets. Cash flow is expected to remain substantially positive.



**NOKIA** 

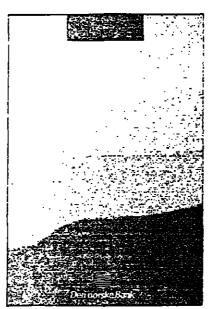
Nokia is a Finland-based international telecommunications and electronics group. More than half of its US\$4.1 billion operations are in telecommunications. Nokia, a world leader in mobile telephony, delivers mobile phones in almost 100 countries. It is a pioneer in digital relecommunications and the world's second-largest supplier of digital CSM mobile phone networks. Nokia is a major European magnificant and all the productions and the world's productions and the second phone in the production of telephone productions and the productions are self-times as well as mediated and the productions are self-times as well as mediated and the productions are self-times as well as mediated and the productions are self-times as well as a mediated production. manufacturer of televisions and other consumer electronics as well as a producer of advanced cable technology. Nokia's operating profit in 1993 was US\$253 million.

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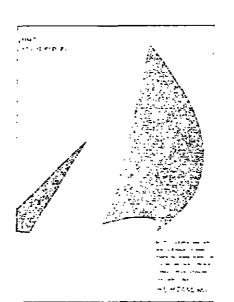


SKANSKA AB

Despite weak international economic growth and continued difficult market conditions in Sweden during 1993. Skanska reported an improvement in operating earnings. Consolidated operating income rose by 3,701 million Swedish kronor to SEK 1.309 M. This included property-related writedowns of SEK 2.004 M but also gains of SEK 1.310 M from real estate divestments. Shanska Group revenues totaled SEK 28.921 M, a decline of 9 persent from 1992. Intensified efforts to promote continued internationalization resulted in the opening of a number of new markets in 1993, while operations outside Sweden rose to 23 percent of Group revenues. Higher share prices on the Stockholm Stock Exchange increased the value of Skanska's stock portfolio to nearly SEK 14 billion at the end of 1993. The Group's financial position became substantially stronger during the year.



Den Norske Bank AS in Norway's largest commercial bank, with roots going back to the middle of the previous century. In 1990, the bank had total assets of around NOK 161 bullon and presented accounts showing a solid profit. The bank has a broad range of financial products and services, a widespread domestic distribution system comprising 162 banking outlets and an extensive international network including four banking comies and 12 representative offices. Combined with the bank's strong sesition within the Norwegian business sector, this provides a unique opportunity to serve the banking needs of foreign as well as Norwegian interests.



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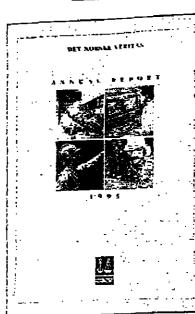


11 Norsk Hydro, founded in 1956, is an energy based moment all group with main products mineral faroliners, industrial interments, cits and cast, aluminium magnesium and petrodremicals. With annual sales (180% of botton and 32,000 employees worldwide, Hydro is one of the learning Standmarkan companies. The difficult market conditions committed in 1990, but the operation moment was significantly strengthened to NOK 4 billion, marrily due to reduced costs and improved oil production. The committed in 1990, and the produced costs and increased oil production. The company's shares are traced on the main stock exchanges in Europe and New York. An extensive Environmental Report constitutes this year an intergrated part of the

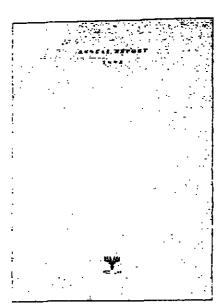


**STORA** 

STORA is Europe's largest forest products company and one of the world's leading manufacturers of pulp, printing papers, packaging paper, board and fine papers. The Group has a total pulp and paper manufacturing capacity of 7.3 million metric tons. Sweden and Germany are the Group's domestic markets and combined account for slightly more than 40 percent of total sides. About 90 percent of STORAs total sales are accounted for by the European market. The Group's raw materials derive from Sweden's natural water and forest resources. Stora's holdings of productive forest land in Sweden total 16 million bectares. In 1993, STORA had invoiced sales of SEK 50.435 million, up 6 percent from 1992. Income after net financial items improved to SEK 529 million. The Group had an average number of employees in 1993 of 33,629.

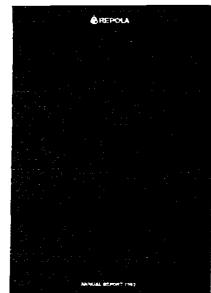


An independent foundation established in 1864 to safeguard life, property and the environment. Det Norske Veritas offers safety, quality and risk-management services to international shipping and industry. DNV Classification is one of the world's leading maritime classification societies. DNV Industry provides safety, quality and environmental services to the international offshore and process industries, with major markets in Europe, the United States and the For Fact. DAW is also active in the aerospace and aviation industries. It has extensive engineering research facilities, with laboratories in Norway, the Neiberlands, Singapore and the U.S.A. United States and the Far East

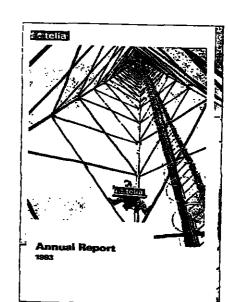


Metaa-Serla is one of Europe's leading forest products companies with consolidated Meta-Seria Cript of Hillon. The exemploy employs 8,500 people at some 40 mills in-Finland and elsewhere in Europe Meta-Seria Corporation's result after financial items moved well into profit (FD). 250 million: as the policy of focusing on the core business areas continued in 1982.

The calance sheet was considerably strengthened during the financial year. The stare to ue and the conversion of warrants into share againstantly increased the



REPOLA CORPORATION 12
Repola Certoration is Finland's biggest private-sector industrial group with coasolidated net sales for 1993 over FIM 25 billion. Repola has 26,000 employees. 10,500 of them outside Finland. Repola Corporation is a diversified, international group. It comprises two industrial groups specializing in its own field: United Paper Mills in the forest industry and Rauma in the engineering industry. Repola elso has a majority interest in the plastic parkaging company W. Resenlew Ltd. Repola has production plants in 20 countries and sales and marketing companies throughout the world. Around 40 percent of net sales is derived from production units outside Finland. Repola 5 shares are quoted on the Helsinki and London stock exchanges.



TELIA

The Telia Group offers public and private networks for telephony, data communications and mobile telephony. Together with PTT Netherlands and Swiss PTT. Telia is a co-owner of Unsource. In 1993, The Telia Group's revenues totaled US\$4.5 billion. Return on capital employed was 14.5%. Telia invested a total of

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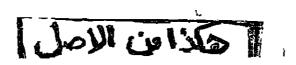
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# Malaysia to Buy 18 Russian MiGs

KUALA LUMPUR - Defense Minister Najih Razak said Wednesday that Malaysia would sign an agreement next week to buy 18 Russian-made MiG-29 jet fighters.

Mr. Najib declined to state the cost of the plane, spare parts, training and other facilities, but government officials have said it could exceed \$385 million, and part of the payment would be in palm oil and other commodities.

Mr. Najib said the signing ceremony would be held Tuesday in the presence of Deputy Prime Minister Oleg Soskovets of Russia and Deputy Prime Minister Oleg Soskovets of Russia and Deputy Prime Minister Anwar Ibrahim of Malaysia.

With the purchase, Malaysia's would become the first air force in Southeast Asia to fly the MiG-29, which saw active duty in Afghanistan in the 1980s.

Malaysia also agreed last December to buy eight American-made McDonnell Douglas F/A-18 Homet jet fighters. Late last month, it took delivery of four U.S.-made Beechcraft

R200T maritime patrol aircraft. Mr. Najib said the ministry would be calling for international tenders for the sale of the remaining 31 American-made McDonnell Douglas A-4 Skyhawk fighter-bombers decommissioned by the air

Malaysia bought the Skyhawks in 1980. Since then, nine have crashed and 35 have been motiballed in Tucson, Arizona, A U.S.-based company had submitted a proposal to buy the motiballed

### TAPIE: He Thrives in the Polls

Continued from Page 1

bureaucracy or political parties and is disturbed by anyone whose ap-peal is based on charisma and pop-

Characteristically, he plays on his role as an outsider and has proven to be a skilled television

performer, even seeming to enjoy being attacked by journalists. "I have a far lower opinion of them than they have of me," he said recently.

Although Mr. Tapie has been

frequently compared to the American politician-businessman Ross Perot, the long-haired heftily built 51-year-old prefers the analogy with Silvio Berlusconi, the rightist television magnate and owner of the A.C. Milan soccer team who

became Italy's prime minister. Not that he shares Mr. Berlus-coni's political views. Mr. Tapie says he plans to revive the fortunes of the French left, which was swept from power last year by a conservative coalition. But he has upset the Socialists by running on his own ticket, thus drawing away votes.

One conspiracy theory has President François Mitterrand trying to undermine his longtime Socialist rival, Michel Rocard, by encouraging Mr. Tapie's go-it-alone ticket. Mr. Mitterrand has denied this, but he is known to have a soft spot for Mr. Tapie, whom he once named urban affairs minister.

Mr. Tapie's principal strength, though, is that he is a vote-getter. Many working-class French voters identify with his anti-establishment message, and in Marseille, where

support for his soccer team is almost a religion, he is particularly popular, with polls showing him the front-runner to be elected may-

A poll published in Paris on Sunday even said that among French voters under the age of 30, Mr. Tapie was a joint favorite, with Prime Minister Edward Balladur, to become president next year.

His troubles are nonetheless growing. His main creditor bank, Credit Lyonnais, has given him un-til Thursday to repay \$79 million of his debt. Otherwise, the bank said, it will require him to sell his valuable art and furniture collection and may also seize his Parisian town house.

Tuesday, Mr. Tapie brought his own legal action against the bank, asserting that it broke an earlier agreement to reschedule his debt.

Adding to Mr. Tapie's problems, he has been accused of misleading investigators looking into the operation of his Testut scales-manufac turing company, while a judge has charged him with tax evasion for registering his luxury private yacht. Phocea, as a merchant vessel. Cred-it Lyonnais said Wednesday it had laid claim to the yacht in the latest move in the battle over Tapie's

But to Mr. Tapie, all the investigations into his affairs are simply a plot to prevent him from talking about Europe before the June 12 elections. "Until then," he said last week, "I will talk only about Europe and I will answer only questions dealing with that."

### SST: U.S. Revs Up for Superplane

Continued from Page 1 commitment to aeronautics has withered. The agency's director, Dan Goldin, now wants to put more emphasis on beloing the U.S. aircraft industry, drawing strong support from Congress. Last year, lawmakers gave the supersonic program \$10 million more than the \$187 million requested by NASA.

Under the new supersonic program, known as the High Speed Civil Transport, NASA will play a central role in organizing the efforts of major U.S. aerospace companies and making the key deci-sions in the next four years about which technologies will be used.

For the first time, the archrivals of the commercial aircrast industry will be partners under NASA's di-rection: Boeing and McDonnell Douglas for the jet's airsrame and General Electric and Pratt & Whit-

ney for the engines.

The program to develop the aircraft, including the engineering of each of millions of parts and the building of thousands of production tools, would require a private-sector investment of \$15 billion, more than double the cost of past

jetliner developments. Even if high sales volume defrayed the investment expense, the planes would cost \$180 million to \$300 million each. (A Boeing 747

costs roughly \$150 million.) Proponents argue that the high price would be offset by the air-craft's ability to make two trips for planes seems tepid at best.

every one that a subsonic plane makes. As a result, fares would be no more than 20 percent higher than current tickets, Boeing and

McDonnell Douglas engineers say.
"It would make this an airplane for everybody, not just high-paying passengers," said Bruce Bunin, Mc-Donnell's manager for the program in Long Beach, California.

Keeping costs low will also re-quire that the plane be highly fuelefficient, meaning its structure must be very lightweight, engines highly economical and aerodynam-

ic drag at a minimum,
Because U.S. law prohibits commercial planes from creating sonic booms over land, the jets would fly supersonically only over the ocean. A failing of the 100-passenger Con-corde has been its inefficiency in flying subsonically, an area where the new plane must excel. After Congress forbid supersonic flights over land in the 1970s, the market for Concordes collapsed; fewer

than 30 were built. Unlike the Concorde, the new jet would have flaps and slats that

would change the shape of the wing depending on the plane's speed, allowing it to fly nearly as efficiently as today's jetliners.

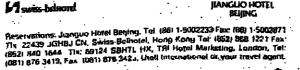
But even if the plane can do all this it is not also that sixting will be a sixting of the sixting will be a sixtin this, it is not clear that airlines will

rush to buy it.
U.S. airlines have collectively lost \$12 billion in four years, and their enthusiasm for costly new

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# U.S. Maps Plan for UN Sanctions Against North Korea

By R. Jeffrey Smith Washington Post Service

WASHINGTON - Senior U.S. officials have begun detailed planning to seek punitive economic sanctions against North Korea.

In a telex Tuesday night, the International Atomic Energy Agency made a last-ditch appeal for the North Korea to halt its withdrawal of fuel rods from a nuclear reactor, or to follow acceptable procedures for storing the rods under international supervision.

But at the agency's headquarters in Vienna — as well as at the Defense Department, the State De-partment and the White House here — there was uniform pessimism that North Korea would accept the appeal.

That consensus contrasts with a long-standing disagreement among U.S. officials over whether North Korea has simply been resisting inspection as a negotiating ploy in hope of gaining concessions from

the United States. in light of the new agreement within the administration, officials said, they expected the United States would have to submit a proposal for sanctions to the United Nations Security Council. Washington has threatened such

response if North Korea ruined any chance to measure the radioactive content of the fuel rods, a move considered critical to determining how much plutonium the country may have accumulated for nuclear weapons. The Central Intelligence Agency has concluded that North

develop more.

The U.S. position has hardened in response to North Korea's acceleration in recent days of unsupervised withdrawal of the nuclear fuel

A group of senior administration officials, including Secretary of State Warren M. Christopher and Defense Secretary William J. Perry. met Tuesday to discuss North Korea's action and prepare for formal diplomatic consultations about

sanctions, officials said. "We're very concerned about the spokeswoman, Dee Dee Myers.

situation," said the White House Although U.S. officials said they did not see any signs of unusual North Korean military activity.

Security Council in favor of North

tary forces on a higher level of alert.

■ Three-Way Talks Set South Korea will send a special envoy to New York on Thursday for urgent talks with U.S. and Japanese officials amid reports that the

sanctions against North Korea, officials in Seoul said Wednesday. according to news agencies. South Korea's Yonhap news agency said the three nations would discuss sanctions against Pyong-yang outside the UN framework in the event that China, as many ex-pect, used its veto power in the UN

The South Korean envoy, Kim President Kim Young Sam of Sam Hoon, is to meet with Robert South Korea responded to height- Gallucci, a U.S. assistant secretary

U.S. and Japanese officials, his of-

The agenda for the consultations in New York will include "future measures and action at the UN Security Council," according to Chang Ko Ho, a Foreign Ministry

three countries are considering China offered new indications Wednesday that it opposed sanctions when Tang Jiaxuan, deputy munister of foreign affairs, said on a visit to Japan that the International Atomic Energy Agency should hold talks with North Korea about its nuclear program and that all sides should act in a calm and constructive way." China has consistently opposed the sanctions op-

> North Korea said Wednesday that it was ready to counter any the senior leader, Kim II Sung, dur- der N. Shokhin. (AFP, Reuters, AP) He

Rorea may have a nuclear bomb ened tension over the inspection of state, on Friday in New York security Council pressure against ing a visit scheduled for June 14 to leave the state of th

If the council threatens sanc-tions, the North Korean Foreign

decisive countermeasures." The statement, carried by the Korean Central News Agency, said: "We will counter, without the lightest compromise, any intention to unjustifiably put pressure on us, ignoring our sovereignty, if but a little."

In the face of the North Korean stand, two members of Japan's Parliament said Wednesday they would visit Pyongyang this month to try to help end the worsening

Yoichi Tani, a veteran lawmaker

North Korea, which has sold weapons to the Middle East, could also sell the missile to

An aide said that Mr. Tani would are seek to persuade Mr. Kim and oth-Ministry said, "We cannot but take er North Korean officials to re- 121 sume negotiations before the dispute triggered extreme measures a such as UN sanctions.

On another front, President Kim Young Sam of South Korea arrived to in Moscow on Wednesday to sound .cy out Russia on possible sanctions no

against the North. Mr. Kim, the first South Korean 18. leader to visit Moscow, was wel- ng comed at the airport by the first in

deputy premier, Oleg N. Soskovets, lethe Itar-Tass news agency said. he During a four-day visit, Mr. Kim was scheduled to hold talks with 'ay President Boris N. Yeltsin, Foreign a from the conservative opposition Minister Andrei V. Kozyrev, De-Liberal Democratic Party, hoped fense Minister Pavel S. Grachev He to meet with Kim Jong II, heir to and Economics Minister Alexan.

# North Korea Test-Fires Anti-Ship Cruise Missile

By Michael R. Gordon

New York Times Service WASHINGTON - in an effort to strengthen its military capability. North Ko-rea on Tuesday tested a new cruise missile designed to sink ships, Pentagon officials

The test took place in the Sea of Japan and against the backdrop of rising tensions, as North Korea continued to remove fuel rods from its nuclear reactor at Yongbyon despite

warnings by the United Nations.

the open sea with proper warnings. I see a of North Korea's broad effort to upgrade its chance that this technology will be spread about the world." on in New York," said Makoto Momoi, former head of the Japanese Defense Minis-try's Defense Research Institute, Reuters re-

Mr. Momoi was referring to deliberations on the Korean nuclear issue by the United

other Third World countries to raise hard ported from Tokyo. What is important about it is that the

North Koreans are known exporters of ev-erything they get their hands on," an admin-istration official said. was designed to hit ships at a range of more than 100 miles (160 kilometers) and was part

"We hate to see the North Koreans because this missile testing and deployment because that will increase the weapon for about 18 months.

Pentagon officials, however, cautioned im that the ability of the weapon was limited. 10 Intelligence reports indicated that the cruise w I missile missed its target, a barge. Even if the nd weapon were perfected, its utility would be or. limited unless the North Koreans were able ad to develop a means of tracking ships far off

their coast.

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Netherlands	FI,	770	49	420	230
Norway	N.Kr.	3,500	36	1,900	1,050
Portugal	Esc.	47,000	39	26.000	14,000
Spain	Ptas.	48,000	34 34	26,500	14,500
– hand deliv. Madrid	Ptas.	55,000	24	27,500	14,500
Sweden (airmail)	S.Kr.	3,100	34	1,700	900
- hand delivery	Ş.Kr.	3,500	26	1.900	1,000
Switzerland	S.Fr.	610	44	335	185
Rest of Europe ex CEI	S	485	7.1.2.2 <del>.</del> 7.1.	265	145
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# **Pyongyang Goes Too Far**

### Intolerable Defiance

Enough is enough. North Korea has responded to patient and hopeful U.S. diplomacy with recalcitrance and provocative nuclear maneuvering. The recalcitrance was tolerable when talks were inching toward progress. But now the North is rushing to unload spent fuel from its nuclear reactor while delaying talks. If that is a negotiating tactic, it is one that the North Koreans must abandon immediately as

deal-breaking brinkmanship.
The United States has been right to hold out for a negotiated nuclear-free Korean Peninsula. But North Korea seems intent on demonstrating that patient diplomacy will elicit only duplicity and defiance. It if intends to send some other message, it must do so quickly or else it may leave the United States no recourse but to seek economic sanctions and prepare for any military reactions.

The United States, in an effort to woo North Korea away from building nuclear bombs, has been offering to resume high-level talks promptly. But last week the North spurned liate talks and rushed instead to remove spent fuel rods from its nuclear reactor at Yongbyon at a rate far faster than anticipated.

That could very shortly make it impossible for inspectors to take or segregate the 300 samples they seek from the full complement of 8,000 fuel rods. Those samples would allow inspectors to determine how much spent fuel North Korea has diverted in the past and whether that was enough to build two nuclear bombs, as some intelligence suggests. Without samples to provide a clear accounting of the North's nuclear past diplomacy to assure a nuclear-free Korea may falter and the world may turn in frustration to economic sanctions that Pyongyang itself warns could lead to war.

North Korea's rush to remove the spent fuel rods from the reactor raises two concerns. One is that by unloading the fuel rods without segregating some for future assay, it could be trying to keep inspectors from learning about its nuclear past. That past includes a 100-day period in 1989 when the reactor was shut down and some spent fuel was diverted - two bombs' worth by one worst-case estimate. The assays would help the inspectors determine how long and at what power the reactor was operating and thus how much spent fuel it

should have produced. The assays could also help determine whether any of the original rods were replaced; the plutonium extracted from them could end up in bombs.

A second, even greater, concern is that the spent fuel now being removed will itself be diverted to bomb-making, giving North Korea enough material from this batch of fuel to make perhaps four or five bombs. At the moment inspectors from the International Atomic Energy Agency see no sign of that. But as long as the spent fuel remains at Yongbyon, inspectors will need access to assure that no diversion occurs. So far the North has permitted that access.

North Korea has long sought a resumption of high-level bilateral talks in an effort to gain diplomatic recognition and increased trade and investment. But Washington has set two critical conditions for holding the talks. The North has thus far satisfied one condition by allowing inspectors and cameras to monitor the current removal of fuel rods to prevent diversion to weapons programs and allowing them to complete work it interrupted in March - work that would verify that it has not diverted any spent fuel or reprocessed plutonium in the past year.

But North Korea is dangerously close to making it impossible to meet the second condition - that nothing be done to preclude analyses that could determine whether fuel was diverted earlier, particularly in the suspect 1989 period. Indeed, when Washington tried to schedule the high-level talks for this week, the North proposed a later date and accelerated removal of the fuel rods without

setting any aside for later sampling.

Time is running out for the kind of diplomacy the United States has pursued. If the North stays on its present course, by week's end the world will face an unpalatable choice: Live with the possibility that North Korea may have diverted two bombs' worth of plutonium in the past, or move to sanctions. Pyongyang should recognize that the Clinton administration and its South Korean allies will be under enormous pressure to impose sauctions, even if that leads the North to bar inspectors and make more bombs.

This time, in playing brinkmanship North Korea has gone too far. If it wants to avoid deepening its isolation, it has a way out: Stop removing nuclear fuel and resume talks.

- THE NEW YORK TIMES.

# On Russia, at Least, Clinton's Grasp Has Been Firm

moments when President

Bill Clinton's much criticized foreign policy reminds you of the old joke about Wagner's music not being as bad as it sounds. Such a moment came last week when the Russian defense minister finally said that Moscow would join the NATO Partnership for Peace plan.

Pave! Grachev's announcement in Brussels provided an important boost for Mr. Clinton and for PIP. as the NATO bureaucracy calls the administration's creative approach to establishing limited military cooperation between NATO and the former Warsaw Pact nations.

Russia's joining PfP does not guarantee a rosy future for anyone. The Second Russian Revolution will probably take another decade to complete. No reaching out by the West to Moscow could preclude a possible return to power of political forces that could again threaten Eastern Europe and U.S. goals abroad.

But Russia's moving inside the NATO consultative tent gives the partnership a chance to live up to what Mr. Clinton has said that it might do: lessen European security problems while helping the chances of democracy in Russia. Moscow's decision also provides armor for Mr. Clinton against what has been an unusually sharp Republican attack against this presidency's "wishful thinking" on Russia. President Boris Yeltsin of Russia

was in a sense answering the Republican attack by ordering Mr. Grachev to ignore his own visible misgivings and sign up Russia for PfP. Mr. Yeltsin wanted to show the world that he is still very much in charge.

On Russia, Mr. Clinton has displayed a consistency and a clarity of analysis that has not been obvious in other parts of his foreign policy. His view that the democrats still call the shots in Moscow and want to cooperate with the West seems closer to reality than the pessimistic predictions that have been coming from Senator Mitch McConnell of Kentucky and other Republican spokesmen in recent months.

Russian troop withdrawals from Eastern Germany have been continuing precisely on schedule, even durBy Jim Hoagland

ing last October's rebellion by hard-liners against Mr. Yeltsin in Moscow, German officials report. Gone from Lithuania and committed to an August pullout from Latvia, Russian troops are also likely to be soon out of the third Baltic nation, Estonia, where negotiations over Russian access to a long-range radar facility are

reportedly making progress.

The U.S.-underwritten accord between Russia and Ukraine on nuclear weapons is being carried out ahead of schedule: At least 180 warheads (about 10 percent of the total on Ukrainian soil) have been shipped from Ukraine to Russia for dismantling. And Moscow will soon ask the United Nations to send peacekeepers to join what would be a predomi-

nantly Russian force to bolster a fragile cease-fire in Georgia. The administration has some evi-

dence, apparently contained in intelligence reports, that Mr. Grache and his senior commanders are dead set against any Russian military intervention in the Balkans, despite the pressure of extreme nationalists such as Vladimir Zhirmovsky. The mili-tary command also wants no part of a conflict with Ukraine over Crimea and is trying to cool passions on that issue, Washington believes. These are the fruits to some extent:

of Mr. Clinton's faith in Mr. Yeltsin and Mr. Clinton's willingness to work with the Ukrainian government of Leonid Kraychuk, Mr. Clinton has given both leaders the benefit of the

them with valuable room to mancover that they have not abused.

Why does Mr. Clinton not get more credit for the success of his top foreign policy priority?

Part of the answer is this presidency's failure to hit a cruising speed on foreign policy. The public and the media lack a sense that the president is intellectually engaged with foreign policy. They lose sight of his long-term policies and focus instead on short-term challenges.

The administration contributes to this by lurching from impossibly grand designs to impossibly detailed micromanagement of the domestic political implications of foreign entanglements (see Bosnia, Haiti, China). This creates a ciutter that distracts both president and public.

The youthful Clinton White House staff does not seem much interested in, or attuned to, the val-ues of establishing a steady cruising speed on three or four major issues a president can be expected to com-

mand personally during his term. The president goes to Europe twice this summer, visiting Warsaw and considering a stopover in the Baltics on one of his journeys. Those venues and a return to the United Nations General Assembly in September give Mr. Clinton a fresh chance to paint what he is doing right on foreign

policy in bold strokes. policy in Jose Strokes.

Perhaps there is an element of wishful thinking afoot. But on Russia, Mr. Clinton is wishing for the right things and seems closer to get-

### Weimar Russia: Resist Its Blackmail-by-Weakness

MUNICH — Russia is the joker in the European deck, and wariness should be the watchword. The West ought not to bet on the

predictability of a player which represents the residual risk in Europe's post-Cold War destiny.

The problem is domestic in part. It is true that Russia has forsworn communism, that it is scrap-ping nuclear weapons while struggling valiantly to try democracy and market economics. But in the process, the New Russia has come to resem-

ble an older model: Weimar Germany. Like Germany in the 1920s, Russia seems to be fighting a losing battle with the economy. While hyperinflation has slowed a bit, the economy as a whole is in a free fall. In the first quarter of this year, industrial output fell by 25 percent from the year-earlier period. As in Weimar Germany. democratic forces have been blindsided by attempted coups. They are being attacked by chau-vinists of all stripes who hawk a heady message of imperial revival while depicting the motherland as the craven victim of Western humiliation.

Economic catastrophe and nationalist snake oil were precisely the two ingredients that helped to poison the Weimar experiment. So don't bet Boris Yeltsin, or on Russia turning into an-

other Canada: huge, but placid and cuddly.

The other side of the problem is a Russian diplomacy that displays more continuity with the old ways than the West should be ready to stomach. Consider Defense Minister Pavel Grachev, who last week presented his wish list to NATO.

The list boils down to two key items that could

By Josef Joffe

have been formulated by Messrs. Khrushchev and Gromyko. One states (in so many words): Get rid of NATO. The other, also wrapped in

cret ind of NA to. The other, also wrapped in circumlocution, demands a certified Russian veto power over Western strategy.

While in Bonn three weeks ago with Boris Yeltsin, General Grachev pointedly asked why West Europeans kept harping on the need for a continued U.S. military presence. Who needs NATO? Far better, General Grachev claimed in Russian provided has a content of collections countries. Brussels, would be a "system of collective security and stability under the aegis of the CSCE," the Conference on Security and Cooperation in En-rope. Meanwhile, the Western alliance should prepare for its eventual extinction by turning

nto a military handmaiden of the CSCE.

If that mini-United Nations — including Russia and cohorts like Belarus and Uzbekistan should approve, NATO might do the dirty police work in local wars. In no case, contended Gener-al Grachev, should NATO act without binding

consultation with Moscow. One could almost hear the ghosts of Nikita Khrushchev and Leonid Brezhnev applauding. Mr. Khrushchev routinely claimed a veto over Western defense choices, be it on West Germany's rearmament in the 1950s or on neutros bombs and cruise missiles in the 1970s and 1980s. And he practically wrote the script on a collective security system in Europe that would

exclude the United States and dissolve NATO. These parallels ought to concentrate the West-ern mind. In the past, it was Soviet strength that pressed on Europe; now it is Russian weakness. Curiously, the policies are similar. This goes to show that great powers do not necessarily change their time abroad just because they are exper-menting with a different political system at home. What to do about "Weimar Russia"? The

answer is obvious: Don't treat it like Weimar Germany: Keep all doors open, don't kiek Russia while it is down, try to bring Lenin's heirs into the community of the responsible great powers. If it helps Mr. Yeltsin against his tormentors at home, give him an extra star on his shoulder-

board; pay homage to his country's bruised ego and cooperate with him across the board. But do not give away the game by yielding to blackmail-by-weakness. Treat Russia as a partner where possible, but as a risk factor when necessary. Above all, do not recklessly ditch NATO either by accepting Russia as a de facto member (last year's Kremin strategy) or by letting the Western alliance slide into a CSCE-type collective

security hodge podge (the Grachev gambit).

And think about this part of the Weimar analogy: D-Day might not have been necessary if the West had maintained a credible deterrent in the 1920s and 1930s.

The writer is foreign editor of the Süddeutsche Zeitung, He contributed this comment to the Inter-national Herold Tribune

### China's Stand Is Vital

While the latest international appeal to North Korea was simply that - an appeal. with no hint of enforcement - it had one virtue. It was signed by China. If North Korea succeeds in arming itself with nuclear warheads for its missiles, the gravest risks will fall on its immediate neighbors. Yet the most powerful of them. Japan and especially China, have been reluctant to apply any real pressure to North Korea. China is doubly important because, as a permanent member of the United Nations Security Council, it can veto action by the most authoritative of the world's peacekeepers.

American policy toward North Korea is at the moment awkwardly off balance. There has been a change of course. Two weeks ago the Clinton administration was persuaded that the North Koreans were coming around and that the offer of high-level talks with the United States had a real chance of inducing spent fuel rods that they are removing from their reactor in Yongbyon. During the brief phase of optimism, the administration's reassuring tone seemed to undercut the warnings and admonitions from the International Atomic Energy Agency. Then North Korea

stonewalled the IAEA's renewed efforts at inspection, and over the weekend most of the inspection team was pulled out of the country.

Now pessimism has returned, and the Clinton administration is reported to be preparing economic sanctions. But any approach by the United States alone will take place under the shadow of President Bill Clinton's reversal last week of his threat of sanctions against China. Mr. Clinton was right to reverse himself there, but the Chinese experience demonstrated the futility of a threat of sanctions by one country alone — even one as influential as the United States. That will be particularly true in dealing with North Korea. It has little direct contact with the United States. But it is highly dependent on the flow of money from Japan, in the form of remittances from North Koreans working there, and on imports, especially oil. from China.

Nuclear weapons in the hands of the North Korean government would constitute a terrible danger, and the United States has an that prospect. But whether the United States alone imposes sanctions on North Korea will make little difference. The real test of American policy is whether it can persuade the other Pacific powers to join it in taking action.

### - THE WASHINGTON POST. Faith in Congress at Stake

Representative Dan Rostenkowski's sup-porters stress his remarkable legislative skills and his important role in the health care debate. The 17-count felony indictment filed Tuesday by U.S. Attorney Éric Holder offers a much less flattering portrait of the Illinois congressman, depicting him as an official who for more than 20 years abused his office for personal gain. The case may not be resolved for years. Mr. Rostenkowski denies wrongdoing and is entitled to the presumption of innocence

at trial. "Truth." he insists, "is on my side." Mr. Holder presents a broad case that, he says, embraces a long-term pattern of public corruption. House Republicans who were screaming last week about the possibility of a bargained plea must now concede that there is nothing in the indictment to support fears about political interference from the White House or undue deference to the president's

friend and health-care champion. The charges move beyond the House Post Office scandal that triggered the investigation. as well as the widely reported allegation that Mr. Rostenkowski pocketed at least \$50,000 in cash from the Post Office by disguising the transactions as stamp purchases. The indictment also asserts that he padded his congressional payroll with employees who performed personal services for him and took kickbacks from some workers. In all, Mr. Holder asserts, Mr. Rostenkowski embezzled more than \$500,000 from the public treasury.

In some measure, Congress's ethical climate will be on trial, "The cost of such misconduct," Mr. Holder asserted, "must also be measured in terms of the corrosive effect it has on our democratic system of government and on the trust our citizens have in their elected officials."

Mr. Rostenkowski has stepped down as chairman under a wise rule of the Democratic caucus that requires indicted members to relinquish their leadership posts. The issue is not guilt or innocence, but public faith in the integrity of Congress. That purpose will not be served, however, if he is allowed to run the committee behind the scenes. There has yet been no challenge to Representative Sam Gibbons, who inherits the chairmanship, but he will need a support system of politically shrewd health-care experts like Richard

Gephardt, the majority leader.

Meanwhile, Republicans who find political satisfaction in the breadth of Mr. Holder's charges have some business of their own to attend to. Now that Mr. Rostenkowski has stepped aside, the Republican whip, Representative Newt Gingrich of Georgia, should ask Representative Joseph McDade of Pennsylvania to do likewise. Indicted two years ago on bribery and racketeering charges, Mr. Mc-Dade continues to serve as the ranking Republican on the House Appropriations Committee. That embarrassment is worthy of Mr. Gingrich's ethical fervor.

- THE NEW YORK TIMES.

### How the China Battle Was Lost And What the Casualties Will Be

By E. J. Dionne Jr.

WASHINGTON — The fight for a tougher VV human rights policy toward China was lost long before President Bill Clinton announced surrender last week, Mr. Clinton's decision to throw aside his own campaign commitments on the issue bodes badly for the future of human rights as a core concept of American foreign policy. From now on, it seems, U.S. human rights policy will amount to talk, talk and more talk.

The battle to impose trade sanctions on China's dictators was lost, first, within and by the Clinton administration itself. Because of a lack of internal discipline, the administration could not even manage a coherent effort to bluff the iese leadership into making at least some serious human rights concessions. A bluff has to carry a credible threat of action, and that was lacking here.

Even administration officials concede that while some in the State Department were trying to tell China's leaders that the United States was prepared to be tough, the Treasury, Commerce and Agriculture departments of the same administration were sending the Chinese clear signals that said: Never mind. Ignore the State Department's claptrap. There is no way we will impose serious sanctions. Trade is too important to us.

The Chinese sat tight, insulted Secretary of State Warren Christopher on his visit to Beijing and waited for the inevitable cave-in and the renewal of most-favored-nation trade status.

That cave-in was made all the more inevitable by the behavior of the American business community. Business leaders are, of course, free to lobby for whatever policy they want. In the United States, you don't face torture or prison

for opposing government policy. But if we are counting on American business to be the conveyor belt of human rights to China, we may have a long want. Every signal the business community sent to the Chinese government was that money and trade mattered a lot more than the rights of political dissidents rotting in jail. The business community was shameful in

the way they conducted themselves," said Representative Nancy Pelosi of California, a leading congressional advocate of human rights in China. "They told the Chinese government, you hang tough, they won't revoke MFN."
They associated themselves with the regime,

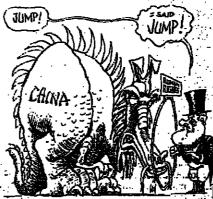
and that was shameful." It can be argued, as Treasury Secretary Lloyd Bentsen did that unilateral trade sanctions were the least practical way to advance the cause of human rights. Unilateral sanctions, he said, were more likely to hurt Americans than Chinese, since other countries would pick up the contracts the United States walked away from. But if ever there were a practical time for sanctions, it is now, when the U.S.-Chinese

trade balance is heavily in China's favor. opposed sanctions on the ground that increased trade and prosperity would inevitably make Chi-na a freer society. "Improvement within China during the last 10 or 12 years supports this judgment," said James Finn of Freedom House, writing in Commonweal magazine. "Not only does such trade help produce a middle class, with increasingly sophisticated political and social views, but it introduces new information and values into an insular society."

Maybe so, but the relationship between markets and freedom is far from automatic. China's markets, after all, are not really "free," given the large role played by the political and military leadership in determing who will get rich. And as George Black of the Lawyers Committee for Human Rights argued in the Los Angeles Times, China may be developing a system of "market Stalinism." The government will let markets develop as long as there is no challenge

to its political authority.
In any case, Mr. Clinton had a problem in renewing MFN that George Bush did not. Mr. Bush beheved sanctions were a mistake. Mr. Clinton accused Mr. Bush of having "coddled the regime, pleading for progress but failing to

impose penalties for intransigence."
The people of China, Mr. Clinton said in 1992. "are still denied their basic rights and liberties. They are denied the right to choose their own leaders: they are still imprisoned for simply









calling for democracy; they continue to suffer torture and cruel, inhuman and degrading treat-

ment and punishment." And on and on. All those conditions still apply. Yet Mr. Clinton, after all the threats and promises, was-forced to back down. In doing so, he seat a message about all future American statements and undertakings about human rights: We may

not really mean them. Forced to confront a contradiction between his stated commitment to human rights and his promise to put economics at the center of American foreign policy, Mr. Clinton chose economics. It is not an irrational choice. But its implications will not be lost on China's dicta-

tors, or on dictators elsewhere. What is most troubling is not Mr. Clinton's flip-flop but the fact that it appeared so inevitable. Human rights served America's interests in

the Cold War as a rallying cry against Soviet power. But now that the Cold War is over, a lot of policymakers are starting to see concerns over human rights as a barrier to a rational. self-interested American foreign policy. In the case of China, after all, there were not only concerns over trade but also over cooperation

against North Korea.

If human rights are destined to give way to cold-eyed realism whenever the going gets even remotely tough; then America should be honest about it. Let's stop rationalizing by pretending that what we really cared about in this MFN business was "opening up" China to democracy. If the United States is unprepared to come to the defense of the lives and liberties of others when defense on the lives and liberties of others when doing so might inconvenience Americans' pur-suit of happiness, they should admit it.

The Washington Past.

# Cut This Superhighway Hype and Tend to America's Streets

AUSTIN, Texas — The Clinton administration is planning to spend up to \$1 billion to help American firms compete with the Japanese in producing flat-panel displays. These are thin video screens, used primarily in laptop computers, that may be integral to consumer prod-ucts that will tap into the muchhyped information superlighway.

The administration has portrayed

The country needs safer neighborhoods and better schools, roads and parks. not more hi-tech pork that will create few jobs.

the plan as an economic boost for a

potentially lucrative industry and as an essential initiative for U.S. national security. In fact, it is a government subsidy for a politically well-connected industry whose executives have won over technology-dizzy fed-

Yes, the new flat-panel displays will help update some military hardware, but the same could be said of countless other high- and low-tech products that are not boing touted as "essential" or stabled out for federa! Nuosidies.

The flat-panel plan is more than just another perk-harrel scheme. It potats out inreet flaws in the adminBy Gary Chapman

Bill Clinton's campaign manura -"It's the economy, stupid!" - was transformed after the election into an obsession with American economic competitiveness and generating jobs. But rather than seriously addressing the issue of developing quality jobs at livable wages, the administra-tion has turned its economic growth agenda over to high-technology exec-

tries on the federal gravy train.

The Commerce Department has been turned into a national Chamber of Commerce for high tech. Technological development, however, continues to displace manufacturing workers. And the high-tech industries favored by the administra-

utives determined to put their indus-

tion employ far fewer workers. Telecommunications companies - which are on the administration's front burner because of its fascination with the information superhighway - are laying off workers at re-cord rates. Biotechnology, a field often held up as the savior of some local economies, generates very few jobs. It is capital-intensive and because the product literally grows it-self, productivity is tied to how fast

it reproduces, not to biring more and better workers. One Eli Lilly plant in Kalamazoo, Michigan, already produces all the recombinant human insulin needed for the U.S. market — it will generate

Manufacturing industries, including high tech, account for only 16 percent of the American work force. down from 20 percent two decades ago. Nothing the administration does

will seriously alter this shift.

Manufacturing is headed in the same direction as agriculture, which was once America's largest employer but now feeds the entire country and much of the world though i employs only 2 percent to 3 percent of the work force.

We Americans are building an economy that has fewer and fewer good jobs, even for talented people with advanced training. A young Ph.D. in physics can expect to com-pete with a thousand other applicants for an assistant professorship with

very little job security.

At the same time, we encourage young people to study science; based on the uncritical belief that the nation needs more young scientists and engineers. It is increasingly and unfortunately clear that the economy

will not be able to support them.
This is not to say that there is no meaningful work left in U.S. society. The problem is that few people are willing to pay for what really needs doing: a better educational system; crime-free neighborhoods: a healthy environment, and better roads, public buildings and parks.

Governments are supposed to provide these things: But because the Clinton administration is in thrall to high tech. Americans are getting flat-panel displays instead. Of course, a robust federal science. and technology policy is needed. But the administration should figure out what a good science and technology policy, one that is tied to public needs, looks like. What public need does a \$1 billion

investment in flat-panel displays answer? What societal problems will the information superhighway solve?

Until the administration thinks

questions, its priorities are more likely to worsen Americans problems than to solve them.

The writer is coordinator of the 21st Century Project, a public-interest pro-gram on science and technology policy. He contributed this comment to The

### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Royal Troubles BERLIN - The Empress Frederick

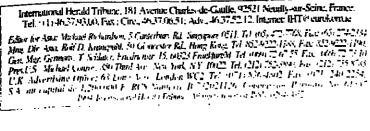
has in vain sought to bring about a reconciliation between the Emperor and his brother-in-law, the Crown Prince of Greece. The former cannot forget his sister's abjuration of her religion after her marriage. He still regards it as an unpardonable per-sonal affront. The projected visit of the Grecian Royal couple to Potsdam will therefore not take place. The Empress Victoria Augusta also does her best to calm the anger of her Royal husband, but up to the present with little success, as William II, has for-bidden his sister's name to be mentioned in his presence. \_\_\_\_

1919: The New Republic MAYENCE - The Rhineland Republic was proclaimed to-day. June ll in the various Rhemsh cities. The population appears pleased with the change, which is expected to have a favorable influence on the relations

of the Rhine provinces with the Entente nations and the other parts of Germany. The Government, of which Dr. Dorden is president, has chosen Wiesbaden as its provisional capital and has transmitted a message to the various Governments announcing its formation.

1944: Germans Trapped BEHIND GERMAN LINES BEHIND GERMAN LINES SOUTH OF ROME [From our New York edition:] A bunch of American fighting men staged one of the most spectacular infantry coups of the most spectacular infantry coups

the most speciacinar minury coups of the war last night and early this morning by establishing themselves on a high razorback ridge overlooking Velletni. They moved in ghostlike stealth by the hundreds through bright moonlight and infiltrated German lines and reserve positions. Between these Alban halls and Velletri an unknown number of Germans are caught in a stowly closing trap, completely surprised because the Americans came all the way without firing a shot.



International Herald Tribune

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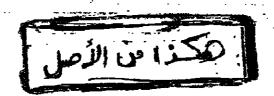
Din en ur Adjunt de la Publication: Katharine P. Darron

JOHN VINOCUR, Euratic Like & Vice President









OPINION

# Major von Luck's Longest Day

HAMBURG — The weather was wretched. Fifty years later, as an old man sitting in the snug warmth of his Hamburg living room, he would remember just how nasty it had been on that Monday night so long ago; high winds and low clouds and a briny rain sweeping off the Channel.

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fight: lasting for

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It was the evening of June 5, 1944, and Major Hans von Luck was a 32-year-old regimental commander in the 21st Panzer Division, waiting in Normandy for the Allied invasion he knew could come at any moment. Having set up his headquarters about 20 kilometers (12 miles) from the coast in a farmhouse in Bellengreville, east of Caen, he positioned the 1,400 men of his 125th Panzer Grenadier Regiment - part of the only tank division in the area - across a 6kilometer front. The unit formed part of the strategic reserve of Army Group B, commanded by Field Marshal Erwin Rommel

His instructions were quite clear: Major von Luck and his reconnaissance troops were to become intimately familiar with every road, village and orchard in their sector.
Although German intelligence believed the invasion would more likely focus farther up the coast in the

Major von Luck and his reconnaissance troops were ordered to become intimately familiar with every road, village and orchard in their sector.

Pas de Calais, Normandy was also a strong possibility. Field Marshal Rommel had warned his division commanders on May 30, "You shouldn't count on the enemy coming in fine weather and by day."

Major von Luck had spent June 5 circulating among the officers and sergeants of his two battalions. Having taken command of the regiment just a few weeks earlier, he was still gauging the strengths and weaknesses of his men. All in all, he thought, they were splendid troops battle-hardened, disciplined, ready for a fight to the death.

But as he surveyed the positions of his armored vehicles and histened to reports by his subordinate commanders, he kept harking back to another warning his commander had issued during a recent visit to the regiment. "If we can't throw the enemy into the sea within 24 hours," the field marshal had told them gravely, "then that will be the

beginning of the end."

The end began with the sound of airplanes. At midnight on June 5, frustration as hours ticked past. from the damp shelter of his farmhouse, Major von Luck heard the nally came at midday on June 6, overhead drope of Allied bombers. At first he assumed the aircraft were headed for yet another pummeling ans would debate the consequences of a German city, but soon the muffled concussion of detonating bombs carried through the night from Caco, not far away, and the coastal fortifications of the Atlantic Wall. Outside he saw the distant glow of parachute flares sifting to

earth through the black rain. A few minutes later the field telephone rang. The commander of 2d Bartalion's 5th Company — a young lieutenant named Brandenburg — was on the line from Troam, about 12 kilometers to the his reconnaissance battalion and a north, where he was conducting panzer company late on the after-

By Rick Atkinson

night maneuvers. "They are dropping on Troam!" Brandenburg reported, his voice pitched high with excitement. "British soldiers!"

Major von Luck knew from hard experience that the first report in combat is usually wrong. Further-more, to avoid being kired out of position by a feint, the division had standing orders not to counterattack unless authorized to do so by Supreme Command headquarters in Germany. But as additional reports

### 1944 NORMANDY 1994

of enemy paratroopers and gliders filtered in, he decided to disobey.

After putting the entire regiment on alert, he ordered the 2d Battalion to reinforce Lieutenant Brandenburg's isolated company.

As the night wore on, confusion and indecision held sway. Additional reports flooded in of British airborne forces and, farther west, American paratroopers. Were they part of a diversion, luring defenders away from the main invasion in Pas de Calais? No one seemed certain.

Major von Luck's men brought several captured soldiers, including a British doctor, to his farmhouse. It was learned from them that the 6th Airborne Division had landed along the Orne River and would be reinforced by an Allied armada crossing

the Channel in the morning.
In the gray dawn, from a hill above the coast, he saw that the claim was true. Visibility was poor, but he could make out the ghostly shapes of observation balloons over the water and enough ships to uggest a fleet lurking off the coast. He ordered his command post to decamp to a small château closer to the coast where he waited for authority to counterattack.

He did not know it at the time, but the armored counterattack that might have repulsed the Allied landing had been delayed because no one was willing to awaken Hitler to secure his permission. The Führer had retained control of several key armored units in Normandy, including the powerful 12th SS and Panzer Lehr divisions. When the request to move them forward arrived at Hitler's Bavarian retreat, his senior commanders considered the matter

too insignificant to disturb his sleep. That reluctance, combined with befuddlement at various German beadquarters in France and Germany, immobilized the tanks at a critical moment. For Major von Luck, watching British forces move to within 6 kilometers of Caen, the high command's reluctance to unleash an armored counterpunch left him clenching his fists in angry

they were muddled and much too late. For decades Normandy veter-

of the German delay.

Major von Luck, like many of his erstwhile adversaries, nurtures the conviction that had the 21st Panzer forcefully counterattacked in the predawn hours of June 6 before the Allies consolidated their footbold, the scattered British forces would have been badly manied and would have faced a much-tougher fight in clinging to their bridgehead.

As it was, Major von Luck finally was cleared to press forward with noon of June 6. Their mission was to reach two key bridges over the Orne River, which had been seized by British paratroopers.

Almost immediately, however, the attack was hammered by naval gunfire, artillery and scores of British Spitfires, which crisscrossed the sky unchallenged by the Luftwaffe.

Between shell bursts, Major von Luck rigragged ahead, seeking cover behind fallen trees or in ragged craters. The battalion had stopped dead. Everywhere he looked men were scrambling for shelter from the relentless shelling. Efforts to raise his subordinates on the radio were futile. Wounded men hobbled to-

ward the rear or lay writhing in pain.

Darting forward in a crouch, he found his battalion commander. "Break off the attack at once," he ordered, "and take up defensive positions on the southern edge of Escoville." The men were to dig in as quickly as possible. Efforts to reach the Ome bridges would be aban-doned; now the regiment would simply try to avoid being annihilated while preventing British infantrymen from seizing more ground.

Sprinting back to his command

post, he radioed 21st Division headquarters and reported that his attack had faltered. Part of the division's armored force, he learned, had penetrated close to the coast between British and Canadian troops before being forced back. In the 12 hours since coming ashore, the enemy had grown too strong.

Dusk soon rolled over the bat-tlefield, periodically brightened with shell flashes and parachute rowed for the night. day before, now was strewn with would be killed, wounded or cap-

01991 HERBLOCK 'It never gets any earlier.'

be his two battalion commanders

He first returned to Normandy

officers. A local newspaper, learn-

He describes the Normandy

campaign as a "tragedy," not only because of the lives forfeited

there, but because of the tactical

blunders made by the German

high command. Invited to partici-

pate in the 40th anniversary festiv-

ities in 1984, he declined.

several times.

friend and foe.

useless, the whole war."

The Washington Post.

splintered trees, dead cows, shattered men. Major von Luck had his men dig deep foxholes next to their vehicles, where they bur-

flares. Allied ships seemed to be By midnight on June 6, 24 hours methodically training their big after the first paratrooper land-guns across the landscape, grid square by grid square. The Nor-ashore. Within three days, 20 perman countryside, so bucolic only a cent of Major von Luck's regiment

## No Signs of Fading Away

TAMBURG — Hans von Luck's war ended on April 27, 1945, 11 days before Germany's surrender. "Forget all about the Thousand-Year Reich," he had told his regiment early that year, after being promoted to colonel. "Forget all about the Nazis. From now on, all we are ighting for is survival, for our families and our homes."

Shifted eastward in a hopeless last-ditch effort to keep the Red Army out of Berlin, he was 60 miles (100 kilometers) south of the capital, out of fuel and out of ammunition, when Russian troops took him prisoner. In late October, after an endless journey east in a locked boxcar, he arrived at Camp 518, a prisoner-of-war compound in the Caucasus Mountains of

Georgia.

For nearly five years be would remain incarcerated, working in a coal pit and then on a road gang, watching as half his fellow prisoners died of typhoid, malnutrition or, he said, hopelessness. "The problem." he would recall, "was food. We were always hungry. For five years: hungry, hungry, hungry."

Those who survived worked 10 hours a day hacking at a coal seam with picks and shovels. After two years he was allowed to send a postcard to his mother in Flensburg -- maximum 25 words, including the address -telling her he was alive.

Mr. von Luck earned extra money by knitting socks with insulation varn salvaged from pilfered electrical cables. Eventually the Russians provided musical instruments and let the prisoners form an orchestra; with an arranger scratching down the notes on a sheet of paper, Mr. von Luck hummed the tune to a song he had heard in Paris in 1940, Glenn Miller's "In the Mood," which became the camp theme song.

Released shortly before Christmas in 1949, the warrior returned home to begin his second life. After a stint as a night receptionist in a Hamburg hotel. Mr. von Luck was offered a position as a coffee trader for an export-import firm. He lived in Africa for nearly four years, first in Angola, then in Zaire. He married, fathered two sons, divorced, married again and fathered a third son.

In 1989, at age 78, Mr. von Luck retired. Today, he has the proud carriage of an aging bird of prey. Nearing his 83d birthday, he is good-humored, gracious, mentally acute and slightly deaf. He has had half a century to parse the war, to remember what he needed to remember, to forget what he needed to forget.

A raconteur of the first order, he is much in demand by a new generation of soldiers eager to experience vicariously what he endured. He lectures regularly to various military staff colleges and veterans groups, the Swedes, the British, the Germans, the Americans. Hans von Luck is one old soldier who shows no signs of fading away.

- By Rick Atkinson, The Washington Post.

### He Had His Medals and a Lot More

PARIS — When the war ended in the Pacific, I went home with what was left of my mortar platoon. Possessing few talents, except for having risen to the lofty rank of second lieutenant at 19, I decided to stay in the army.

After parachute and glider school at Fort Benning, Georgia, was sent to Germany as an instructor in demolition and chemical weapons at Wiesbaden.

The first week I was introduced to my single assistant, Technical Sergeant John J. Taylor (not his real name). John Taylor was tall, well built and handsome, around 30. He was always perfectly turned out with gleaming shoes and wearing a Combat Infantryman's Badge, Silver Star, Purple Heart and lesser decorations. John had elected to stay on in Germany long after his division had gone back Stateside, despite the fact that he had fought all the way from Normandy and had more than enough seniority to re-turn to his beloved Brooklyn. I later found out why.

John Taylor became a trusted friend as well as a super assistant. He kept me out of trouble on many occasions. He and his brother had been orphans and were raised by the sisters in one of the largest orphanages in New York City until he went out on his own at the age of 14.

tured; among those to fall would He always seemed to have plenty of money, and he went on and the redoubtable Lieutenant furlough whenever he could. Brandenburg. His commander's Denmark was his favorite destiwarning, Major von Luck now nation, and during our year toknew, had been prophetic. Norgether he made several trips there. In those days most of the mandy was the beginning of the new American cars to reach Europe were Buicks and they all in 1956, at the invitation of British seemed to go to Denmark. John Taylor had a brand new Buick ing of his visit, printed a headline: "Nazis With British in Norman-Roadmaster and was always accompanied by one or more gordy!" He did not go back again for a decade, but has since returned geous frauleins, now that the nonfraternization rule was over.

One day after demolition class, he came into the office and in his very pronounced Brooklyn accent said, "Hey lieutenant, how'd vouse like a brand new Buick?" I explained that I couldn't even afford a used Volkswagen on my now first lieutenant's pay.

"Aw hell, lieutenant. I meant I'll give youse one!"
Oh, it was tempting. But rea-

"It's your day," he told a British friend, "a day for the Allies." Come this June 6, however, he will son, and the old officer-noncom be there, one last hurrah, a stroll relationship, prevailed and I across the killing ground with thanked him and said no. He was forever bringing my He recollects his combat experiwife and me gifts and things for

in Brooklyn. Considering the or-

ences with a certain romantic nosthe baby and I finally had to tell talgia. Like all wars, his was a him that it just didn't look good pageant of cunning and miscalcufor either of us and it had to stop. ation, of terror and exhilaration, From time to time I wondered of courage and regret. In the end, however, he says, "I think it was about his riches and even asked him about it one day. He mumbled something about a rich uncle

phanage stories, which I knew to money?" I asked. be true from his army records, the rich uncle didn't jibe, but we were so busy trying not to blow up ourselves and our students that I soon forgot it.

Until one day, a month later, when my commanding officer called me into his office and told me that two agents from the Federal Bureau of Investigation were over from the States and wanted to interview me. It was all very

### MEANWHILE

hush-hush. The subject of the interview was my assistant. Sergeant Taylor. It appeared that John's older brother in Brooklyn had opened accounts at several panks in

John's name and all the money had come from Germany. The agents told me that John Taylor's assets in New York were now well over a million and growing. What a mess! John was a good friend and I couldn't say a word to him or warn him that he was under close scrutiny.

As it turned out he discovered for himself that he was being watched and asked if he could talk to me at my quarters. He came over that night and, over a beer, told me the whole story.

John had been in the reconnaissance company of an infantry division and after his platoon leader was killed he took over. Recon units are always the first to contact the enemy in an offensive action, and as John's division fought its way into Germany he found himself point man for the entire division driving toward Pforzheim, I think it was.

The city, whatever its name was, had been badly chewed up by artillery. It was a shambles and had been evacuated only hours before. John was in a jeep with a driver and a soldier manning a mounted machine gun in the rear. He had a map and directed the driver to the biggest bank in town.

In a matter of minutes John had blown the bank's main vault with two well-simed bazooka rounds and managed to fill three large barracks bags with cash from three countries. Besides U.S. dollars and Swiss and to the International Herald Tribune. French francs he also had enough valid German marks to fill a footlocker. Worth well over five million in U.S. dollars.

"What about the driver, and the gunner?" I asked.
"Oh, I paid 'em off," he said. They know me. They won't

And there was something in his

SINGAPORE, JUNE 15-16, 1994

OIL&MONEY

By Thomas M. Waitt cyes that hadn't been there before and I knew he meant it. "What did you do with all that

> "Buried it in footlockers in a potato field that I now own," he explained.

His problem now was how to get what was left of the money home. All this explained the nine Buicks he had bought with Swiss francs and later sold for dollars. All the dollars in cash he had long sent home, mostly wrapped in German souvenir clothes - lederhosen and anything else he could find. By now, he told me, he had managed to squirrel away more than \$5 million. Ouite a sum in 1947.

I didn't know what to say. He had asked my advice and I told him the only thing I could. He simply must turn himself in. It was a Friday night when he

told me and I knew I had to tell the agents on Monday. I agonized over doing what I knew I had to do for two days but

it was all unnecessary. On Monday morning he was

arrested and before they took him away he asked to say goodbye to me. We shook hands and I know I must have looked shook-up and desolate. As he went out the door, handcuffed, he turned and winked.

"Hell, Lieutenant, stop worrying. I can afford to wait.

I never saw him again. La 1964 I was sitting in an American Airlines 707 on my way to the West Coast to catch a troop transport to Vietnam.

The hostess handed me a copy of The New York Times and buried in the middle of the local news was a short item that caught my eye: "Taylor Gives Orphanage \$1 Million."

The one paragraph article went on to say that "Mr. John J. Taylor, president and owner of Taylor Van Lines and Taylor & Son Friais and Vegetables, has donated a million dollars to the St. XXXX Orphanage in Brooklyn. Mr. Taylor, long a suspected figure in New York's mafia, was before the grand jury on racketeering charges last year. The jury returned a no-action verdict

Colonel Waitt, U.S. Army (retired), is a free-lance writer living in Paris. He contributed this comment

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# Just Suppose That the Landings Had Failed ...

WASHINGTON — History, as we know, rarely discloses its alternatives. But on great occasions it can be useful to think about whatifs and might-have-beens - for instance, the alternatives to success in "Overlord," the Allied invasion of

that the observance is out of hand, wildly overdone, distorting the history of the war. "What must the soldiers who liberated Rome be thinking?" he asked. Upon reflection, I wish I'd had

not at all overdone. Here is why: Amphibious landings on a hostile and heavily defended shore are beaviest winds in 40 years churned and rarely succeed at all. That is had had their forces concentrated? why, apart from his failure to gain A ruse persuaded them that the air superiority in the Battle of Brit-ain, Hitler scrapped "Sea Lion," the post-Dunkirk plan to invade Britain. It is why the Spanish Armada sent to depose the Protestant. heretic Queen Élizabeth I failed scattered by what English history Rommel had been denied the addibooks call "the Protestant wind." It tional Panzer divisions he sought, is why Winston Churchill and oth- and the discretion to position the Soviet archives in 1990, we are

By Edwin M. Yoder Jr.

Gallipoli in World War I, frested about Overlord right up to D-Day --- and beyond.

worked at all was a testimony to luck, planning, tenacity, valor, and perhaps to the favor of heav-

some of the best German divisions north of the Seine. It was lucky, too, that the formidable Erwin

Any assessment of the magni-May assessment of the events we now comMy own D-Day thoughts took
that turn only after an agitated
friend called to ask if I didn't agree

Any assessment of the many commemorate must begin with the aumonth and a half later might have
dacity of the frontal assault on
friend called to ask if I didn't agree

Hitler's Atlantic Wall. That it
many might have depleted its

the wit to say that the observance is not at all overdone. Here is why:

so than it was two weeks later—
the next time the tides and moon the chanciest of military operations the Channel. And if the Germans invasion would come across the Pas de Calais rather than in Normandy. This deception pinned

ers, with their vivid memories of them, as he wished, in Normandy. And if Overlord had failed? Europe would have groaned for a time longer under Nazi rule, no one

can say how long. The forces in strength in another assault on Russia. Or Stalin might have made another separate peace with Hitler at enly powers.

The weather, for instance. It in 1938. Many scenarios are imaginable, most of them bleak indeed.

Alistair Horne, the historian of the French Army, in his engaging book, "Monty," offers this detailed and certainly bleak speculation: "Hitler would have been developing his deadly jet aircraft. ... With certainty, Britain would have been hammered mercilessly by Hit-

ler's V-weapons ... In the U.S. ....could the restless Americans have resisted the pressures of Admiral King and the 'Pacific Lobby' to transfer their main effort to defeating the hated Japanese enemy? ... Since the glasnost opening of

now aware ... of at least two [previously unknown] overtures for a separate peace from Stalin, giant with feet of clay, to Hitler in the terrible autumn of 1941." "At best [defeat in Normandy]

would have meant another bloody year of war, rumous for Britain, the extinction of the last surviving remnants of European Jewry ... cul-minating almost certainly with the employment of the first atomic bombs in the summer of 1945 on Germany, not Japan. Sweeping through a 'nuked' Germany, the victorious Red Army would have stopped nowhere short of the Rhine. Lost to communism, Europe, and the world, would have been a very different place today. This was what

was involved on 6 June 1944." Who, pondering the alternatives that Mr. Horne imagines, can doubt that the 50th anniversary observances of D-Day and Overlord merit all the attention we have lavished on them? It was the hinge of fate, to use a vivid term Winston Churchill applied in another connection, and Western civilization is indebted to those whose valor and wit made it work. Washington Post Writers Group.

after D-Day not only feel a sense of

profound grantude to the Norman-

dy veterans, but also, I'm sure, a

to pay our respects on-site. We owe

those who enabled us to step ashore

without risk. I have tried to capture

the essence of our debt: Those who

their courage was immeasur-

JAMES C. TOTMAN.

Geneva,

able; our gratitude everlasting.

them our very existence.

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THE POLITICAL, ECONOMIC AND PSYCHOLOGICAL REVOLUTION IN EAST ASIA

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CHAIRMAN'S WELCOMING REMARKS

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Paul D. Miorok, presented, procedures court a courte out to receive LONG-TERM FUTURE FOR ASIAN OIL MARKETS Peter Kassler, discourse sunning continuous, shill international

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PERSPECTIVES FROM THE NATIONAL OIL COMPANIES Malaysia: Tan Sri Datuk Azizan bin Zumul Abidin, oki siri wa, iy 1800085

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PERSONAL PROPERTY OF THREADS BANGAAN. OPEN DISCUSSION ON THE NATIONAL OIL COMPANIES' PERSPECTIVES

### - REGISTRATION INFORMATION -

The fee for the conference is US\$995. This includes both lunches, the cocktail reception on the first evening and all conference documentation. Fees are payable in advance and will be refunded less a US\$100 cancellation charge for any cancellation received in writing on or before June 6, after which time we regret there can be no refund. Substitutions, however, may be made at any time.

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H. de Mester, chill elementativi, north lost usia form, for to GLOBAL OUTLOOK FOR FINANCING ENERGY PROJECTS WITH A SPECIAL VIEW TO THE ASIA-PACIFIC Michael T. Welch, манасаты ракте гом овтега овые извественным пра-ENLIGHT OF BANK 16 S. NEW YORK

SEASON, ATTO SINGAPORE

SOUTH AFRICA'S INTEGRATION IN THE WORLD OIL MARKET: CHALLENGES AND PROSPECTS Виан Рахон, онит експлус относк не можно эки можно за подох

PERSPECTIVES FROM THE INTERNATIONAL OIL COMPANIES Е. Кепт Damon, Г., регындага престытуру и пользыкасына. Marcel P. Kramer, session vice проминент честия ост чего постанувающи, DIMETOR, STATOR TION SSPECTA BASESON. Khaled Al Haroon, separate varies under postile riggs a softweet

SCHOOLSE FOR HER BROKE DATE OF FURNIT ASIA-PACIFIC OIL GIANTS: OUTLOOK FOR CHINA, INDIA, IAPAN AND INDONESIA Ferendum Feshuraki, 1981) 108. PROGRAMORER SARVES I SARVES CLARIE

THE IPE IN THE ASIA-PACIFIC: A LOOK AT ITS ROLE WITH THE EMERGING PETROLEUM EXCHANGES IN CHINA Leonard J. Schuman, ESPO-1831 DBO COR MORE PING MODERNISM DESCRIPTION OF STREET

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LETTERS TO THE EDITOR

A Good Starting Point

Flora Lewis: Ms. Lewis rightly points to the damage to relations between blacks and Jews, which is a serious loss for the comity of American society. The National Conference of

Christians and Jews, a constituent of the International Council of which I have the honor of being chairman, recently released the results of a nationwide survey of the attitudes of whites, African-Americans, Latinos and Asian-Americans toward each other. In those results, there seems to be a big contradiction. Each group has racist attitudes and feelings about everyone else, yet they agree that they would like to im-

prove race relations.

Regarding "When Victims Boast named a black leader, Sanford of Their Victimhood, the Better to Victimize" (Opinion, May 5) by executive officer. He said, "Although the founders of the National Conference would have been proud of today's organization, they also

> society that is still marred by bigotry and intergroup hostility.
> "Part of our current mission is getting people of all races, creeds. and income levels to understand

> waste of energy that could otherwise be devoted to solving the daunting, common problems that afflict our communities."

His words should be heeded and acted upon. SIGMUND STERNBERG. London.

Earlier this year, the National In an age where the inhumanity Conference of Christians and Jews of the Bosnias, Rwandas and Sonamed a black leader, Sanford malias dominates the daily headlines, what a joy it was to follow the certain frustration in not being able recent inauguration of Nelson Mandela as the first black president of South Africa. lent of South Africa.

Your newspaper, with its excellent 50th anniversary articles, may

it of reconciliation which prevailed already have conveyed the message between the two Nobel Peace Prize of the "followers." [f so, l apologize would have been saddened to find a winners. Mr. Mandela and Frederik for having missed it. If not for de Klerk. May the example set by them serve as a guiding light of inspiration for those brave souls that despising those who are dif-ferent is not only wrong; it is a other countries for peace and justice in followed also pay tribute to the ferent is not only wrong; it is a religious or racial conflicts. DAVID M. LEEGE

> Cotonou, Benin. A Debt of Gratitude

The veterans of the European Theater of Operations who fought Infantry Division.

The writer served in the U.S. 65th

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By Daniel Goleman New York Time: Service

EW YORK - In a scientific ned to the frailty of memory, neurologists and cognitive scientists are coming to a consensus on the mental mechanisms that can foster false

The leading candidate is "source amnesia." the inability to recall the origin of the memory of a given event. Once the source of a memory is forgotten, scientists say, people can confuse an event that was only imagined or suggested with a true one. The result is a memory that though false, carries the feeling of

This has been an epic time for false memory. Three new books have been published that investigate the phenomenon and its mirror opposite, repressed memory. In mid-May, a California court awarded \$500,000 to the father of a woman who had accused him of sexual abuse after supposedly recovering memories of

childhood incidents during therapy.

The plaintiff, Gary Ramona, had asked for \$8 million in damages against his daughter's therapists and the medical center where they worked.

Earlier in the month new scientific agreement on the most likely neurological and cognitive bases of false memory emerged during a conference on the issue at Harvard Medical School. Part of the fragility of mem-ory is due to the way the mind encodes a memory. distributing aspects of the experience over far-flung parts of the brain, researchers said at the meeting.

The brain stores the memory of each sense in different parts of the neocortex — sound in the auditory cortex, sight in the visual cortex, and so on, reports at the meeting pointed out. Another part of the brain, the limbic system, binds these dispersed parts of the memory together as a single experience.

One of the more frail parts of a memory is its source -the time, place, or way the memory originated. Based on careful observations of neurological patients to see which mental operations are harmed by damage to different parts of the brain, the frontal lobes seem to be the main site for source memory, according to a report at the Harvard meeting by Dr. Morris Moscovitch, a

neuropsychologist at the University of Toronto. Patients with damage to specific zones of the frontal lobes are prone to confabulate, conceeting stones to make sense of the shards of memory they retrieve, and are unable to evaluate the reasonableness of their fabrications. "The confabulator picks out 2 bit or piece of an actual memory, but confuses its true context, and draws on other bits of experience to construct a story that makes sense of it," said Dr.

Daniel Schacter, a Harvard psychologist. Such a plausible scientific explanation has been mussing until now in the debates about false memory. The conclusions of scientists at the meeting call into question the methods not only of many therapists who specialize in helping patients retrieve memories of childhood sexual abuse but also those commonly used by officials investigating such charges.

Scientists say these methods can inadvertently plant

a false memory, and are based on naive or distorted assumptions about how memory works.

"The lay expectation is that whatever we remember should be true, but memory does not work like a video camera," said Dr. Marsel Mesulam, head of the neurology department at Beth Israel Hospital at Harvard Medical School. "From the point of view of neuroscience, every memory is a fragile reconstruction of what

the nervous system actually witnessed."

For example, one of Dr. Moscovitch's patients with frontal lobe damage said he had been married for just four months, although he had actually been married

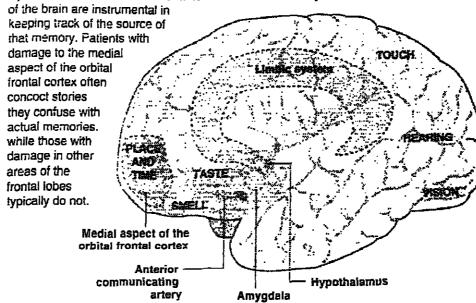
Source amnesia is common, and usually benign, as when one recognizes a face but has no idea where one has seen the person before — the memory for the face is retained, but not the memory for the time and place the face was first seen. This kind of forgetfulness is a natural result of the

constant reshuffling and gradual decay of memories in the brain. The source of a memory may fade even as the rest of the memory can be retrieved, said Dr. Stephen Ceci, a psychologist at Cornell University. Another reason for confusion in memory, said Dr. Schaeter, is that all memories are subject to contamination by leakage from related bits of information. In recalling a memory, for example, people typically make inferences about what may have happened to fill

what they inferred with the actual memory." Part of the new scientific evidence for the vulnerability of memory to suggestion comes from studies in

### Where Memory Can Be Created and Falsified

The brain stores various parts of a memory in different areas; these memory sites are approximations based in part on recent animal research. By studying people with brain injuries, researchers have determined that when a memory is retrieved, the frontal lobes



Damage to the frontal lobes and nearby areas frequently results from an aneurysm of a major artery of the brain, the anterior communicating artery.

Sources: Dr. Morris Moscovitch: "Atlas of Human Anatomy." Netter (CIBA-Geigy): Scientific American

which false memories are implanted through experimental manipulations. Many of these studies have involved young children, who are particularly susceptible to false memories. At the Harvard meeting, Dr. Coci reported a series of recent experiments showing the surprising ease with which children can become convinced that something they only imagined or was suggested to them really happened.

In an earlier study involving 96 preschool children reported last year. Dr. Ceci showed that with repeated questioning about events that had never cocurred, many children gradually came to believe that the events had happened. The false memories were so in gaps, and can then confuse the sources, melding elaporate and detailed that psychologists who specialize in interviewing children about abuse were unable to determine which memones were true, he said.

While an earlier generation of therapists was criticized for minimizing the lasting psychological impact of their patients' childhood traumas, a current crop of therapists is coming under attack for telling patients that their symptoms indicate they must have suffered a childhood trauma, which they have buried.

If the patient cannot come up with such a memory, these therapists help them out with methods that include hypnosis, visualization and even sodium amytal, the so-called "truth serum," actually a short-acting barbiturate that induces an intoxication during which people talk with fewer inhibitions.

While no on can say how common these practices are, such methods are "a sure-fire way to impiant false memories," said Dr. Elizabeth Lattus, an expert on memory at the University of Washington.

grams, fancy packaging for things

that then twork. This has caused a

revolution here almost," said Ida J.

McCanta, Chapter 1 administrator

mormous light against illiteracy.

for the Jackson schools.

"What the schools have tradi- were trained in the technique.

# For Nearsighted, Popular Surgery Carries Risks

By Jane E. Brody New York Times Service

EW YORK - In hopes of shedding the need for corrective leases to drive a car, navigate a sidewalk or recognize a friend from across the street, hundreds of thousands of nearsighted people have undergone an increasingly popular vet still controversial eve operation calien radial keratotomy.

Those for whom it has meant newfound freedom from eyeglasses and contact lenses swear by the procedure and often urge their myopic friends to follow suit.

But despite a high rate of satisfaction — six years later, 74 percent of 328 patients in a study said their preoperative goals were completely met — many experts believe there is good reason for caution. A primary concern is that healthy eyes, albeit with poor distance vision, are being operated upon, possibly injured and in a way rendered permanently abnormal.

Radial keratotomy, in which spoke-like slits are cut into the cornea to change the shape of the eve. is not always the lasting answer to mvopia that some enthusiastic practitioners and patients say it is.

Rather than going into the surgery with both eyes open, literally and figuratively, many patients are so swayed by personal and profes-sional testimonials that they ignore the very real risks of the procedure. including the possibility, though uncommon, that their vision could

get worse instead of better.

After considering all the facts,
many may want to wait a few years for the expected approval by the Food and Drug Administration of a computer-directed laser that, when compared with a surgeon's scalpel. appears to produce more accurate results with lewer side effects and less risk of permanent visual loss.

"Being in this for many years. I've seen so many fly-by-night pro-YOPIA, or nearsightedness, results from a geometric abnormality of the eve that causes images of distant objects to focus in Yet even the program's strongest advocates octobe that Reading front of, instead of on, the retina, the light-sensitive tissue along the more than 1.00 dionter. back of the eye. When light rays Recovery is only a beginning in the strike the eye, they are bent by the comes and the lens and directed "We're optimistic " said Dr. Pin-

toward the retina. nel.. "But we know this problem is rounded or the distance to the retias is too long, the focal point falls surgery before reaching the remail Myopic people can usually read without corrective lenses but, depending on the degree of atvopia, vision is likely to be blurred when they look at objects more than, say a body

> About 25 percent of adults in Western countries are myopic, and sual acuity achieved through radial more than II million Americans, keratotomy was unacceptably on eligible for corrective surgery.

> Radial keratotomy was devel- well and patients and up shighly oped in 1974 by a Russian eye farsighted, they are likely to need surgeon and introduced in the reading classes by the age of 40 cr United States four years later. Be- 45, whereas had they remained myocause the surgery is done without pic most could have continued to do

undergo scrutiny and approval by any federal or medical authority. Any dector qualified to perform surgery can use the technique. Radial keratotomy can be done in about half an hour in a doctor's

office under local anesthesia it

typically costs \$2,500 to \$3,000. It involves making a sense of curpart way through the tital and coner sections of the corner, the clear itssue that covers the external part of the eve. When the incisions bear the corner ends up flatter than before Incoming light rays are best less and, if all goes well, the focal poist will now fall on the retina.

But there is necessarily incorecy sion in radial keratotemy. The smgoon's knife may cut too shallowis

Despite a high rate of satisfaction experts say there is reason for caution.

or too deeply, and patients may end up with undercoverection or overcorrection of their mwopia Even the most skilled surgeon caanot assure that eyes will have normal vision after the operation. Over time, patients' ever tend to become increasingly farsighted ascessitating corrective leases for reading and close work.

To assess both the immediate and long-term results of radial keratotomy, ophthalmsloguss at aine eye centers around the United States have participated as a cooperative study of 435 patients.

A 10-year fedow-up report is due, next fall, but according to the latest complete report published in 1990. at four years after surgery, 36 per-cent still had to wear glasses or contact leases.

Some developed a more severe astigmatism (a vision-distorting surface irregularity) than they had before; 28 percent remained myopic by more than 1.00 diopser, and 17 percent became farmatited by

Those with the least myopus to start with had the most successful cutcomes, out they were also the most likely to end up farsighted. In But if the cornea or lens is too those who had the most severe myopia, half remained myone after

A few patients ended up with corrected visual acuity that was poorer than before surgery. The surgery can be redone in patients who are undercorrected, but subsequent procedures have a lower success rate than the initial operation. The researchers concluded that vi-

INTERNA

when radial keratotomy "works too special devices, it did not have to close work without corrective lenses.

queen. West rightly refused to cov-er, and South then tried a diamond.

This brought the ten, oneen and

king, and East shifted to the spade

ten. South won with dummy's king,

led to the club ten, and returned to

dummy with a heart to the ace. The

# Early-Reading Program Quietly Fights Illiteracy

By Marilyn W. Thompson

EW YORK — For Nenny Vixama's first-grade teacher, an alarm went off when she noticed that the 6-year-old often invented his own text for the simple storybook. his class was reading.

Though a bright child, as he read his eyes did not follow the left-toright pattern of a successful reader. He had trouble identifying specific words when asked to find them. And he showed confusion with certain patterns of letters - a basic stumbling block in learning to read.

Kenny's difficulties had landed him in the bottom 20 percent in reading achievement among the first-grade students at Public School 41 in Greenwich Village, If Kenny's problems went uncorrected, he seemed headed down a pathof reading failure that has become teachers across the United State

That was when a reading specialfution that is transforming the way some elementary (chook deal with slow readers. The program the teaches is known as Reading Reintroduced in the United States at and selectivity. Though implemen-Ohio State University, it has spread tation costs vary from district to to 48 states and brought thousands district, all have to foot the bill for of first-graders up to average or

Developed in the 1976s by New Marie Clay, and used extensively in time to work with a small number that country, the program's pre-mise is that the best way to avoid Some prin

The simple theory has won a effectively tutor children in read-Ohio State Professor Gas Su-

Pinnell, who helped establish the university's pilot program and heads a de facto national organization of Reading Recovery reachers, estimates that by the end of the year, 9,000 teacher, will have been trained and will have reached 59,000 to 60,000 students.

California and Texa , and even in smail states, legislatures and localschool districts are approxing specific put the money into programs that

teachers like Mr. Mandel to take 2 year off for rigorous training. Then, they must dramatically scale back Zealand educator and psychologist—the teacher's regular duties to allow

Some principals have complained reading furlare is to prevent it in the that the program unfairly concentrates limited funds on first-graders. leaving tittle for programs geared cult-like following among an army toward vulnerable children in later of U.S. teachers who have zone years. In the District of Columbia, through yearlong training to more, where about 23 teachers have been trained. Deputy Superintendent Maurice Syles said, "We've had to do a lot of convincing" to win over

onneipals despite Reading Recov-

ery's early successes. "This has been our flagship intervention program," Mr. Syker said. "We have hard empineal data that demonstrates that children who've gone through the program will do better, that it is a long-term invest-Programs are becoming in Ohio. ment in the child's luture. . . But for the principal with "X dailars to spend, there's a real tendency

serve the most children."

becomes a problem. Many educators see the program as a first step uonally done is wait until a long in a long struggle to break the fail-time has passed in a child's life to ure chain that has clustered junior decide they're having difficulty in high and high schools across the reading. . . The longer you wait country with nonreaders.

in brief

tion in their immune system.

An 'Asthma' Gene Is identified

NEW YORK (AP) - Scientists have identified a

gene that may make people susceptible to asthma and

hay fever attacks by producing an allergic overreac-

The association was found in only a minority of

families studied, and experts stressed that the gene-

could be only one of many involved in asthma.

the harder it is." said Dr. Juggar Studies of Reading Recovery In Jackson, Mississippi, Superin-children show that 60 percent who tendent Ben O. Canada has dendgo through the 12-to-20-week inter- ed to shoulder the costs that come vention never need further reading, with wide-scale implementation of remediation or special education. Reading Recovery, In 1991, using according to Angela Jaggar, a New Tederal Chapter 1 funds for need

York University professor who is students the Jackson district began conducting follow-up studies of implementing Reading Recovery children who went through the pro- in eight of its lowest performing schools. Seventeen teachers

> make part of that receptor. Researchers found that people with a particular variant of the sene were unusually likely to have high blood levels of IgE, a sign of a tendency toward allergic overreconom.

bigger than we are."

### Green Tea May Stave Off Cancer

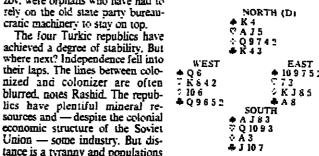
WASHINGTON (AP) -- Green teal the beverage with mild to moderate myopia -- predictable. choice for millions of Amans, may help protect. from 200 to 800 diopters - are. The researchers also predict the A key player in allergy is an antibody called immu- regular distakers against cancer of the exceptagunoglobulin E. or IgE. It everts its effects by binding to study has concluded.

a protein structure called a receptor on cells iming the Building on findings that green tea reduced the

Reading Recovery assumes that airways of the nose and chest. The receptor then incidence of esophageal cancer in rate and mice, the But Reading Recovery has not every child can learn to read if triggers a series of events leading to the wheeting, scientists studied the records of P.I victums of the been universally endorsed, mainly confusion with the language is decoughing, sneeting and runny nose of altergies. The disease and 1.551 healthy people in Shanghai and covery, and since 1983, when it was because of its high personnel costs tected, and corrected, as soon as it gene identified by researchers tells the body how to concluded it worked that way in humans, too,

### BRIDGE

By Alan Truscon HRIS COMPTON of Ostaboma City. Oklahoma, icuna himself as South in three notrumps and received a club lead.



Pass Pass Pass West led the club five.

He played low from dummy, and East took the ace and returned the eight. The jack was covered by the queen and king, and a diamond was led to the ace.

Now South took two heart finesses, leading the ten and then the

/ + South Africa

Spein OSL Lucia

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South knew that West still held two clubs and a heart, which meant at most one spade. East had therefore begun with five spades, or conceivably six.

On the face of it, the odds in favor of a winning spade finesse were substantial, better than 5 to 2 But Compton led to the spade ace. dropped the queen and made his game, and his team won the match by the weird margin of 3.5 imps.

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# BOOK5

THE RESURGENCE OF CENTRAL ASIA: Islam or Nationalism?

By Ahmed Rashid, 278 pages. \$25. Zed Books.

Reviewed by Philip Bowring

THERE is so much to write about a region so long ignored that even a dedicatedly dull writer would have a problem keeping out the diversity and color of this massive but sparsely populated chunk of the earth, mainspring of so much Eurasian history. Ahmed Rashid doesn't have quite the flair displayed by Tiziano Terzani's ering some of the same geographical territory. This is a less personal and entertaining work, but at least

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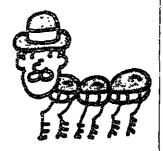
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• Bruce Oldfield , the fushion designer, is reading "The Ant Colonr by Francis King. "His sense of creating atmosphere and characters (most of whom you

would not want to meet) is subtle and enjoyable. The Ant Colony, set in Florence after the war, deals with the comings and goings of characters who teach in an English school and their interaction with the local community, from gigolos to gentry." (Barry Jumes, 1HT)



keeping up a rapid pace starting with the historical background of the region, looking in turn at its five stan, Turkmenistan, Kyrgyzstan and Tajikistan — and finally at their common interests and rival-Ahmed Rashid writes concisely. ries, their relations with the big

neighbors - Russia, China, Iran, Turkey and Pakistan - and links and conflicts between nationalism Apart perhaps from an excess of

faith in the beneficial impact of Sufism on the region and a rather too obvious antipathy to the Uzbek leader Islam Karimov, Rashid's book is eminently dispassionate and unideological. It has the added merit of being up-to-date (December 1993) without having the appearance of being an instant book. Indeed, it is not. Rashid has been a frequent visitor to the region from his base in Pakistan since the Soviet

Belivia

∆British Virgin Isl.

of Afghanistan and ignominious pullout a decade later.

to blame all the ills of the region on the Soviets. For instance, he notes has so distorted the Uzbekistan economy dates from the ezarist sians freed from serfdom. He ac-Asians regarded the Russians, czarist and Soviet, as a modernizing and secular force. The emigration of many Russians to Asia, especialof industrialization as much as deliberate policy.

rors wrought, particularly by Stalin. The collectivization campaign killed a third of the Kazakhs and forced tens of thousands to flee to stan as a dumping ground for trou- is a real threat to secularism. blesome minorities in other parts of

homes but Rashid counted 27 na-

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empire began to dissolve. That mix made the more confusing by the event was directly connected to the way Stalin in 1924 divided Turkefailure of its last expansionist move stan into today's five republies. But if they are divided among

themselves, between tribe and clan. between the nomadic and settled Rashid is, however, careful not groups, apart from the Persian-blame all the ills of the region on speaking Tajiks they share a common Turkic identity. This has that the cotton monoculture that helped them to achieve a degree of cooperation in managing the Soviet collapse and preventing dissolution days and the emigration of Rus- into the struggles witnessed in the Caucasian republics. They have also knowledges that many central done their best not to alarm their Russian minorities. Rashid describes the strands of

nationalism, Islam, neo-Communist bureaucracy and bazaar busily after World War II, was a result ness that compete for power. Fundamentalism is strong in some areas, notably the Fergana Valley. where Turkic and Persian worlds meet. But he mostly concludes that apart from Tajikistan, with its lin- acute. Poised between east and guistic as well as religious links to Iran, fundamentalism is as much China. Stalin then used Kazakh- an excuse for oppressive rule as it

In contrast to his jaundiced view of Karimov the apparatchik, Rashid is full of praise for President Nursultan Nazarbayev of Kazakhstan and tionalities at one collective. All this his combination of political skill and on top of an already complex ethnic economic reform. But he acutely

‡Konea

‡Kores

† Liechtensteir

notes that while Nazarbayev and fellow reformer. President Askar Akayey of Kyrgyzstan, came from elite families with strong clan connections. Karimov and the Turkmenistan leader, Saparmurad Nivazov, were orphans who have had to rely on the old state party bureaucratic machinery to stay on top. The four Turkic republics have

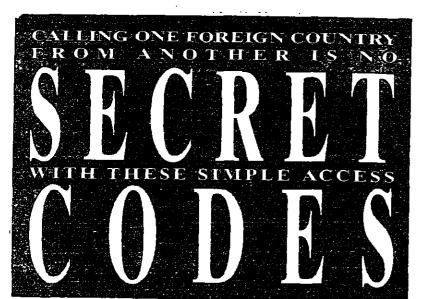
where next? Independence fell into their laps. The lines between colonized and colonizer are often blurred, notes Rashid. The republics have plentiful mineral resources and — despite the colonial economic structure of the Soviet Union — some industry. But distance is a tyranny and populations grow apace, a tribute both to Soviet health programs and pre-industrial social structures. Despite the size of the region, hunger for good land is west, north and south, Asia and Europe, they are also poised between developed industrial society and the tribal chaos that is Afghanistan and the poverty that is Pakistan. Let us bope that Ahmed Rashid keeps covering the region, and his publishers remain committed to

keeping the readers up to date. International Herald Tribune

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International Herald Tribune World Stock Index @, composed of

280 internationally investable stocks from 25 countries, compiled

by Bloomberg Business News, Jan. 1, 1992 = 100.

Approx. weighting: 32% Close: 132.93 Prev.: 132.16

Industrial Sectors

Finance 117.89 118.23 -0.29

Services 116.24 116.70 -0.39

Wed. Pres. % close change

109.62 109.95 -0.30

118.42 117.21 +1.03



EBEL

Inquiry 'Cannot Explain' Air France's Accounting

and Jacques Neher International Herald Tribune

PARIS — A substantial part of Air France's 1993 loss of 8.5 billion francs (\$2 billion) cannot be accounted for, according to the author of a harshly critical parliamentary report on the management and finances of the state airline due to be sent to Prime Minister Edouard Balladur this month.

The report, being prepared at Mr. Balla-dur's request, could prove embarrassing to

"There are parts of the 1993 deficit that A copy of the pages of the draft report

In an interview, Mr. Griotteray declined to

His coming report on French state industry contains a blistering attack on the manage-

François Mitterrand, and Mr. Griotteray is a prominent member of the conservative Union for French Democracy, a party in Mr. Balladur's coalition.

Mr. Griotteray was, however, also critical of the new strategy being prepared by Christian Blanc, the new Air France president who was appointed by Mr. Balladur's government. "I am not yet convinced by the new man-

There are methods used in the accounts which are opaque and contracts we do not

Alain Griotteray, author of the report on Air France.

understand.

agement that this company will be sufficiently restructured so it can be privatized," Mr. Gnotteray said. Under the most optimistic scenario, he said, it would be "at least another three years" before privatization.

This is significant because the European Commission is trying to determine whether the injection of fresh capital into the airline is technically a subsidy and whether Mr. Blane's restructuring plan is "sufficient to

redress the situation of Air France." The section of the report that concerns Air France makes these criticisms: • That it overpaid for Union des Trans-

1990 from Chargeurs SA for 7 billion francs.

• That the UTA acquisition, which was intended to gain control over the domestic carrier Air Inter, was poorly conceived and that Air France should "emancipate" Air

ports Aériens, a French carrier it acquired in

Inter through partial or full privatization.

That Mr. Attali had pursued a "disastrous" labor policy that helped make possible the violent strike that grounded the airline for

more than a week in October and blocked

operations of other airlines at Paris's two

main airports. That Mr. Attali's management style was seriously flawed because he concentrated power in a small circle of associates, making the board effectively powerless. The report adds that the lack of clear management organization is "still apparent up to this day."

• That the airline is suffering from poorly

conceived and poorly timed investments. The report cites Mr. Attali's decision to update its fleet of aircraft after the industry began head-ing into a serious slump and his strategy of focusing operations on Charles de Gaulle Airport, leaving landing slots at Orly, Paris's other airport, that are being claimed by British Airways and giving competitors a chance to capture French domestic traffic.

When asked to comment on the criticisms contained in the report, Air France said, "We are not in a position to answer the questions, and we don't want to get into an argument with Mr. Griotteray until we have read the full report."

Mr. Attali also declined to comment. In response to detailed questions, he sent a copy of his memoirs to the International Herald Tribune and said he had nothing to add.

# **Growth Signs Spark Inflation** Fears in Europe

By Alan Friedman

ernanonal Herald Tribane PARIS - European bond and equity prices (ell sharply Wednesday amid investor fears that fasterthan-expected economic growth might rekindle inflation and inhibit cuts in German interest rates.

Although many economists said they thought the inflation worries were seriously misplaced, signs of robust German industrial production and British factory orders combined with weak demand for bonds to send long-term yields soaring on German, French and British government securities.

In late trading in Europe, the bearish mood of international bond investors was reinforced by a larger-than-anticipated jump in the price component of the U.S. National Association of Purchasing Management's report for May. The association's price index increased to 71.5 percent in May from 63.2 percent in April.

German and British bond yields rose to their highest levels in 17 months, while the June long gilt future on the London International Financial Futures Exchange fell 1 2/32 point, to 99 24/32, crossing below par, or 100, for the first time since January 1993.

The yield on the 10-year German bund rose to 7.06 percent from 6.95 percent Tuesday, while the yield on the benchmark 15-year British gilt rose to 8.85 percent from 8.70 per-cent. The yield on the 10-year French bond climbed to 7.49 percent from 7.33 percent.

Equity prices were dragged down by the tumble in bond markets, with the French CAC-40 index losing 2.5 percent, to 1,979.68, near the level seen in July 1993. The Financial Times-Stock Exchange 100-share index closed 38.6 points lower at 2,931.9 in London, a decline of 1.3 percent on the day. In Frankfurt, the DAX index fell 24.04 points to 2.113.05, in after-hours trading, after closing 2 points higher at 2,129.7. Stock prices also fell in Austria.

Belgium, Denmark, Norway and

rose 2.5 percent in May, muclmore than many analysts had ex-

percent, to 110.66.

consecutive month.

Also contributing to Wednes day's market slump was confusion about the interest-rate plans of that

of the International Herald Tri ?

Among economic data causin:

inflation fears, a British survey o S.

factory orders showed that whole 1.

sale prices rose in May for the sixtl d

In Germany, the government an

nounced that industrial production

bune World Stock Index fell 0.7

Volkswagen offered an upbeat outlook to shareholders. Page 13.

Bundesbank. Although the Ger man central bank allowed its sect rities repurchase rate to decline t-5.15 percent from 5.20 percent week ago, members of the policy making council appeared to con

tradict one another.

Bloomberg Business News re ported that Guntram Palm warne that the surge in the country's mor ey supply, a main inflation indica tor, was "no routine matter" an must be watched for signs of futur inflation. This was interpreted as sign that the central bank would

not make further rate cuts soon. Despite Mr. Palm's hawkish con ment, a fellow Bundesbank counc member. Olaf Sievert, said econom ic recovery posed no obstacle t additional rate cuts. "A definitiv end to the rate-cutting process is b no means in view, and certain!

hasn't been agreed to." he said Joachim Fels, an economist wit Goldman, Sachs & Co. in Frank furt, said the German output state tic showed that economic recover had gained momentum recently. "If people see stronger-than-ex

pected growth they translate it int fears that the Bundesbank migh stop cutting rates," he said. Brian Martin, a senior econom at Citibank in London, called th

spread of inflation fears among Eu See MARKETS, Page 12

# Deficit Has Investigators at a Loss

By Alan Friedman

France because it comes as the European Commission is beginning to study the government's plan to pump 20 billion francs into the unprofitable state-owned airline.

one cannot explain and which require a further audit," said Alain Griotteray, a conservative member of the National Assembly whom Mr. Balladur asked in January to study government aid to state companies that are to be privatized. "There are methods used in the accounts which are opaque and contracts we do not understand," Mr. Griotteray said. concerning Air France were obtained by the International Herald Tribune.

quantify the "inexplicable" portion of the deficit, but he said estimates obtained by his staff had ranged up to 40 percent of the 1993 loss.

ment of Air France under Bernard Attali. who was ousted as chairman in October. Politically, this is not surprising, as Mr. Attali is close to the Socialist Party of President

BRUSSELS - Didier Pineau-

Valencienne, the chairman of

Schneider SA, the electrical engi-

neering company, must remain in

jail pending further inquiries into

fraud allegations, a Brussels court ruled Wednesday.

rested Friday amid allegations of

fraud, forgery, embezzlement and

falsifying company accounts. The

investigation centers on Schneider's purchase of shares it

did not already own in two Belgian

subsidiaries, Cofibel and Cofi-

mines, and subsequent manage-

ment of the companies.

Mr. Pineau-Valencienne was ar-

Court Keeps Schneider Chairman in Jail

Valentino Foti, an Italian finan-er suspected of the same offenses, equal treatment of shareholders. cier suspected of the same offenses. must also stay in jail, the court "It has come to light that several ruled. No formal charges have been offshore companies owned by Cofibel and Colimines were hidden Both executives have 24 hours to from shareholders and regulatory appeal the extension of their deten-authorities, throwing suspicion on cover the activities of a Belgian tion, and a ruling on the appeals the legality of the procedure of the investment company, Financière tion, and a ruling on the appeals must be given within 15 days. Howtakeover. The takeover started in

1992 and was completed last year. ever, the examining magistrate, The investigating magistrate is Jean-Claude Van Espen, has the right to release them at any time.

The investigation will look into trying to find out to what happened to dividends of Cofibel-Cofimines allegations that Schneider manage-ment of Cofibel and Cofimines led offshore companies, which "don't seem to have been distributed to all to a 3 billion Belgian franc (\$88 company shareholders," the court million) decline in the value of their assets. The court said there would worth, 1.8 billion Belgian francs.

panies was launched in October after minority shareholders complained about the price of a takeover offer for their shares made by Schneider. It was expanded to

Patience-Beaujonc, in which

Schneider had a 25 percent share. Patience-Beaujone, an affiliate of Cofibel, has been linked through Mr. Foti with an Italian-Swiss bank, Fimo SA, which is suspected by Italian and U.S. police of laundering drug money.

(Bloomberg, AFP, Reuters) Spain. The European component

### INTERNATIONAL MANAGER

Consumer Goods

Miscellaneous

Write to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neuilly Cedex, France

The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria. Beiglum, Brazil, Cenada, Chile, Denmurk, Finland, France, Germany, Hong Kong, Italy, Mexico, Natherlands, New Zealand, Norway, Singapore, Spain, Sweden, Switzerland and Venezuela. For Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization, officewise the ten top stocks are tracked.

# The News Game Heats Up in Vietnam

Close: 117.47 Brev.: 118.35

Wed. Pres. % close close change

116.17 116.08 +0.08

126.12 126.75 -0.50

97.41 97.18 +0.24

126.73 128.10 -1.07

By Kevin Murphy ANOI -- The sight of Hanoi residents clustered under streetlamps reading a newspaper on a cold. winter's night was enough to convince Alain Jeannet to press ahead with the Swiss publishing company Ringier AG's entry into Vietnam.

Although its per capita income is still quite low, the clutch of foreigners granted access to the market agree that the future is bright given Vietnam's high literacy rates and strong appetite for self-improvement.

However, judging from efforts to increase circulation, attempted staff peaching and some unprintable comments by rival journalists, the competition is heating up.

In less than 18 months, Ringier has snared four publications: Vietnam Economic Times, an English-language monthly magazine; a weekly business newspaper, a youth-oriented fashion magazine called Thoi Trang Tre in Ho Chi Minh City; and a weekly international news and current affairs journal. The last three are published in Vietnamese.

All are produced through the type of cooperative agreements that characterize Communist Vietnam's step-by-step approach to for-Profit sharing between a local partner who takes final responsibility for editorial content and a foreign partner that provides technical skills is allowed; equity participation is not. Foreign staff work to help produce the publi-

cations and train local workers. "We're useful because this is a country going from the command economy to the market economy and everyone needs a lot of information," said Mr. Jeannet, who heads

Ringier's Asian business development effort.
"But I don't think the authorities are in a big hurry to let too many foreigners in at once," he daily, and try to widen its circulation of 10,000. said. "They will probably see how we all do for

a while before opening any further."
Ringler, while hardly an Asian publishing force, has extensive experience in starting business publications in former Communist countries, including 27 titles in the former Czechoslovakia and a chain spread through

Poland, Romania, and Bulgaria.
Its arrival has stirred some controversy—a recent Vietnam Economic Times cover photo

'I am my own censor. It's a scary responsibility.' Nguyen Khuyen, editor-in-chief of Vietnam News.

of an American businesswoman being pedaled around Hanoi by a cyclo driver in army uniform raised eyebrows among the retired generals and Communist Party officials who pervise the media.

supervise the media.

But the Swiss company's entry also has helped stoke the publishing competition in Vietnam between locals and foreigners alike in an atmosphere where everyone is pushing the self-censorship line a little further.

"I can't keep track of the number of new these days."

Vietnamese publications these days," said Nguyen Khuyen, editor-in-chief of Vietnam News, a national English-language daily newspaper that recently signed a cooperation agreement with Manager Group of Bangkok, run by the Thai press baron Soudhi Limthougkol. Backed by Manager Group, which will help pers based in Ho Chi Minh City.

which is sporty outside Hanoi and Ho Chi

made against either.

Minh City, both at home and abroad. Increasing competition, particularly for affluent Vietnamese readers in the south, is creating strong demand for journalists and more daring reporting.

"The Vietnamese press is quite active now," Mr. Khuyen said of a trend toward investigative journalism and indirect criticism of government policy. "I am my own censor. I don't have anyone to whom I directly report; it's a scary responsibility."

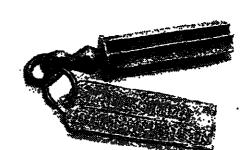
The Vietnam News, Ringier and anyone else eyeing the market will have to contend with Vietnam Investment Review, a small, privately held Australian publication that has been in league with the powerful State Committee for Cooperation and Investment for

more than two years. Its twice-a-month Vietnamese-language business publication is poised to go weekly in July, while its English-language publication, always weekly, continues to attract strong

advertising support. newspapers than from Ringier," said Alex McKinnon, director of Vietnam Investment Review. "Depending on what happens with Vietnam News, they could pose a challenge.

but it will take them quite a white."
In the meantime, Vietnam Investment Review is looking to computerize and expand its data base, capitalizing on its strong government links. It also hopes to branch into other publications, probably magazines, and per-naps one of the Vietnamese language newspa-

# The key to security: a 120-year-old tradition in private banking.



Mortice key, Nuremberg, late 15th century. The principle on which this key is based is so reliable that it is still in use today, for instance in cash registers.

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# **CURRENCY & INTEREST RATES**

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NEW YORK - The dollar was little changed against most major fast," said Amy Smith, currency currencies Wednesday, with a rise market strategist at IDEA, a conon Wall Street helping the U.S. unit trim losses incurred in overseas trading.

The dollar closed in New York at 1.6464 Deutsche marks, up from .6458 Tuesday, and at 104.50 ven. down from 104.78. The dollar was

### Foreign Exchange

steady against the French franc at 5.6265, while it slipped to 1.4016 Swiss francs from 1.4027. The pound strengthened to \$1.5169

Many traders sold dollars in European trading after a German central banker suggested the Bundesbank would not support the dollar at a particular exchange rate. Olaf Sievert, a member of the Bundesbank's policy-making council, said the bank was not poised to buy the dollar if it slipped to 1.64 DM. a defend the U.S. currency. The Bundesbank is saying that

become disorderly by falling too sulting firm. That emholdened some traders to try to push the dollar lower, she said.

The dollar has traded in narrow ranges against the mark and the ven since May 4, when the Federal Reserve Board and 18 other central banks teamed to buy dollars to stem the currency's three-month slide. Traders have been wary of

the central banks ever since. The dollar pared its losses after the U.S. Treasury bond market rebounded from an early slump, taking the stock market along with it.

Many traders said they were hesitant to buy or sell dollars before Friday, when employment data for May are set for release. The report is considered a key assessment of the economy's strength.

Robust employment gains could induce the Fed to raise interest rates to head off the inflation that often accompanies economic expansion. level many analysis thought would. High rates usually bolster a countrigger the world's central banks to try's currency by making its shortterm investments attractive.

(Bloomberg, Knight-Ridder)

### MARKETS: Inflation Woes Hit

Continued from Page 11 ropean investors "wholly misplaced.

He added that "I think the markets are wrong about inflation in Europe because unemployment is close to record highs, real wage

### U.S. Stocks

growth is declining, consumer con-fidence is weak, and against that background it will be very difficult

for inflation to take off." Mr. Martin, along with other economists, said the sentiment among bond investors in Europe was beginning to resemble the jutery psychology about inflation and interest rates that has characterized the U.S. Treasury bond market in recent months.

### 2 U.S. Markets Rebound

The ability of U.S. Treasury bond prices to climb into higher territory after a steep loss in early trading helped stock prices to small gains, news agencies reported from New York.

The price of the benchmark 30year Treasur, bond rose 14-32 point, to 86-15/32, in late trading, taking the yield down to 7.38 percent from 7.43 percent Tuesday.

and a reluctance to hold short positions before Friday, when U.S. employment data for May are set for tives over the reporting of first-quarrelease, helped pull bonds up from ter revenue. The disclosure prompta full point early loss.

The turnaround in bonds pull their ratings of the stock, neered the stock market, where Bloomberg, AP, Kright-Rikker) cheered the stock market, where

investors rely on low interest rates to fuel business expansion. The Dow Jones industrial average closed up 2.46 points, at 3.760.83, erasing a drop of as much as 26 points. Gaining issues outpaced losers by an 5-to-4 ratio on the New

York Stock Exchange. Among actively traded issues. U.S. Surgical jumped 2's to 21's on speculation that the Swiss pharmacentical company Ciba-Geigy

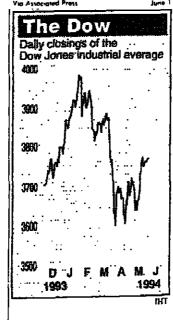
could bid for the company. Wal-Mart fell 's to 22's amid an industrywide słowdown in retail sales in May because of cooler-thannormal weather early in the month.

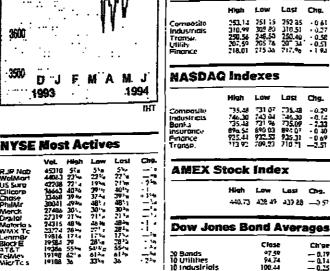
Time Warner fell 14 to 3814 on market disappointment after Seagram said at its annual meeting that it was not interested in making a bid for the U.S. company. Seagram rose s to 30% reflecting higher-than-

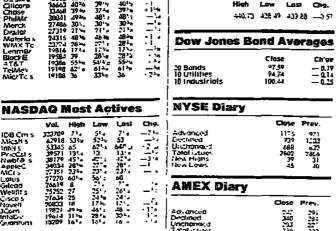
Apected first-quarter earnings.

Computer shares fell after Compaq Computer lowered prices on several of its most popular notehook, desktop and server products by as much as 29 percent in a move. aimed at increasing its market share. Compay lost 1's to 116's, Apple Computer fell its to 28's and Dell dropped 11/16 to 17/15/16.

IDB Communications tumbled " 11/16 to 6/13, 16 after the provider A slump in commodity prices of satellite communication services said its auditors resigned last week after a dispute with company execued several Wall Street analysts to







**Dow Jones Averages** 

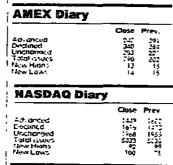
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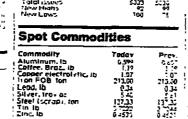
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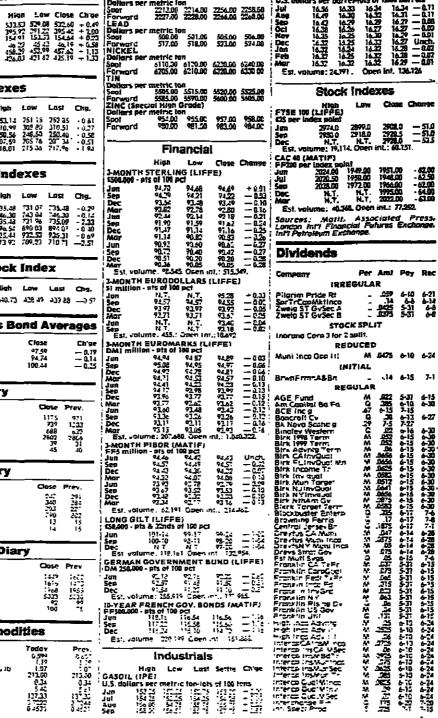
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U.S. Manufacturing Sector Expands

NEW YORK (AP) — The U.S. manufacturing sector expanded for the ninth straight month in May, a group of industrial purchasing executives said Wednesday in a widely followed survey.

The National Association of Purchasing Management said 18 of 20 industries that it monitors registered an improvement in May over April and manufacturing employment increased for the second consecutive month. The association's index remained at 57.7 percent in May, steady with April. A reading above 50.0 percent indicates expansion in the with April. A reading above 50.0 percent indicates expansion in the

But the purchasing manager's survey also harbored signs of rising manufacturing sector. inflation that historically has accompanied economic expansions. The survey showed the widest price increases since October 1990. It also showed suppliers are having trouble delivering materials on time, which

can put further pressure on prices.

In other economic data released Wednesday, the government said construction spending rose 0.6 percent in April, the second straight increase after two months of declines.

### Fleming Buys Scrivner for \$1 Billion

OKLAHOMA CITY (Bloomberg) — Fleming Cos. said Wednesday it would buy Scrivner Inc. in a \$1.09 billion cash acquisition that would make it the largest U.S. food distributor, with annual sales of about \$19

All the outstanding stock of Scrivner will be bought from Franz Haniel & Cie., a privately held German company. Fleming said it expected to complete the acquisition between mid-July and the end of August The acquisition will allow Fleming to displace Supervalu Inc., of Eden Prairie, Minnesota, as the largest food distributor. Fleming previously was the second-largest U.S. distributor and Scrivner the third.

### Matra Défense Plans Sale of U.S. Unit

PARIS (Bloomberg) — Matra Defense-Espace, the French defense electronics subsidiary of Matra, said Wednesday it planned to sell Fairchild Space and Defense Corp., its U.S. unit, to Orbital Sciences Corp. Orbital, based in Virginia, will pay \$105.5 million for Fairchild through

a combination of cash and Orbital common and preferred stock, according to a memorandum of understanding between the two companies.

Matra will retain Fairchild's real estate assets, valued at about \$39 million. Orbital had 1993 sales of \$190 million.

### Havas to Link With New Line Cinema

PARIS (IHT) - Havas SA, the French communication and media company, and New Line Cinema Corp., a subsidiary of Turner Broadcasting System Inc., said Wednesday they would form joint venture to develop and produce interactive video game software.

The joint venture also will distribute and market a variety of multimedia software products in Europe, the United States and Asia.

The venture, to be called NHL Partners LP, could receive as much as

### 530 million in investment capital from its French and American parents during its first year.

### For the Record

Seagram Co. said its first-quarter profit fell 25 percent, to \$122 million. because of an accounting charge related to employment benefits. Revenue in the quarter rose to \$1.21 billion from \$1.17 billion m the comparable year-ago period.

TLC Beatrice International Holdings Inc. sold Choky, its powdered drink operation in France, to a French group for an undisclosed price. Choky markets various powered drinks to cales and bars throughout

Air Products & Chemicals Inc. said Wednesday it would take an aftertax charge of \$14 million against third-quarter earnings for losses in derivatives trading. The company already took a \$60 million charge against second quarter earnings because of derivatives.

# EU Rejects New Money for Funding Infrastructure Projects

By Tom Buerkle

**AMEX Most Actives** 

**Market Sales** 

High Low Last

1 p.m.

BRUSSELS - The European Commission effectively dropped its quest for massive funding for infrastructure projects on Wednesday. saving Europe could embark on a huge program of roads and highspeed rail lines with existing finan-

The commission stunned several European Union governments in announced that latest estimates of

December when it called for high- a panel of government specialists hon European Currency Units of showed a total shortfall of only 4 to new money a year on top of 12 5 billion Ecos over the next five new money a year on top of 12 billion Ecus annually of existing finance to build trans-European transportation networks.

But Paris and Bonn have cast their lot with London in recent months in objecting to fresh money at a time of steep budget curbacks. On Wednesday, the commission

veers. Economics Commissioner. Henning Christophersen sala mach. of that would have to come from the private sector.

Separately, a companion commission panel seeking to spur cerelopment of a European information highway urged the EU to rely on private money and speeds, ther-

services.

"We have to deregulate, liberalize privatine," said Martin Bange-mann, the EU maustry commisstoner, who headed the panel of 19 CEOs of technology companies.

EU leaders authorized the infrastructure and information programs in December in a bid to telephone monopolies, which could stimulate European compentive- unleash a protracted political deness and employment. The com-

prove the recommendations of the two groups at their summit meeting in Corfu. Greece, on June 24-25.

The executives said their report, which was circulated to governments on Wednesday but not made bles for breaking down Europe's bate between member states. But

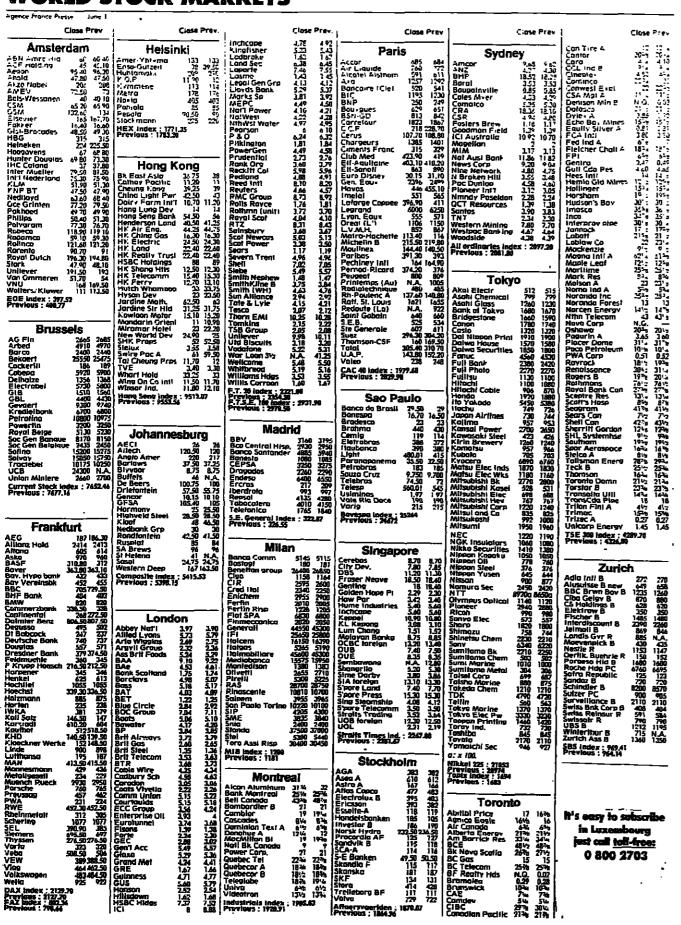
analytical of telecommunications, mission hopes the leaders will ap- they said they made an urgent appeal to break down monopolies before the 1998 deadline set by EU ministers last year, particularly in allowing competing networks of phone and cable lines and switches.

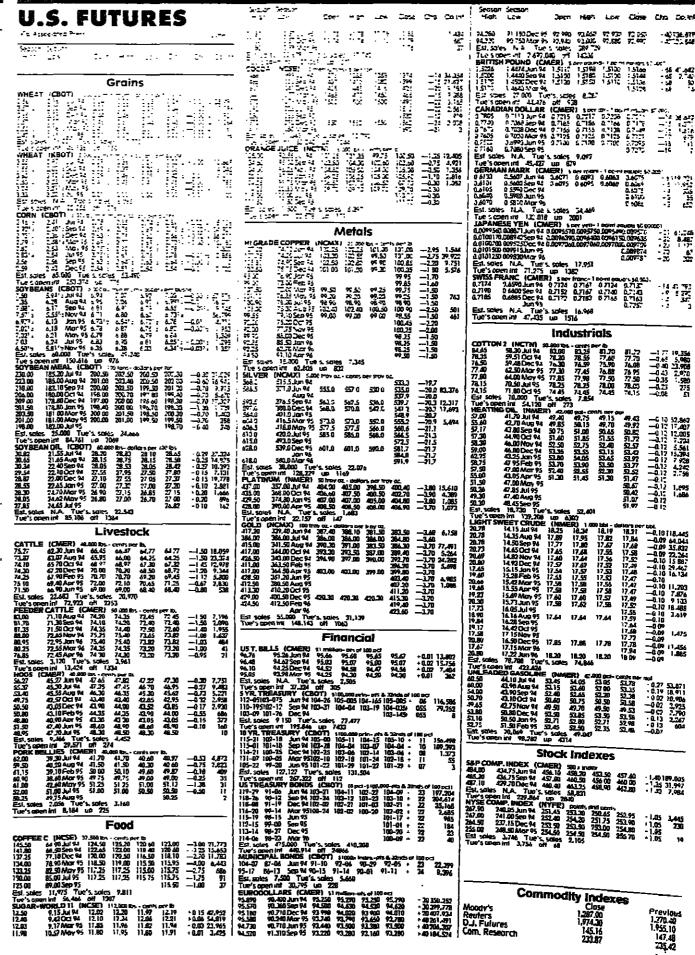
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The report, said Etienne-Davigpublic, avoided setting new timeta- non of Societe Generale de Belgique, "is telling the heads of state that something has got to happen. That if it doesn't happen, we lose

### **WORLD STOCK MARKETS**





# VW Expects To Break Even Despite SEAT

Compiled by Our Stuff From Disputches
HAMBURG — Volkswagen AG

Lopez de Arriortúa, the VW purwas profitable in April and May and will break even this year despite a large loss at its troubled Spanish subsidiary, SEAT, Ferdinand Piech, the company's chief

executive, said Wednesday. "We will continue the rapid and forceful restructuring of the group," Mr. Piech told shareholders at the company's annual meeting. "We will show our foreign and domestic competitors that VW is not a crusty. bureaucratic organization."

Last year, VW posted a loss of 1.94 billion Deutsche marks (\$1 billion), including a 1.8 billion DM loss at Sociedad Española de Automoviles de Turismo SA. The loss at the Spanish subsidiary was not forecast until two months after Mr. Piech had predicted VW would

break even in 1993. Last month, VW reported a first-quarter consolidated loss of 342 million DM, down from 1.25 billion a year earlier. Mr. Piech said Wednesday that 1994 sales would rise to about 80 billion DM from

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76.6 billion last year. Analysts said VW's predictions were plausible despite SEAT's troubles, but shareholders appeared unimpressed, sending partially owns.

Volkswagen shares down 1.50 DM.

The company to 483.00.

"The improvements in VW's other divisions will make up for SEAT," said Hans König, an analyst at Berliner Handels-& Frankfurter Bank. "We might even see a

positive surprise." Mr. Piech and Klaus Liesen, the supervisory board chairman, reiterchasing executive whom General Motors Corp. has accused of stealing documents when he left GM fifteen months ago.

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Mr. Piech squashed speculation that Mr. Lopez would move to SEAT, saying "I need Lopez here." Mr. Lopez's cost-culting measures are crucial to VW's return to profit.

SEAT posted a loss of 350 million DM in the first quarter and is expected to post a loss of 1 billion DM this year, VW executives said Wednesday. The year's loss could be greater if the Spanish government does not come through with about 830 million DM worth of

SEAT received about 400 million DM when it sold its Pamplona plant to another VW unit in April. The Spanish carmaker, buri by production overcapacity and a 23 percent drop in sales last year, needs to cut 4,600 from its work force of 14,000 by 1997, VW execu-

tives said. They also said Volkswagen has lost an average of 20 million DM a year over the past five years through Europear International, the French rental-car company it

The company's Volkswagen division, meanwhile, which accounts for half of all sales, will increase last year's profit of 71 million DM. Mr. Piech said.

VW's turnaround this year is being aided by a 3 percent upturn in car sales in Europe, where the com-pany sells two-thirds of its cars, and by a 14 percent rise in the U.S.

# Johnson Toughs It Out in Ukraine Company Braves the Perils of an Emerging Market

By Jane Perlez

New York Times Service K1EV - S.C. Johnson & Son Inc., the \$3 billion family-owned company that makes clothes, floor wax, furniture cleaners, bug killers and air fresheners, has traditionally been challenged by new frontiers.

When the company opened a plant in Britain 80 years ago, it was one of the first American corporations to expand abroad. At the end of the Cold War, it blazed trails again this time into Ukraine.

Doing business amid the political and economic turmoil here is not for the fainthearted. Only Johnson Wax, as the company is popularly known, Tambrands Inc., which makes Tampax brand tampons, some cigarette companies and PepsiCo Inc. have ventured from the West into this intriguing market of 52 million people.

Johnson Wax's experience since late 1990, when it started to make and bottle detergents and furniture polish in a renovated corner of a ramshackle factory on the outskirts of Kiev, helps explain the reluctance of other consum-

er-products companies to jump in. A few months after Ukraine joined Russia and Belarus in leaving the crumbling Soviet Union, it introduced a coupon currency to replace the ruble. In relatively short order,

the coupons became all but worthless. By late last year, inflation had risen to about 100 percent a month from almost zero two years before. A fierce credit squeeze by the government left wholesalers little money to buy Johnson's products. And a government that initially promised to create a friendly environment for Western investors became encrusted with old-style - many say

corrupt — former Communists. Last year, Johnson Wax's production was half its 1992 level, and almost half of the 10 million bottles that came off the assembly line had to be sold in Russia, where the economy, however turbulent, is far stronger than that of Ukraine.

But Johnson Wax had been prepared for the long haul, said Franck Benhamou, the general manager of S.C. Johnson in Kiev. Unlike Tambrands, which had to import machinery, Johnson had to bring in less and was able to spruce up some existing. Ukrainian equipment.

So far, the company has invested less than \$10 million. The original target remains the same: the entire vast market of the former

Soviet Union. "We're building a brand, we're building a work force, and we're building a factory," said Mr. Benhamou, showing off a large and

freshly painted production area. The key to keeping going in Ukraine is to stay nimble, he said. Until early 1993, the plant could not keep up with demand, espe-cially for its laundry detergent, Hello, its

'We're building a brand, we're building a work force, and we're

building a factory. Franck Benhamou, manager of S.C. Johnson's Kiev factory

liquid starch, Jubilee, and its pre-washing product for clothes, Bioshout. Ukrainians love to starch their clothes, and even their sheets. These products sell for the equivalent of \$1 in a country where industrial wages run

\$150 a month or less.
"We could sell everything we made and more," Mr. Benhamou said of the 20 million bottles of detergent and other products produced in 1992. There was money in the country; we barely had a sales department. There was no need to sell - people were lining up to buy it."

One enthusiastic customer. Olga Stepanovich, 22, elaborated.

"The local washing powders are too rough for silks and wools," she said as she searched the shelves in a store here for Hello. "We used to send our sweaters and blouses to the dry cleaners, but dry cleaning has become so

Mrs. Stepanovich said she could not easily find the detergent in the stores anymore. After March 1993, stores found it difficult to stock Johnson's products because the government's credit squeeze made it almost im-possible to secure financing to buy goods. ohnson demands payment in advance from wholesalers to protect itself from inflation.

Yet the slide in Ukrainian sales proved less of a blow than it might have been. Johnson had already started selling in Russia, not so much to find new customers but to earn rubles it could use to buy raw ingredients there. About 80 percent of the ingredients in detergent and the plastic used in making the bottles comes from Russia.

"When Ukraine exited the ruble zone, all of a sudden we couldn't buy raw material." Mr. Benhamou said, alluding to Ukraine's coupon currency. "We had been buying raw materials in Russia, but to continue to do so we had to quickly generate sales in Russia.

An overhaul of the poorly maintained plant Johnson acquired in 1990 has just begun. Aluminum window frames are replacing rusted metal ones. Smaller, more powerful engines to turn the detergent-mining vats are being imported. New floors are replacing broken concrete.

A major attraction for Western manufac-

turers in Ukraine is low wages. Johnson would like to raise the pay of some workers above the \$150 a month that the best get, but it has not done so because there is a 92 percent tax on monthly incomes above \$150, Mr. Benhamou said.

Thefts, endemic at state enterprises where workers make up for low salaries by taking products, rarely occur at Johnson Wax, Mr. Benhamou said. Early instances were dealt

with by dismissals. In a few ways, doing business in Ukraine has become a little easier. Making an overseas telephone call, which took two days several years ago, now can be done immediately.

But unpredictability prevails. In the past six months, the Ukrainian government has raised or lowered the value-added tax rate three times. Now there are worries that the government might impose an excise tax on supplies coming across the border from Russia. And still another currency is expected, prompting further headaches.

### Investor's Europe London Paris FTSE 100 Index **CAC 40** 2400-3408 1 2300 A P 3300 --2200 -2001-3000 Wednesday Prev. Close Close Exchange Index 397.52 400.77 Amsterdam AEX -0.81 Brussels 7,652.46 7,677.16 -0.32 Frenkfurt DAX 2,129,70 2,127.70 +0.09 Frankfurt 802.36 798.66 +0.46 Helsinki HEX 1,783.80 -0.70 1,771,35 2,354.20 -1.41 London Financial Times 30 2,321.00 London 2,970.50 FTSE 100 2.931.90 Madrid General Index 322.87 326.55 1,181,00 CAC 40 Affaersvæeriden 1.864.96 +0.32 Vienna Stock Index 443.35 446.21 -0.64 SBS Zurich 964.14 +0.55

### Very briefly:

Sources: Reuters, AFP

 Dainter-Benz AG said it would set the price for its upcoming rights issue on June 9; it plans to sell almost 4.7 million shares to raise about 3.3 billion Deutsche marks (\$2 billion). In a U.S. filing last month, it indicated the price would be \$434 (712 DM); in Frankfurt on Wednesday, Daimler stock rose 8 DM to 807.50 DM. Deutsche Bank, which owns 24.4 percent of Daimler, said it would take up its full rights.

• GEC-Alsthom bought control of Linke-Hofmann-Busch GmbH from Pressang AG, which will retain 49 percent of the railway-equipment maker. • Russia cut duties on cigarettes produced by joint ventures under Western

licence to 20 percent from 50 percent, the Interfax agency reported. Zurich Insurance Group expects double-digit growth in 1994 net profit from the 613.2 million Swiss francs (\$438 million) earned in 1993.

• Enterprise Oil PLC extended the deadline for its offer to buy Lasmo PLC until June 17, after receiving acceptances representing just 0.72 percent, or 7 million, of Lasmo's shares. Analysts said Enterprise was waiting to see if other bidders emerged; the current offer values Lasmo at about 150 pence per share, or £1.45 billion, (\$224 million) in stock and warrants.

• Granada Group PLC said its first-half profit rose 51 percent, to £103 million, reflecting improvement in its road-services and rental businesses.

### Russian Bank Trims Rate

MOSCOW — Russia's central bank said Wednesday it would cut its three-month discount rate to an annual 185 percent from 200 percent, effective Thursday. Bankers said more reductions were likely. Viktor Gerashchenko, the

Reuters

bank chairman, predicted a drop to 110 to 120 percent by It was the third cut in the

rate in just over a month.

# More Transparency on Derivatives Sought by BIS

ST. GALL, Switzerland - The Bank for tion that firms' managements consider nec-International Settlements on Wednesday essary for their internal management purcalled for greater transparency in the huge poses and the information they are prepared

that risks were adequately controlled. The bank, the home of international banktary policy should be investigated.

"It is of the utmost importance that the industry comes to grips quickly with the need sion, which makes recommendations on capmanager, Andrew Crockett, said at an international management symposium.

market for financial derivatives to ensure to release to the market is unacceptably wide," he added.

The comments were the bank's first offiing regulators, also warned that the potential cial remarks on derivatives' risk since a U.S. influence of derivative instruments on mone- congressional report last month called for tighter regulation of the industry.
The Basel Committee on Banking Supervi-

for increased transparency and additional ital adequacy and banking regulation, is information disclosure," the bank's general based in the BIS.

Derivatives are complex financial instruments, such as options and futures, whose

prices are derived from underlying assets or source of derivatives risk, settlement risk, are instruments traded in cash markets.

is caught exposed, this could cause a chain reaction threatening to major banks.

Mr. Crockett said that greater transparency would help companies trading derivatives to control credit risk

derivatives' market make it easy for unfounded rumors about a company's credit standing to spread, he said, and could also conceal the erosion of a company's solvency. Measures to deal with another major

under development, he said. Netting of obli-Price movements in underlying markets gations between participants — the cancelcan trigger volatile reactions in derivatives ing of offsetting positions — and real-time prices. Critics worry that if a major investor settlement systems could help deal with this risk, he said.

Mr. Crockett said regulators still had little information on the potential influence of derivatives markets on monetary policy.

control credit risk.

A lack of information about players in the know whether and how financial innovation is affecting the nature of the monetary transmission mechanism." he said. One potential danger is that monetary authorities might adjust polices to ease pressure on individual financial institutions, Mr. Crockett said.



Just call

Tokyo Pacific	Weekly net asset value
Holdings	on <b>23.05.94</b>
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	Listed on the
	Amsterdam Stock Exchange

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# The Most Up-to-Date Reference for American Business Terms

Private Bank **AMERICAN** BUSINESS TERMS Dictionary

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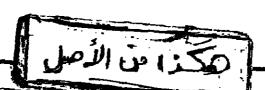
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# EU Says It Made Limited Gains In Tokyo Talks

By Steven Brull national Herald Tribune

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TOKYO - The European Union expressed cautious optimism Wednesday about Japan's pending package of deregulation measures, but it appeared that Brussels had failed in its bid to establish a permanent dialogue

with Tokyo on such steps. Simon Nuttall, an EU director in charge of trade relations with Asian countries, said his delegation was "partially satisfied" after two days of talks here that sought to ascertain and comment on the steps that Tokyo plans to announce at the

"We had a very open discussion," he said, "but we weren't fully informed which areas are likely to be deregulated at an early stage. He pointed out that Japan had yet to take certain decisions on a package of measures conceived primarily with the goals of promoting growth at home and placating the United States.

In March, Brussels presented Tokyo with its priorities for deregulation in Japan, a list of 32 items that run the gamut from restric-tions in land use and financial services to standards for residual levels of pharmaceuticals in animal

Like the United States, the European Union would like to have a

permanent dialogue with Tokyo on deregulation, a process that will be a major theme of Japanese politics for the rest of this decade,

Unlike Washington, which is not reluciant to threaten trade sanctions if results are not achieved, Brussels has stressed that it seeks a "cooperative approach" that disowns retaliation as well as the establishment of specific criteria to

measure market access. Prime Minister Tsutomu Hata of Japan, who met with the EC president, Jacques Delors, in Brussels on May 6, agreed in principle to engage Europe in the dialogue on deregulation. But it appears that despite Brussels' softer approach, Tokyo has yet to formally to sign

off on the concept of ongoing talks.
"We've talked before and will again," Mr. Nutall said. "But we still have not discussed the best modalities to put it on a more permanent basis."

He said the EU's goal was not "an official and empty forum for formal and ritual exchanges of views, but flexible procedures for frequent and intensive exchanges of views at the technical level." The only concrete result of this

week's talks was an agreement that the EC and the Ministry of International Trade and Industry cooperate in programs designed to boost European trade with Japan.

# Big Time for Small Firms Little Companies Lead Japan's Surge

TOKYO - Japan's big automakers may have crashed after the heady growth of the late 1980s, but the so-called bubble economy never ended for little-known Autobacs Seven.

Sales and profit at the Osaka-based auto-parts retailer grew steadily through Japan's economic downturn. Nowadays, things look even brighter. With an economic recovery under way, the company plans to add 30 outlets to the 365 it already owns across Japan and projects that profit will grow 16 percent this year.

'Our earnings growth hasn't (altered since the bubble era," says Hideyuki Nishimura, a spokesman for the company. "And as the recovery comes and the flow of money improves, consumers will feel freer to spend."

In Japan, it appears, the Liliputians are striking back. While its corporate giants struggle to free their lumbering bureaucracies from Japan's worst postwar recession, armies of little companies like

Autobacs are leading the way to recovery.

Aggregate current profit for Japan's biggest companies — those listed on the first section of the Tokyo Stock Exchange - fell 16 percent in the year ended March 31. Companies listed on Japan's overthe counter market, however, saw current profit,

essentially pretax earnings, rise nearly 3 percent.
The contrast is even sharper this year; Big companies are projecting an aggregate 8 percent in-crease in profits, while small companies expect a 37 percent increase.

In terms of employment as well, small companies are recovering more quickly than their big brothers bound by lifetime employment commitments. Companies with more than 1,000 employees hired 47 percent fewer workers in April than they did a year earlier, while companies with fewer than 30 employees saw only a 5 percent decline.

Being tiny is not a sure ticket to profitability: 98 percent of Japanese companies that went bankrupt in April had capital of less than 50 million yen (\$478,000), according to Tokyo Shoko Research, a private credit-research company.

But small companies such as Autobacs do have some advantages as the economy turns the corner. Some stem from the business cycle. Able to trim staff and cut overhead more quickly during a downturn, smaller companies often can recover faster on the uptick. But this time around, there are some structural twists as well.

"The exciting thing about these small companies is that they also have structural changes in the economy to look forward to," says Michael Hartnett, an economist with Schroder Securities.

Most prominent among these trends are the slow deregulation of the Japanese economy, the decreasing inflation rate and the increasing popularity of imported goods from American cars to French wines.

"It's the smaller companies that are going to be nimble enough to take advantage of these changes," Mr. Hartnett said.

These are companies such as Enomoto Co., which more than doubled its profit this year by focusing its efforts on the booming semiconductor business. Nihon Jumbo Co., another example, turned 50 percent more profit last year by pioneering a cheap method of developing photographic film.

At Autobacs, the company has turned the strong yen to its advantage by importing about 20 percent of the parts and accessories it sells. Because those parts are cheaper than domestically produced units, the company can either trim prices or add to its profit, and Autobacs is not burdened with the longstanding business relationships that make it difficult for bigger Japanese companies to change wholesalers and cut costs.

In some other cases, small companies are prospering because their business is confined to one booming market. Enamoto, based in Yamanashi prefecture west of Tokyo, gets about 60 percent of its revenue selling semiconductors to big compa-nies such as Toshiba Corp., Hitachi Ltd. and Motorola Inc. The semiconductor market has been expanding so rapidly that the company predicts profit will be up a further 21 percent this year.

## Australia's **Economy Posts Quick** Expansion

SYDNEY - Australia's economy grew an annualized 5.0 percent in the first three months of 1994, marking the best performance in

more than four years, the govern-ment said Wednesday.

Gross domestic product — the value of goods and services produced in the economy - rose a seasonally adjusted 1.9 percent in the first quarter, for a 5.0 percent annual rate. That compared with an annualized 4.0 percent in the fourth quarter of 1993.

"It must be 30 years since we've seen economic conditions quite as good as this," Prime Minister Paul Keating said.

But the faster-than-expected turnaround in the economy, which three years ago was deep in recession, raised lears in financial markets of an inflationary backlash and sparked speculation of a rise in interest rates as early as September.

"The data were very impressive and are bound to stir talk of a tightening now coming sooner rather than later," said Andrew McGill, a foreign exchange dealer at Chase Manhattan Australia.

The government and private economists east doubt on an immineut increase in rates. "Inflation remains low, the current account is stable and the climate for investment continues to remain stable," said Ralph Willis, the treasurer.

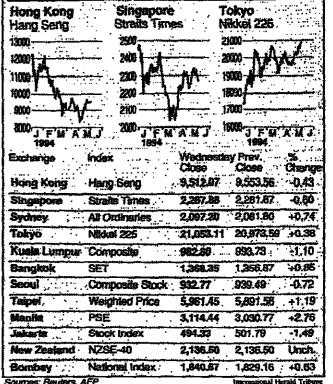
■ Growth in the Philippines The Philippine economy, which has lagged its booming neighbors in Southeast Asia for a decade, grew a better-than-expected 4.84 percent in the first quarter, news agencies reported from Manila.

The increase in inflation-adjusted gross national product, a measure of goods and services produced by an economy that includes income from abroad, compares with growth of 0.27 percent in the first quarter of 1993.

A resurgence in domestic production resulted in growth of 3.77 percent in the country's gross domestic product in the same period. This marks the first time quarterly GDP growth exceeded 3.0 percent since the fourth quarter of 1990, the National Statistical Coordination Board said. GDP does not include income from abroad.

(Bloomberg, AFP)

CURRENCY AND CAPITAL MARKET SERVICES



### Very briefly:

Investor's Asia

Hitachi Ltd. is planning a range of cheap and simple home appliances, such as microwave ovens and food processors, to meet demand from Japan's newly frugal consumers, a company spokeswoman said. She said the company was still considering whether to use a new brand name.

 Hong Kong banks' net interest income rose 16 percent in 1993, slowed from 23 percent in 1992, the Hong Kong Monetary Authority said; total loans also rose 16 percent, and domestic leading increased 18 percent and offshore lending was up 14 percent.

 Malaysia said as much as 4 billion ringgit (\$2 billion) was missing from a state-run foundation set up in 1967 in Sabah state to use profit from logging projects for social-welfare programs.

• Toyota Motor Corp. is conducting a feasibility study on motor-vehicle production in Vietnam, a company spokesman said. Separately, two small telecommunications companies, Teleway Japan Corp. and Nippon Idea Tsushin Corp., each said Toyota was becoming their biggest shareholder as a result of separate financial rescue plans.

• Japanese sales of new motor vehicles fell 1.7 percent in May from a year earlier, to 324,749 units, for a record 14th consecutive month of sales declines, an industry association said.

### Japan Planning Its Own Information Highway infrastructure would help Japan pan has fallen behind is the strict-

By Andrew Pollack New York Times Service

TOKYO - The Japanese government is considering creating a multi-billion-dollar communications network to connect every home and business in Japan with optical fibers by the year 2010.

The plan, which was recommended Tuesday by the Telecom-munications Council, an influential government advisory board, is expected to be adopted by the Ministry of Posts and Telecommunica-

It would form the core of Japan's response to similar plans in the United States for a national information infrastructure, sometimes called the information superhighway. As in the United States, most

of the actual work would be left to

the private sector. Such a network would be costly. The council estimated that bringing fiber optics to 75 million subscribers by 2010 would cost be-tween \$300 billion and \$500 billion, depending on the network's sophistication. Laying the cables underground would require an additional \$400 billion.

Nippon Telegraph & Telephone Corp., the country's main telephone company, is already buildng a \$400 billion nationwide optical network, which it intends to complete by the year 2015. The council's plan would speed that up by five years, although it is unclear how a new timetable could be en-

The source of the necessary financing also is not yet clear. But industry and government officials have grown increasingly worried that Japan is lagging the United States in advanced telecommunications and multimedia.

Japanese companies and consumers have largely stood by while the use of computer networks has mushroomed in the United States and while U.S. telephone and cable companies have begun testing services like video on demand, home

shopping and electronic libraries. The U.S. companies are hoping to have liber optics installed in most of their networks by early in the next decade, years ahead of the

Developing its own information

spawn new industries and make ex-ness of telecommunications regulaisting industries more efficient as tions, which have left Japanese cable the economy shifts from manufac- television companies undercapitalturing to services.

The council recommended that the bulk of the network be built by the private sector, mainly tele-phone and cable-television companies. But the report also suggested that the government would help by providing tax incentives, low-interest loans and other inducements. The advisory council also recom-

mended the government lead in de-reloping public service uses of the cern that it would be powerful network, for health care and educa- enough to wipe out the smaller and tion, for example. This would help finance the network before commercial applications developed.

ized and fragmented. Only about 3 percent of households here subscribe to cable services, compared with 60 percent in the United States. Broadcasting and telecommunications have been considered sepa-

rate fieldoms in Japan, even though new technology allows them to merge. NTT would like to offer video services over its opticalfiber network, but there is a conweaker cable companies.

The advisory board recommends reviewing regulations and possibly Analysts say that one reason Ja- ending these industry distinctions.

### **Taiwan Airline Names Chiefs**

TAIPEI - China Airlines has named a chairman and president to replace executives who resigned as a result of a plane crash in Japan that killed 264 people.

The airline said Chiang Hung-i, 67, president of the domestic airline Far East Air Transport, was appointed chairman, and Fu Chun-

Hsing-yuan, respectively. Their resignations, submitted Saturday, were accepted Wednesday. Mr. Chiang said his first priorities would be to improve the airline's safety record and settle a dis-

come president.

Mr. Chiang and Mr. Fu will replace Liu Teh-min and Yuan

pute over compensation for victims fan, 52, head of China Airline's of the April 26 crash of an Airbus audit and inspection office and an at Nagoya airport.

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# THE NEW AGENDA

# GREEK INDUSTRY ADAPTS TO A DIFFICULT REALITY



years, between 1948 and 1975. Greek industry lived in a dream world. The country's stated policy was

or nearly 30 to industrialize, mainly through import substitution. Protective walls were set up. Credit was plenty and available on easy terms, and subsidies abounded. As a result. Greek industry grew com-

There was, however, some improvement. Value added in manufacturing, expressed as a percentage of GDP, averaged 16 percent in the 20year period to 1980. In industry, it averaged 26 percent. Gross fixed capital formation grew at an annual average rate of nearly 6 percent. The years 1960 to 1967 and 1967 to 1973 were particularly impressive in this respect; investment grew by an annual average rate of 8 percent in the first period and 12.3 percent in the sec-

During the 20 years up to 1980, the seven largest OECD countries exhibited an average annual rate of growth in real value added per person employed in in-dustry of 3.5 percent, while Greece's corresponding rate was an impressive 4.3 per-

for two months of goods and It has dealt successfully with services. The entry into the then

EEC provided the last straw. Imports of goods and services as a percentage of GDP nearly doubled from 16 percent in 1960 to 30 percent by 1983 - a clear indication that domestic industry was unable to face foreign competition and that the policies of protectionism and import substitution had

competition in Greece's internal market and is in the process of expanding in the Balkans as well as in Eu-

The keys to success for these firms - which proba-bly do not exceed 50 in number - is simple and wellknown. Labor costs have been tied to productivity growth, investment programs have been implefailed to provide Greece mented with a vengeance.

'Niche growth' points way to success

with a modern, competitive

industrial structure. Employment in industry, which had grown from 20 percent of the civilian labor force in 1960 to 29 percent

in 1980, remained stagnant. The policies followed by the Socialist government in the 1980s pushed Greece further away from the European industrial mainstream. Ailing companies were taken under state protection and allowed to operate with no attempt at restructuring. As a result, they accumulated debts in excess of 1 trillion drachmas in the short span of nine years. Lax income policies allowed hourly earnings in manufacturing to grow by an annual average. rate of more than 20 percent. - the nighest of all OECD countries - when the OECD uverage was barely 6 per-

Price controls, combined with snarp rises in unit labor. costs and high interest rates. led to a dramatic decline in profitability. As a result, in in 1980 to 1989, real valce added in indestry grew at an average annual rate of just 0,6 percent, while grossfixed capital formation in real terms actually declined at an average annual rate of

The result of these moves ments is that today Greek industry is in a state of shock. eign competition in its doliur pe.

Profits have been plowed back into the firm, and capital has been raised on the stock exchange rather than

obtained from a bank. These firms are concentrated in a few sectors: food, beverages, pharmaceuticals, cement, shipping, tourism, telecommunications, certain aspects of banking, software and some agricultural products. In numbers, these firms are far too few to provide by themselves the impetus to growth that the country needs, yet they account for more than 50 percent of all private investment in the

They have made their resence felt in countries ike Bulgaria. Albania and Romania through trade as well as through direct investment. And they have started expanding in the larger European market. mainly through a process they call 'niche growth."

This dynamic and grow-ing subsector of Greek industry uses modern technology efficiently and with results. These firms have worked hard to identify market niches that large multinationals, which dominate the European economic space, have left untouched.

Greek firms have moved in with speed and effectiveness: Delta Dairy Industries with natural fruit juices, purply ununle to meet for- Intrakom S.A. with telecommunications equipment and mestic matter - let alone ex- software applications tailorpana to the Balkans or in made to customer requirements. Hios Bank with ag-

innovations in the Greek market for real estate, the 3E Bouling Co. with an entry. into Bulgarian and Roman-ian markets and interests

reaching as far as Ireland. Companies like these provide the spearhead for Greek innovation and growth. They offer the majority of new jobs in the labor market. They prevent the comtry from suffering a brain drain. And they do not besitate to initiate extensive cooperation agreements with European multinationals: Delta with BSN, Intrakom with Ericsson, Lavipharm with Rhône Poulenc tamong

others). This policy allows them to move with more confidence and speed in the implementation of investment programs and in the penetration of new and difficult markets. They also serve as the "forward elements" in the efforts of many European firms to enter the difficult Balkan market.

The larger part of Greek industry is in for a further shock, however. The country's critical state of public finances - Greece runs a reiarively large public sector, and its borrowing require-ments exceed 18 percent of GDP, the highest of all European Union countries does not allow for state aid to ailing firms to continue. Firms will either have to. close down or engage in se-nous efforts at restructuring. For some, there is no future. For others, if restructuring is carried out quickly and efficiently, there is hope. Jobs will be lost, but imports will expand.

There is a third group of . companies in Greek industry - those that managed to survive the turbulent 1980s but are now bending under the onslaught of high interest. charges.

These are the companies that were not able to enter the stock exchange and have part of the largest, is with transdermal patches, credit. The need to finance the state's excessive fiscaldeficit has kept interest rates high and placed a substantial burden on some companies. They are now candidates to to imports to literate of second part, small but gressive enterprises in the form a new group of ailing low - barely on aghing dynamic, is plainly efficient. Balkans, Aspis Bank with firms. Anthony Kefalas form a new group of ailing

At a time when there is no room for inertia or complacency, «EMΠΟΡΙΚΗ» - the Commercial Bank of Greece retains its robustness.

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cent. GDP showed a higher rate of growth in real terms than in any other OECD. country - except Japan - asdid real GDP per capital

The first oil crisis, howeser, showed that protection had taken us toll. Lay in the tary policies propelled annu-al inflation to nearly 25 percent in 1974, hopers great by leaps one beamas, while the terms of trade worsered by 11 hercent in 174 and by another Tipercent to 1975. The ratio of a fiscal resemble

# INDUSTRIALIST'S REASONS FOR OPTIMISM

dustrialist sees not envisorme cause for shrinkage."

optimism about According that by the the state of industry. In-1994, for the first time in several years. Greek industrial production figures showed signs of recovery. says Jason Stratos, president of the Association of Greek

"The improvement began in the second half of 1993. he says. A drop of 1.6 per-cent in industrial production during the first half of the year led to a drop of only 2.9 percent for the whole year. thanks to an improvement in the last quarter.

Industries.

According to Mr. Stratos. the beginnings of Greece's industrial decline can be placed in the early 1980s and was caused by macroeconomic government policies. Problematic enterprises - some of which ceased to operate - were the visible part of the problem, and many other industries saw their profits drop and had to abandon investments in modernization. In 1993, industrial production was no

higher than it was in 1980. On the other hand," Mr. Stratos says, "we have industrial enterprises that either have overcome the difficulties of the 1980s or were established since then, and they expanded into new activities, were based on new investments and were of a developing and modernizing nature.

"Data for the first semester of 1994 are encouraging," he says. "For the first time, they show an increase in output, and provided there is no general deterioration in

leading Greek in- means at least that we are are doing well. It is in heavy dustrialist sees not envisaging further

> According to figures provided by the Association of Greek Industries, the numher of profitable industrial enterprises has been increasing since 1988. The percentuge of profitable companies rose from 67.3 to 75.3 in 1992. Profits for these companies during the same peri-

industry that we have really been hurt - in the steel industry and the shipyards, especially. In accordance with the Maastricht Agreement, Greece is allowed for national security reasons to subsidize one shipyard. That will survive. The others will have to go.

"In the steel industry, the government is negotiating

Milk products being exported to neighboring countries

Greece.

od more than doubled. Furthermore, the returnability of capital increased from 11.7 percent in 1991 to 23 percent in 1992.

Although some branches of Greek industry showed more ability to survive than others. Mr. Stratos believes that survivors can be found everywhere. "Take, for instance, the building industry," he says. "It is not flour-ishing at present, and yet cement producers are doing well. Also in textile manufacturing, we have good results from the enterprises that are export-directed and have found their way to foreign markets."

He adds: "In the food industry, and especially in milk products, we have very good results. The same applies to the beverage industry. Both wines and fruit juices are doing very well. These branches of Greek industry have penetrated the Balkans and Eastern Europe. and that penetration has helped these countries in their own development.

"Also, in the branches of

with the Japanese for the restoration of the viability of the industry of northern

Mr. Stratos does not believe that government subsidies will help problematic industries. "The government has stated that enterprises that are not viable will not remain alive through government subsidies. With regard to those that can become economically sound once they have been restructured, the government will call on the banks to decide whether they find them competitive enough to be helped financially to continue operating under private ownership. he says. This effort is led by the Greek Bank of Industrial Develop-

"Those that have no future will be dissolved and their assets sold to private investors," Mr. Stratos says, Mr. Stratos says it is

wrong to distinguish between old and new enterprises. He cites the beer industry as an example. "Most is produced by an old company. the country's economy, this the chemical industry, we and it is doing fine. There

are also old companies that have revamped themselves, like Delta Dairy Industries. which has been modernized and is now expanding into neighboring countries.

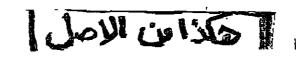
High-technology industries are showing progress. but some traditional industries are also doing well. The construction industry is undergoing a slowdown, but some manufacturers like Petzetakis, which produces: plastic pipes, are thriving, he

The aluminum industry is still mostly in good condition, according to Mr. Stratos. The bauxite mines are working well, but Pechiney is operating with losses.

"We must admit that consumer goods are ahead of capital goods," says Mr. Stratos, "If I had to advise someone to make an investment in the industrial sector, I would propose the expansion of existing old enter-

prises. He also points out that fisheries are a new area of industrial success. "At the Geroulanos-Romanos fishery in Cephalonia, almost all the production is exported. They are not only making profits, but have also expanded into research and are benefiting the whole fishing industry." he says.

Mr. Stratos thinks that if the national economy can stand firm under the pressure of the huge national and foreign debt, the private sec-tor will find the way to finance its development, and Greek industries will return to their course of development and make a larger contribution to the country's John Rigos



# GREECE

# CASINO INCREASE AIMS TO ATTRACT BIG SPENDERS

s the first summer tourists—are free from most other forms of crime pour through Athens airport and take ferries from Piraeus to hundreds of islands, the Greek government is introducing new laws to encourage higher-spending visitors, both holidaymakers and business travelers.

The policy calls for new casinos (closely restricted in the past), more marinas for the Mediterranean yacht trade and better airports and roads. some of them paid for by the European

> 20 percent more U.S. visitors expected

Union. The casinos and adjoining congress centers will be financed by foreign investors, who are increasingly interested in the Greek market.

This is not the first time that the Greek government has sought rich tourists in order to tilt the balance somewhat against the backpackers and package tours that have been the main-

stays of Greek tourism in the past.

An earlier attempt was made after the Gulf War, which put an 18 percent dent in Greek tourist figures. At that time, the Greek tourist authorities decided to improve hotels, clean up the beaches and launch a campaign to persuade Greek-Americans "to go back to the land of the ancestors."

The campaign worked to an extent, and tourist figures have been climbing back toward the 10 million mark. This year, the total should exceed 10 mil-

Greece feels it has not been earning what it should from the influx of 2 million Britons, the largest group of visi-tors, followed by almost 2 million Germans. It would like to boost the \$4-\$5 billion earned in annual tourist revenues, a figure that puts it around 13th in the world.

The drachma's weakness this spring and the possibility of a devaluation should help tourism during the remainder of 1994. So will the multiple prob-lems of neighboring countries tradi-tionally dependent on tourism.

1.1 % 8.2 May

**(1)** 

Athens, mainland tourist sites and the islands are havens of peace. There is no terrorist threat to tourists in the cans, a jump of 20 percent, are also ex-Greek capital, and both city and islands pected.

of aliable and originate with a straight braiding but

and vandalism. Given these positive elements, the Greek government has been targeting foreign investors to back major projects such as casinos-cum-congress centers, which are generally money-spinners.

Tourism Minister Dionysios Livanos, who accompanied Prime Minister Andreas Papandreou on his recent visit to Washington, met leading U.S. hoteliers and casino operators. His proposal: invest in new complexes, often with government help, and reap the re-

In the past, the government has allowed only three casinos for the whole of Greece - one near Athens and two on the islands. This is going to change, and about a dozen casinos will bring license fees to the government of close to \$400 million, plus a 20 percent take from earnings and corporate taxes of about 35 percent.

For gambling and congress centers alone, the Greek government is expecting \$4 billion in investment from the likes of Hyatt, Sheraton, Conrad and

Conrad has moved center stage by acquiring the management contract for the Astir Palace Resort at Vouliagmeni. near Athens. This development already has three resorts providing holiday and business facilities. Hilton is also interested; company spokesman David Goldfein says: "We are ready to go with a complete resort - beach, casino and congress center."

The attitude of hoteliers is changing. Major hotels, such as the Athens Hilton, have spent large sums on renovation. Smaller luxury hotels are opening in the capital. On the islands, standards of service are rising in line with official directives.

One example is the Hotel Paros Philoxenia on Paros island, a \$2-million-dollar development run by a newstyle hotelier named Lila Papanikolaou. She has brought windsurfing's world championship to her hotel and attracted guests from Norway to Australia with a new emphasis on roundthe-clock service.

Norway is a small market for Greece, but 70,000 Australians are expected this summer. Some 350,000 Ameri-Alan Tillier



Yachts line up in the Vouliagment marina: A major conference center/casino complex will soon add to attractions.

### SALONIKA: INDUSTRIAL CENTER OF THE BALKANS

alonika, capital of the Greek region of Macedonia and by extension all of northern Greece, is moving to the center of the European stage.

The city has long played second fid-die to Athens, where a third of the country's 10 million Greeks live and 60 percent of its industry is located. But with government incentives to encourage investment in the north, European Union funding and recent developments in the nearby Balkan countries, Salonika is beginning to attract both domestic and international atten-

Geographically and historically at a crossroads between Europe, Asia and the Balkans, Salonika was the commercial center of ancient Greece. Its main road, Via Egnatia, was built by the Romans to connect Rome with Constantinople, and Salonika became the second most important city of the Byzantine Empire.

The most populated city in northern Greece, Salonika has I million inhabitants. Population figures for the whole of central Macedonia in recent years indicate that the region is retaining its population more effectively than other regions and has a more balanced population distribution than the country as a

About 15 years ago, a big push began, initiated in part by President Constantine Karamanlis, who was born in Macedonia and produced a regional

development plan to increase popula-tion and employment in northern Greece.

According to Tinos Stavropoulos of the Hellenic Industrial Development Bank, which is responsible for financing 75 percent of investment in northem Greece, there has been a "revolutionary increase" in industry and tourist development in the north.

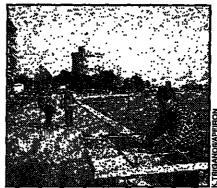
The development of central Macedonia is based primarily on processing food and textiles. Characteristic of the dynamism in this sector is the increase in employment figures in recent years. Between 1978 and 1988, the number of people employed in processing rose by 24 percent, while the increase in employment for the country as a whole was just 2 percent.

A well-established and permanent infrastructure for the processing sector is being created in the region, centered in Salonika, and the Hellenic Industrial Development Bank has financed the building of industrial estates, providing complete road, water supply and sewage networks, as well as lighting and telecommunications, in the four major areas of the region.

Today, the port of Salonika is Greece's biggest exporting port (there are 1,000 export companies in Salonika alone and another 2,000 in other parts of Macedonia), and it is fast becoming an epicenter for the movement of goods in Central and Eastern Europe as new Balkan markets open up. EU-

funded infrastructure projects are improving highways, rail lines and airports, making Salonika one of Europe's most important areas for combined means of transport.

Last year's Salonika International Trade Fair, Greece's largest annual trade fair and a regular event in the city since 1926, had over 3,300 exhibitors representing 46 countries, 1,600 of



The waterfront at Salonika, Greece's biggest exporting port.

them Greek. One noteworthy difference in the 1993 fair, according to HELEXPO, the official organizers, was the increased presence of the newly established East European countries during their first steps in the free-market field."

There are five leading industries in central Macedonia: food, beverages, textiles, chemicals and nonmetallic

minerals, with the first three making up 50 percent of manufacturing activity. Because the local agricultural output is considerable - half the country's apples and cherries, 94 percent of its peaches, 90 percent of its rice - a large number of food manufacturers operate in the region. About 60 percent of the canned peaches imported by the European Union each year come from this

The region also boasts two of the largest Greek wine manufacturers, Boutari and Tsandali, whose wine bears an appellation d'origine.

Macedonia produces one-third of Greece's cotton, and both textile production and the clothing industry in Macedonia are showing dynamic growth. About 50 percent of textile production is exported, and the manufacture of products on behalf of third parties from West European countries is particularly widespread. The indigo denim used to make jeans is produced in Macedonia.

The state-owned EKO chemical. petrochemical and oil refinery complex dominates the chemicals sector. It had a turnover of \$80 million last year. There are also companies producing industrial gases, manganese dioxide. acids and fertilizer. The country's only producer of electrolytic manganese dioxide, the raw material for batteries, is also located in Salonika and has an impressive export performance.

**Pat Hamilton** 

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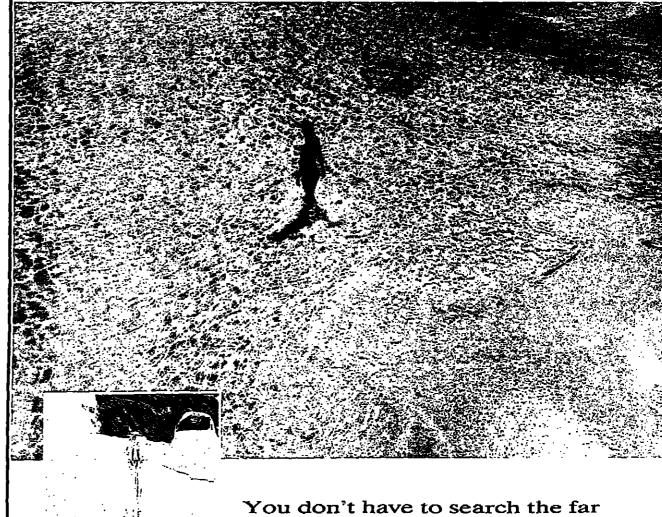
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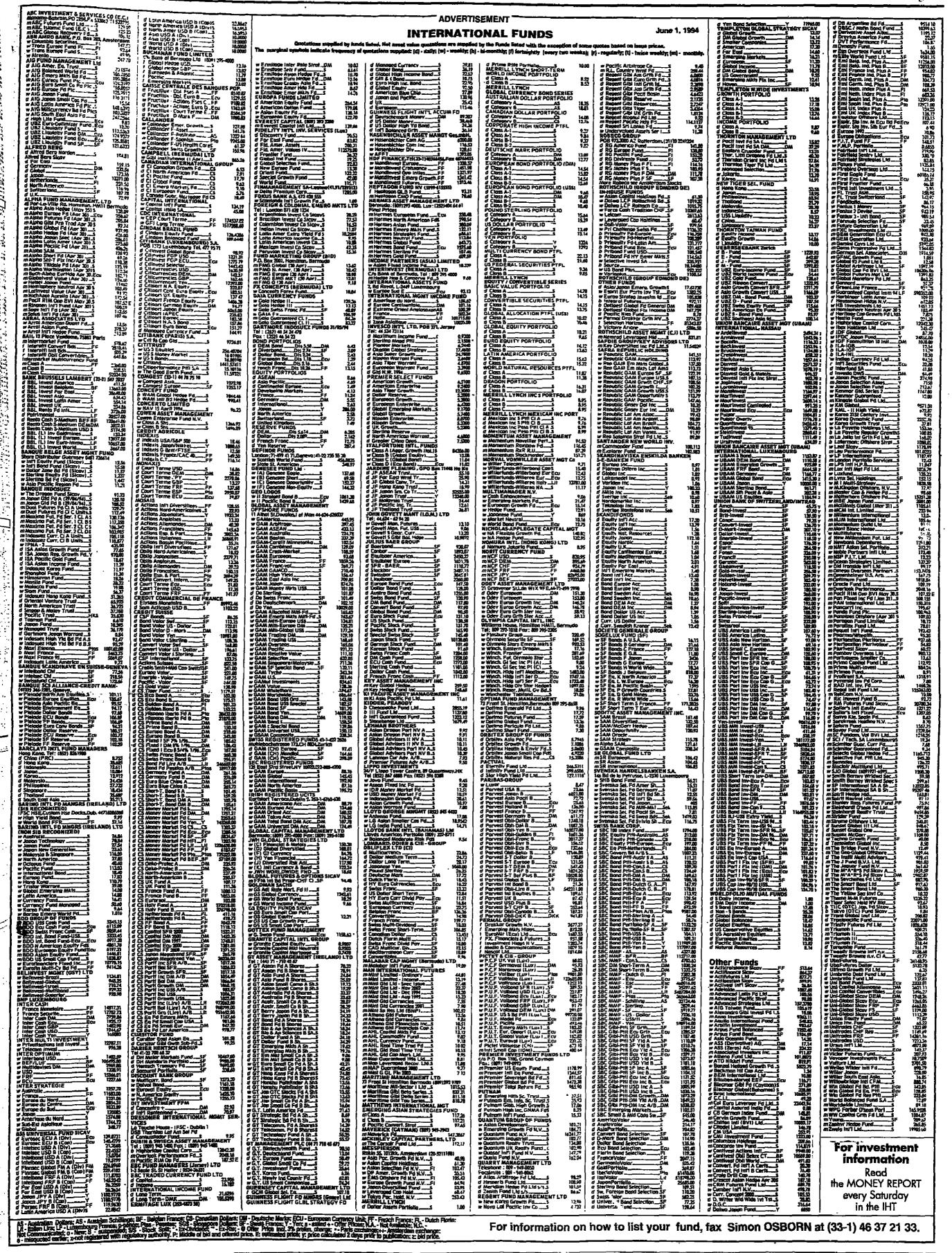
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# T SPORTS

# Ruud, Please Say It Isn't So

International Herald Tribung ONDON - Open letter to Ruud Gullit who quit the Dutch World Cup camp on Monday.

Dear Ruud How could you? Your country needed you, trusted you, gave you chance after chance to fulfill what

miliions achieve only in our Rob In fitness and in Hughes dreams.

health, you walk away. You leave the Dutch camp in disarray three weeks before the start of a World Cup in the USA. And you say the reason MAY be spelt out after the

Sorry pai, you owe more than that. Your ability, your pull on the emotions of millions of fans - not all of them Dutch - guarantee global curiosity about

My personal admiration for you, as a player and as a man, makes this a hard letter to write. Down the years I have met few sportsmen of such deep and committed social and political conscience, and few Advocaat handed you. people in any walk of life who could so genuinely throw off the false cloak of fame and express sensitive concerns for our planet. The rain forests, the ozone layer, the deprived in africa, the fight against political repression. All were -are -active concerns to which you lend your time and some of your fortune. Rare, to say the least. In addition, you have given an

exceptional decade as a performer who could exhibit joy, even liberation, on the field.

I doubt that anyone had such gliding, almost balletic control of a 6-foot-4 physique as you. During the past nine months for Sampdoria, and apparently in training last week with the Dutch at Noordwijk, that grace and energy was bordering on the prime of Ruud

Somehow, you found reserves with which to recapture the game that came more easily before you had to struggle 30 months with knee injury that would have finished a man of lesser will.

You always said that soccer was a gift and that it

### SIDELINES

### League Bars Marseille From Signing New Players

MARSEILLE (AFP) — The French soccer league has barred Olympique Marseille from signing any new players - other than on free transfers.

This kills the rescue deal we had negotiated with a Canadian firm," the soccer club's vice president, Jean-Louis Levreau, said Wednesday,

He said the investors had been ready to put up 100 million francs (\$17.8 million) immediately, on the condition that the club could sign new players to win promotion back to the first division and do well in the UEFA Cup. Marseille's financial director. Alain Laroche, said the Winnipeg-based Platinor-Mapresol would be the main shareholder along with an unnamed British holding company and about 30 southern Feersh firms.

### Russian Soccer Drops 4

MOSCOW (AP) - Pavel Sadyrin, Russia's soccer coach, has left four star players off what he says is his

team's final World Cup roster. The players dropped are winger Andrei Kunchelskis of Manchester United in England, forward Sergei Kıryakov of Karlsruhe in Germany, forward Igor Kolyvanov of Foggia in Italy and forward Igor Shalimov of Internazionale of Milan in Italy. The four are the last holdouts from a mutiny launched by many of the team's veteran players in December. They demanded that Sadyrin be fired.

### For the Record

Al Arbour, who guided the New York Islanders to four straight Stanley Cups a decade ago, retired from coaching Wednesday after 19 years with the club. (AP) Jan Svorada of Slovakia won the 165-kilometer 11th stage of the Tour of Italy bicycle race from Marostica

to Bibione, Italy, on Wednesday. The African Athletics Champie scheduled for August in Casablanca, Morocco, have been postponed and moved to Cairo the following finality.

was incumbent on a player to let the imagination flow with it. You described the game as the child inside the man; I, and anyone lucky enough to spend time in your company, believed it implicitly.

What will you tell the children — your own daughters and your new son — when in the future they ask: Daddy, were you one of football's greats?

Ruud, you know to your bitter embarrassment how the Dutch failed their talents in 1990, how selfishness. bickering, mistrust of the trainer Leo Beenhakker splintered the group and wrecked the dream.

Your heart must tell you that there is no such thing as a great player who did not prove his worth on a World Cup platform. But, having captained the Netherlands to win the 1988 European Championships. you have rejected the opportunity to go all the way.

One week ago, you rejoined the Dutch training determined to go for gold, determined to let bygones be bygones between you and the present coach, Dick Advocaat. The argument between you was twofold: that you hoped Johann Cruyff would return as mentor, and that you felt limited by the tactical role

G REAT players have overcome this before. Consider Franz Beckenbauer — Kaiser Franz who against his will, his desire, his judgment obeyed orders to man-mark Bobby Charlton throughout the 1966 World Cup final. Beckenbauer later enjoyed a cooperative reign under the same coach. Helmut Schoen, and captained Germany to win the 1974

World Cup. Though you are currently saying less than a Trappist monk. I suspect fear of failure has gripped you more than anticipation of success.

Your silence, apart from personal outpouring to a trusted friend, may misguidedly be to spare your teammates criticism. Yet think of Advocaat. He is an ionest if an obdurate man, and he pleads with you to speak your mind rather than let rumor fester.

Ron Koeman, the Netherlands' team captain and one of only three players at your wedding last month. has had to take sides. "Ruud could not have chosen a worse moment." he said. "It's a slap in the face for us players. Now we will have to do something completely

Indeed the timing stinks. You refused to play for the Netherlands all last year, you returned to some extent on your own terms, and you pulled out without consulting friends in the squad.

Either way, you lose, the country loses, the World Cup loses. The event is already short of star appeal. and will be more so if Romero of Brazil and Maradona of Argentina carry out threats to withdraw.

Because soccer is a team game, because each World Cup is a coronation for new talents, the wind will change without you. But for a man whose principled stance on behalf of the then imprisoned Nelson Man-dela placed the principle of respect for fellow men so highly, you have stumbled clumsily into a trap.

OUR refusal to play ball shows scant respect for teammates, for the Dutch cause, for the world game. Maybe you fear the Dutch camp is lacking in real ambition? Then say it. Ruud. It is too late for a comeback, your fickleness will not be trusted again by Advocaat, but you will find no peace until you speak

There are many who will suspect that you, in common with prima donnas, have such riches and such an ego you will turn on the style only when the whim suits you. That is not the Gullit I know.

Rather I feel you have allowed the child to rule the man, emotion to govern your hand. In doing so, you forfeit the ultimate challenge in football, and you underestimate how quickly the sport passes its play-

A couple of days ago, while you agonized on your decision. Agostini Di Bartolomei shot and killed himself in his villa in southern Italy. Di Bartolomei was 39, married with two children.

His days as the big, strong, darkly handsome captain who led Roma to its last Italian championship in 1983 He had money wornes, but they were not his killer,

Rejection was. Rejection by the game he served for a dozen years in Rome, rejection by every Serie A and Serie B club he wrote to, seeking work as a coach. "I'm shocked." said Nils Liedholm, Di Bartolomei's mentor at Roma. "He was such a great leader." A

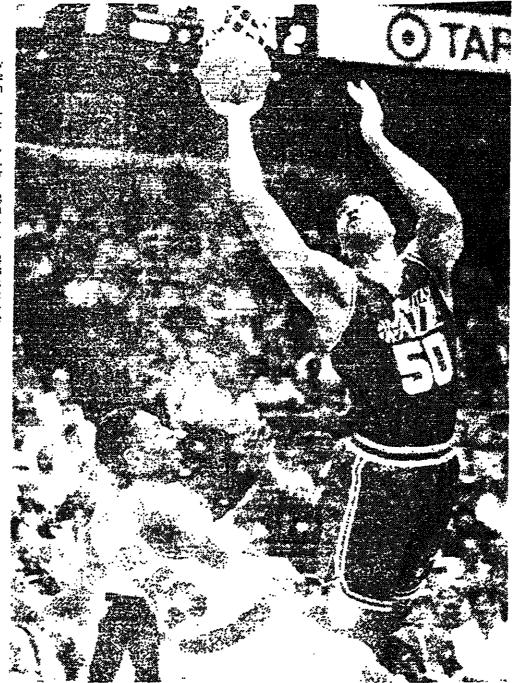
leader in the field unable to adapt, or to cope once the adulation and the sporting regimen ended. Beware, Ruud, the policy of opting out while you have something to give. It passes with terrifying

SOMETIMES I LIE AWAKE AT NIGHT, AND I

ASK, WHO, WHY, WHAT AND WHERE?"

**PEANUTS** 

Rob Hughes is on the stuff of The Times.



Utah's center Felton Spencer going up for the shoot over Robert Horry of Houston.

# Rockets in Finals, **But Jazz Provided** No Free Launch

By William C. Rhoden New York Times Service

as a thankful escape for Houston after the Rockets nearly blew a 24point lead but hung on to defeat Utah, 94-83, and win their first Western Conference championship since 1986. Houston took the series by 4 games to 1.

Houston led. 77-53, with 1:17 remaining in the third period.

But Utah wasn't finished. The Jazz, capitalizing on poor shots and

### **NBA PLAYOFFS**

turnovers, outscored Houston by 22-4 and cut the lead to 85-77 with 2:40 left in the game. Robert Horry's overhead dunk and four straight foul shots by Kenny Smith put the game away for Houston. Continuing its ferocious defen-sive play from Game 4 in Salt Lake City. Houston had the game firmly in hand from the start. The Rockets effectively put the game away with a third-quarter blitz when they held Utah to 32 percent shooting and built a 79-55 lead after three quar-

Hakeem Olajuwon scored 22 points, Horry also had 22 and Vernon Maxwell added 19 for Housion. Karl Malone had 31 for Utah. Before Tuesday night's game, Mark Eaton, Utah's veteran center who has been reduced to speciator by a back injury, predicted that Game 5 would go to whichever team started out tastest.

"The team that's been the most aggressive on defense has usually come out the victor," he said. "That

seems to be the pattern. On Sunday, we had a must-win situation but they were the aggressors defenas a romp to the National Basket-ball Association Finals wound up

Buoyed by victory on Sunday: Houston shot out of the blocks Tuesday night. In fact, the Rockets enjoyed a sensational first quarter and an even better second one.

Houston's season as been characterized by Olajuwon's night-in night-out heroics punctuated by a mystery-guest contribution from one or more teammates. On Tuesday, Horry and Maxwell stepped forward immediately.

Horry had 13 first-quarter points 4 on spectacular dunks. Maxwell had 12 points on 4-for-5 shooting from 3-point range. The Rockers' barometer is the play of their guards, and in the first half they

were a high-pressure system.

Houston led by 16-10 after a 3pointer by Maxwell that forced a Jazz timeout. The Rockets led by 21-12 after a breathtaking fast break that ended with a flying base-

ine dank by Horry.
On the next series, Maxwell stripped John Stockton of the ball and Horry took a give-and-go pass from Olajuwon and dunked down the middle to give Houston a 23-12 lead. On and on it went.

Utah would nibble, but Houston would roar back and take anotherhuge bite out of Utah's heart. The Rockets led by 53-35 at the half. Houston shot 66.7 in the first quarter and 58 percent for the half and held Utah to 37 percent.

On Sunday, Olajuwon struggled through his worst offensive game of the playoffs, scoring 16 points on 6of-18 shooting. On Tuesday, Olajuwon - working at a moderate pace and letting Maxwell. Horry and Kenny Smith carry the load - had 10 points at the half on 5-of-9 shooting.
"The biggest key in stopping Ha-

keem is getting him out of his position," said Eaton, who had eight years of experience with Olajuwon.

"It's meeting him at the free-throw line and bumping him all the way down to the low post and getting him two or three feet farther out on the court from where his comfort zone is.

"Nine or 10 years ago you could into the boards. Joe Kocur of the Rangers went get to Hakeem's psyche. You could mess with him a little bit and get him angry and frustrated and he'd probably throw a punch at you by the end of the game. For a few years he was really

into trying to power it up at low post. Once he developed that turnaround fade away - the famous 15-footer -he's been real tough to

Olajuwon hung back on offense

One of the Rockets' key moves defensively in Game 4 was putting effective when he had to contend with a quick 7-footer in his face. Olajuwon had five blocked shots, and Malone scored only 4 of his 25 field-goal points while guarded by

ON ME. I TOOK A BATH LAST

IM ALL CLEAN

.

# Canucks Come Back Twice, Ice Rangers

By Joe Lapointe

NEW YORK - If the New York Ranger: win the Stanley Cup for the first time in 54 years, the Vancouver Canucks will force them to earn it. They showed that with emphasis at Madison Square Garden when they came from behind twice and beat New York, 3-2, in overtime in the opener of the final.

The winning goal was scored by Greg Adams at 19 minutes. 26 seconds of the first overtime on a one-time slap shot from the slot, following a two-on-one break.

Moments before, the Rangers came close to winning it Tuesday, but Brian Leetch's shot hit the crossbar behind Vancouver goalie Kirk McLean, the star of the game with 52 saves. The Rangers were going to try to even the

the next two games are in Vancouver. The Canucks had tied the same, 2-2, with one minute left in regulation. Martin Gelinus. standing in front of the Ranger net, deflected Cliff Ronning's shot past Richter. The puck

series Thursday night at the Garden. After that,

trickled over the line. Alexei Kovaley had out the Rangers ahead at 8:29 of the third period after a multiplayer display of skill that began at one end of the ice and ended at the other. It started when Sergei Zubov, in his own zone, passed the puck from right to left, barely out of the reach of Vancou-

ver players patrolling the middle.

The puck bounced a bit, but Leetch took

THEN A VOICE COMES BACK TO ME THAT SAYS.

"WAIT A MINUTE... I THINK YOU'VE LOST ME"

control, raced up the left boards, crossed the Vancouver blue line and drifted to the right. Dave Babych, the defenseman, to commit himself. It is one of his pet moves. drawing the defenders toward him. Setting up at the top of the right circle, he faked a slap shot, forcing the defensemen to commit and turning McLean, in his direction.

Leetch then sent a pass across the grain, to the edge of the crease, where Kovaley met it on

### STANLEY CUP

the fly and put it into the net before McLean could get back to cover that side.

The Canucks had tied the game at 1-1 at 5:45 of the third period on a goal by Bret Hedican. who scored from the slot after Richter, under pressure, tried to clear the puck from his crease area with a delayed penalty about to be called against the Rangers.

The Rangers dominated the first period, with hots-on-goal advantage of 15-10, but they held only a 1-0 lead at intermission.

It could have been worse for Vancouver, After Steve Larmer scored during a four-onfour situation, he also hit a crossbar on a power play. The Rangers played at a frisky pace. They were skating through open ice and creating exciting chances, particularly Kovaley, who set up Larmer's goal at 3:32.

Kovaley fed the puck to Leetch, who went deep and passed back to Kovaley. Instead of shooting right away. Kovaley faked and forced

> CALVIN AND HOBBES HIL CALVIN! WHAT ARE YOU

> > COST. BYD

DOING, MAKING PAPER

HATS? CAN I MAKE

THE FAR SIDE

McLean made the initial save on Kovalev.

but Larmer scooted in for the rebound. He bounced it off the goal post, but it came back and hit the goalie in the leg and caromed over There were several hard body checks, the hardest of them penalized when Jeff Beukeboom of the Rangers slammed Sergio Momesso

off midway through the period with what appeared to be a leg injury after he was shipped into the goal post after getting tangled with Brian Glynn. The second period was scoreless, so the third

session began the way Game 7 did in the previous round against the Devils: with the Rangers leading, 1-0. Vancouver, a large team, continued to take deal with."

the body, sometimes illegally. Momesso went oil for interference after knocking over Richter. in the first half, but on defense he Although the Rangers weren't shadowing Bure was a terror. He had 4 of Houston's in the classic sense, they paid close attention to 6 blocked shots. him with either Graves or Esa Tikkanen often drawing the assignment. In the first two periods. Bure had one shot on goal. Late in the second, while forechecking. Bure lined up Beukeboom in the corner and thumped him into the boards with a hard, legal check.

The big defenseman responded by hitting the smaller forward over the back with his stick and

GIRLS"

DON'T BE RIDICULOUS. THIS IS THE OFFICIAL CHAPPAU

OF OUR TOP-SECRET CLUB.

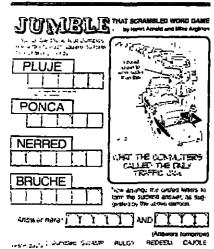
GROSS - GET RID OF SLIMI GIRLS!

Olajuwon on Malone, who was in-

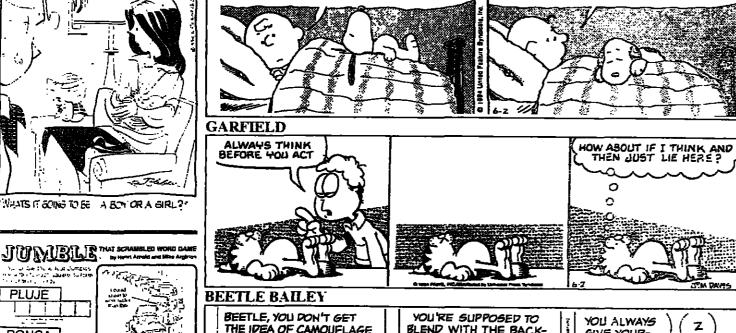
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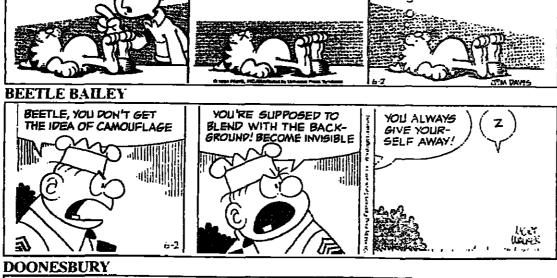
### DENNIS THE MENACE



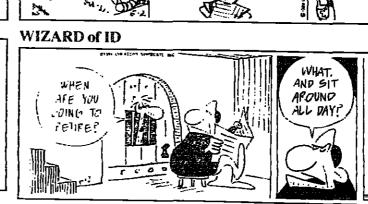


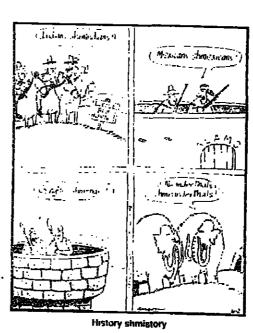
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i know that's Redundant, but

DESNT SPELL antihing. Now

CHIEDNIKE IT

GO AWAY.



ا حكذا عن الاصل





Roberto Kelly of the Braves sliding into home plate past the Giants' catcher, Kirt Manwaring, to score the run in San Francisco.

# Padres' 13-Run Inning Sinks Pirates

The Associated Press

The San Diego Padres sent 17 batters to the plate in the second inning, scoring 13 times on nine hits, three walks and two errors. By the game's end, the Padres had defeated the Pittsburgh Pirates, 15-5, in San Diego.

Steve Cooke and reliever John Hope were both victimized in the inning. Cooke faced the first eight batters of the inning, allowing eight

### NL ROUNDUP

runs - seven earned - on five hits with three walks. Hope surrendered five runs - three earned on four hits to nine batters.

"I didn't get the job done," Cooke understated. "It's embarrassing for myself. But this is a team sport and I let the team down with a very poor pitching perfor-

Almost lost in the barrage of runs was an encouraging outing for Andy Benes. After getting hit hard in recent outings, Benes carried a shutout into the seventh laning. It ended in the eighth with a booming lead-off homer by Pittsburgh's Brian Hunter, Two outs later, Benes loaded the bases on a double to Kevin Young and walks to Gary Varsho and Tony Womack.

Benes was lifted in favor of reliever A.J. Sager, who promptly served up a grand-slam to short-stop Jay Bell, his fifth homer of the season and second career grand

All of San Diego's regulars col-lected bits, led by Plantier's three

hits and three RBIs. Giants 6, Braves 3: At San Francisco, Javier Lopez broke a ninthinning tie in San Francisco with a leadoff homer, his 10th, off Dave Burba. Matt Williams homered in the first inning, tying the NL re-cord for homers in the first two months of the season at 19 set in

BASEBALL

quired him from Cincinnati on Sunday for Deion Sanders.

Walt Weiss went 3-for-4 and drove streak at Wrigley Field. Harris struck out three and al-

Astros 5, Marlins 3: Andujar Ce- senreich singled to left. deno hit a two-run single to break playing at home.

Roberto Kelly hit a two-run and pinch-hitter Kevin Bass fastball from Jeff Shaw over the bome, his first since Atlanta ac- walked. Cedeoo followed with a wall in center for his ninth homer. single to left off Richie Lewis.

Phillies 8, Cubs 7: Jim Eisenreich scoring threat in the 12th and re-Rockies 3, Mets 2: In New York, hit a two-out RBI single in the tired the side in order in the 13th. Greg Harris allowed five hits in eighth as Philadelphia snapped eight innings to lead Colorado. Chicago's seven-game winning

against Jose Bautista and Randy lowed one walk before giving way to Myers. Mariano Duncan hit a two-didn't record a strikeout i Bruce Ruffin, who got his fifth save. run double to tie it 7-7 before Eistart with the Cardinals.

an eighth-inning tie for the Astros, led off the bottom of the 13th inning with his second homer to end

Pete Schourek pitched out of a

Cardinals 6, Dodgers 8: In Los Angeles, Rick Sutcliffe pitched a solid 74 innings and Tom Pagnozzi in a run, and former Met Howard Trailing 7-5 in the eighth, the and Bernard Gilkey hit two-run Johnson went 2-for-4 with an RBI. Phillies rallied for three runs doubles for the Cardinals. Sutcliffe gave up seven hits, walked four and didn't record a strikeout in his fifth

The Cardinals used a walk, a Reds 5, Expos 4: Reggie Sanders single by Mark Whiten, a throwing error by third baseman Tim Wallach and an RBI groundout by Sut-In the eighth, Luis Gonzalez and a 4-hour, 29-minute game in Cincliffe to score twice in the second Chris Donnels hit two-out singles, cinnati. Sanders hit a belt-high off Tom Candiotti.

# **Boggs Powers Yankee Victory**

White Sox, 10-1. Boggs, known for putting the son. ball in play, suddenly has popped a bunch of balls out of the park. He has six home runs this season — all

of them since May 15 - and is "I don't care if it's juiced, you still have to hit it." Boggs said, trying to dispel the lively ball debate. "Just because it's juiced

doesn't mean I can pop up to second base and have it go out of the Boggs hit only two bome runs last season, his first year with the Yankees. He has 93 homers in a career that started with Boston in 1982. Only once has Boggs reached double figures in home runs — he hit 24 in 1987, the last time there

York Yankees beat the Chicago baseball, has not lost three in a row since the second week of the sea-

> Royals 9, Red Sox 7: Mike Macfarlane hit a grand slam and Brian

> > AL ROUNDUP

McRae went 5-for-5 as Kansas City won in Boston. Macfarlane, who made a throwing error and was thrown out at the plate earlier. hit his third career slam in the fourth inning for a 5-2 lead.

Greg Gagne hit a two-run homer for the Royals off Joe Hesketh and McRae added an RBI double. Tigers 7, Orioles 6: Cecil Fielder,

son and Junior Felix each homered during a five-run fifth inning in Baltimore. Leo Gomez, was so much speculation about Harold Baines and Mark McLemore homered for Baltimore,

The Associated Press first inning off Alex Fernandez, Detroit's Mike Moore got his Wade Boggs showed more of his and the host Yankees went on to 150th career victory. Fielder hosurprising power, homering and end a two-game losing streak. New mered for the first time in 15 driving in two runs as the New York, which has the best record in games, hitting a two-run shot with

> Athletics 7, Blue Jays 2: In Too. Kickey Henderson and Troy Neel each homered and drove in three runs. Ron Darling gave up two hits in 74 innings and struck out eight. Dennis Eckersley got his fifth save as the A's beat the host Blue Jays for the fourth straight

McDowell hit a two-run single in the first inning and a sacrifice fly in the third, in Milwaukee. Roger Pavlik won for the first time in four starts since coming off the disabled

Twins 6, Mariners 2: Scott Erick-son, activated from the disabled list before the game, pitched six strong innings in Minneapolis, Erickson, who had been out because of strained muscles in his side, gave up four hits and struck out seven.

# A Spanish Foursome in the Semis

By Ian Thomsen International Herald Tribune

PARIS - Much more than a year separated the 20-year-old Spaniard from the 19-year-old German. The German had six match points in the third set Wednesday before evaporating without trace from the dry reddened clay of Roland Garros. As for Alberto Berasategui he is your typical Spanish tennis player. Which is to say, he is in a French Open semifinal.

Of the eight semifinalists, four are Spaniards. The last two semifinalists were created Wednesday from the bottom half of the men's draw. Neither is seeded, and neither has ever

On Friday they will meet - No. 20 Berasategui against No. 46 Magnus Larsson of Sweden, who benefited from German inefficiency to sting the aforementioned Hendrik Dreekmann, 3-6, 6-7 (1-7), 7-6 (7-3), 6-0, 6-1. (To see why Dreekmann may never recover, look at the score again.) The other semifinal will be a re-creation of last year's final, with the defending champion and No. 6 seed Sergi Bruguera of Spain — he hasn't lost a set in five matches — opposing the two-time champion and No. 7 seed, Jim Courier of the United States.

The other Spanish semifinalists are No. 2 Arantxa Sanchez Vicario and No. 3 Conchita Martinez, who will meet in one semifinal Thursday; the other concludes 10 days of growing anticipation by matching No. 1 Steffi Graf against No. 12 Mary Pierce, the hottest player in the tournament and a naturalized French citizen as well. At this stage the women appear suddenly more enterprising than the men, which is a much bigger upset than everything Courier did to Pete Sampras, the world No. 1, on Tuesday.

Of all the underdogs, Berasategui is the one to come the farthest and arrive with the best chance. At 5 feet, 8 inches (1.73 meters), with two career titles and no Grand Slam experience past the second round, he might have been overwhelmed by the taller and fifth-seeded Goran Ivanisevic of Croatia, a 1992 Wimbledon finalist. Instead, it was a bit like the lion vs. the giraffe. Ivanisevic went down by 6-4, 6-3, 6-

3, aced mercifully on the first match point. "I like to finish with an ace," said Berasategui, who served only two of them. "When I was oung, I saw big players like Bons Becker finishing matches with an ace."

ivanisevic was typically self-destructive, "I couldn't put one, two balls on the court," he said. "He didn't have to do anything, nothing. I mean, he just hit one, two forehands and that is it. I gave him a nice present. I say, 'Here, you are a nice guy, go to the semifinals.'"

The audience at Center Court reacued to Berasategui's scurrying and yet direct style of play. His forehand, remarkably, proved a greater threat than the 11 aces conjured by Ivanisevic. The other quarterfinal was not so kind to

Dreekmann. Having upset No. 15 Carlos Costa in the second round, and freed from having to contest his fellow German, No. 2 Michael Stich, Dreekmann was moving without delay toward the final four. "He was playing really well," said Larsson, a tall Swede dressed in white. "I didn't have a chance. He was taking the ball on the rise all the time. I felt very uncomfortable out there, but at 5-4, 15-40 — if you save your serve that time, you are still in the match.



Alberto Berasategui blasted his way past Goran Ivanisevic in straight sets.

the first two match points; two games later he was back in the same predicament. Match point number three was staved off with an ace turned out to be Dreekmann's best chance. Coming in against the Swede's second serve, he was beaten by a running Larsson forehand down the line; had Larsson been a split-moment late. Dreekmann could have trampled over him like a fast train.

"He was serving unbelievable," said Dreck-mann, playing in his second Grand Slam tour-nament. "I didn't have any chance to make the point. I couldn't do anything."

He kept earning opportunities nonetheless. Match point No. 5 was rescued by Larsson's forehand, sending them back to deuce in that 12th game. Whereupon Larsson double-faulted off of the net tape. Another match point - the sixth — and he was turning away, chuckling in Swedish understatement. "I was thinking that I'd sent my laundry out and it won't be back until tomorrow, so I'd better stay around," he said.

He saved No. 6 with a big serve; another ace finally sent them toward the tiebreaker. By

At that stage in the third set, Larsson saved then, all Larsson needed was to take one point from Dreekmann's serve - pull one brick out of the foundation — and the whole thing came down. The erratic Larsson simply kept the ball Larsson had 19 of them - while the fourth in play and the last two sets went by in 43 minutes. He won 14 of the last 15 games.

"I didn't know what do after that third set," Dreekmann said. "I was only thinking of the six match points I had, and then the fourth set was

### **Quarterfinal Results**

MEN'S SINGLES Magnus Larsson, Sweden, def. Hendrik Dreekmann. Germonv. 3-6. 6-7 (1-7), 7-6 (7-3), 6-8, 6-1.
Alberto Beresonesui. Spain, def. Garan Ivanisevic (5), Cro

Alberio Berosotesui. Spain, def. Garan Ivonisevic (5), Croatta, 6-4, 6-3, 6-3.

WOMEN'S DOUBLES
Julie Hotord and Nathalis Traziat (15), Prance, del. Natalia
Medvedeva, Utzupine, and Larisso NeBand (16), Latvia, 6-2, 4-6, 6-4.
Lindsay Dovement, U.S., and Lisa Raymond (11), U.S., det.
Nicole Provis, Australia, and Eine Reinach. S. Airlos, 6-1, 6-0.
Giol Fernander, U.S., and Natalia Zvereva (1), Betarus, del.
Silvia Farina, Italy, and Ginser Helseson, U.S., 6-3, 6-2.
Amanda Caetzer, South Airlos, and lies Gorrachatesul (9),
Argentina, del. Eugenia Maniakova, Russia, and Letia
Meskii, Georgia, 7-5, 6-3.

MEN'S DOUBLES

MEN'S DOUBLES ans, Australia, and Andrel Otherskiv (6), Russic Ethinghand Paul Hearhuls (3), Netherlands, 6-4, 6-4

# 1987 by Eric Davis of Cincinnati.

Major League Standings

Tuesday's Line Scores

Fighting, Rislay (4), Nelson (7) and wisson; Erickson, Willia (7) and Wathack, W—Erickson, 5-4, L—Flembing, 3-7, Sv—Willis (3).
Oxidasid 182 900 138—7 8 1
Torrade 900 802 42 0
Darling, Rayes (8). Toylor (8), Eckersley
(8) and Steinbach; Hentyen, Williams (7), Codaret (7), St. Claire (9) and Knorr, Delsodo

**SCOREBOARD** 

Avery, Bedrosten (7), Stanton (7), Wohlers (7), McMichael (9) and Lapst: Von Lan-dingham, Mesendez (7), Frey (8), Burba (9), Gomez (9) and Memouring, W-Wohlers, 40, L—Burba, 8-4, Sv—McMichael (18), HRs—Al-

lanta, Kelty (4), McGriff (14), Lapez (10). San Francisca, Williams (19).
Colorado 991 828 988-3 9 8 New York 919 801 808-2 5 2 Hartis, Ruffin (9) and Girardi: Linton, Moton (6). J.Manzantilo (9) and Hundley.
W-Hartis, 3-4, L.-Linton, 4-2, Sw-Ruffin (5).
Florida 988 972 850-3 9 1 Heaston 280 180 822-5 7 8 Gardner, Lewis (7), Y.Perez (8) and Santiego; Swindell, Vares (8), Hudek (9) and Eusehia, Servals (9), W-Yeres, 2-2, L.-Lewis, 1-3, Sw-Hudek (6), HRS-Fiorida, Morthan (1).
Houston, Basewell (72).
Philadelphia 619 639 136-6 16 9 Alles Millianes

Sy—Hudek (a), HR3—Fiorida, Morrinan (1).
Houston, Beavell (12).
Philadelabla: 619 636 136—6 16 6
Chicago 631 690 696—7 12 6
Attice Williams, Corher (3), Andersan (6).
Slocumb (8), Jones (9) and Daulton; Tracisel, Plesoc (6), Bautista (7), Myerr (8), Crim (9) and Wilkins, W—Andersen, 1—1. L—Myers0-2, Sy—Jones (11). HR3—Philadelahia, Jor6-4 (2). Paulina (13). Chicago, Sona 2 (13).

Machred 800 142 100 006 3-4 11 9
Cinclested 819 200 180 980 1-5 10 8
(12 Replays)
Henry, Heredia (6), Scott (6), Wetteland (9),
Show (12) and Webster, Seent (9); Roser,
Ruffin (6), Fortugno (7), Brantley (8), McElroy (10), Schourek (12) and Darsett, Toubersee
(8), W.—Schourek 3-0, L.—Show, 2-2,
HRS—Montreal, Alou (5), Grissom (3), Cincinnati. R.Sonders 2 (9), Mitchell (15). erts (1), Shipley (2). St. Looks 022 800 029—6 10

The Michael Jordan Watch

Second paried—None. Penalties—Messler, NY (noking). :29; Lidsler, NY (tripping), 8:49; Courinoli, Van (Interference). 13:18; 

BASKETBALE等

WESTERN CONFERENCE FINAL

Utah 29 12 RN CONFERENCE FINAL
Utah 29 12 92 28—83
Houston 40x saries 4-1
Utah: Benoir 5-2-0-2 & Molone 9-21 13-15-31.
Sonner 1-4-3-4 S. Hornscott 5-17-3-4 Zl. Stockton-6-19-9-13. Humphries 8-2-0-9. Corbin 1-7-224. Chamber 3-5-3-9-9. Russell 2-6-2-7. Crafty
1-3-6-9. Z. Totats 38-64 23-29 82.
Haustoner Harry 8-11-3-22. Thorns 6-4-3-11 on: Horry \$-13 3-322, Thomas 4-63-311,

Houston: Herry 9-13-3-22, Thorse 4-3-3-11, Claiswen 9-19-4-52, Maximal 7-17-9-019, Smitt: 24-4-68, Currion 2-20-64, Cassell 1-6-3-45, Ellie 1-3-1-2, Smotos 34-72, 19-23-94, 3-Paint goals—Uton 4-14 (Hormacak 2-3, Russell 1-2, Stackton 1-4, Malante 9-1, Carbin 8-21, Houston 8-21 (Maximal 8-12, Horry 3-5, Cassell 6-1, Ellie 8-1, Smitth 9-22, Rebasteds—Uton 55 (Sasance 15), Houston 90 (Thoron 14) As. sell 0-1, Elle 0-1, Smith 0-2). Rebounds—Urah SS (Spencer 15), Houston SD (Thorse 16). As-Mats—Ultah 21 (Stockton V), Hauston 28 (Cos-sell 7), Total fonts—Utah 20, Hauston 18, Tech-

HOCKEY Stanley Cup Finals

lev. Leetch), 3:32. Penalties—Wells, NY (cross-checking), 1:47; Linden, Van (tris-

eso, Von (gooile interference), 16:15; boom, NY (high-sticking), 19:34,

CYCLING ALAS

Results from Wednesday's eleventh store, 165 kilomoters (1923 ordies) from Morestico to Biblione: 1. Jon Swando, Slovokia, Lampre Panaria, 4 hours, 8 minutes, 5 seconds: 2, Dio-Medeghini, s.J.; 9, Roberto Pelikoni, lioty, Brasclatal Refin Caromic, s.L.; 10. Allchele Bartoll, Nolv, Mercutone Uno Medeghini, s.l. Overall Standings; 1, Eugeni Berzin, Russia, Gewiss Bolkan, 41 hours, 38 minutes, 36

sio, Gewiss Bolker, 41 hours, 38 seconds; 2, Armand De Las Cue seconos; z. Armong De Los Cuevos. Casterama, 2:16 behind: 1, Glonni But fy, Teom Poht. 2:22:4, Miguel Induroli Bonesto, 1:39: 5, Marco Glovanetti, Itt pel Clos, 4:39: 6, Francesco Cosopro lv, Mercatone Una Medeshini, 5:02: 7, Whad-mir Beill, Italy, Lampre Panaria, 5:24; 2, Pavel Tankov, Russla, Lampre Panaria, 6:09; 9, Massimo Pedenzana, Italy, Navigare Blue

BASEBALL

FOOTBALL

Colver, to 1-year contract.

MIAM1—Staned Agran Crover, running back; Mark Demis, attensive tackle, Scott Miller, wide receiver; and Bert Weldner.



Lest your knowledge of World Cup football and win an exciting range of valuable prizes. Starts June 4th. Don't miss it.

Herald Tribune

The anti-German argument is that Hitler's troops should not be

invited to the 3 commemoration of an event at which they killed so many of our guvs in the name of Arvan superior-

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The pro-German planners insist that they Buchwald should be invited because if it hadn't been for the Germans there would not have been a D-Day in the first place. The Deutschland über Alles chaps in-

sist that the Germans fought with valor and held the high ground in Normandy long enough to turn it into a really bloody battle. Finally, everyone knows that when the fighting is over you have to let bygones be bygones. Other-

vise no one gets to buy a Mercedes-

Benz after the shooting stops. Gunther Gunther, who developed strong muscles firing mortars on Omaha Beach, said that all he had been doing was following or-ders. Hitler told his outfit that the Allied forces should not be permitted to land. In those days the Germans believed that Hitler knew what he was talking about, "You can't have a war celebration and not ask us to witness the fireworks.

### Paris Run for U.S. Ballet

The Associated Press

PARIS - The San Francisco Ballet makes its French debut at the Paris Opera next month with an eclectic program designed to show off the versatility of America's oldest dance company, founded in 1942. The performances, July 2-10, are the last before the Palais Garnier closes for renovations. The 64member company along with several soloists will give eight performances accompanied by the Orchestre Symphonique d'Europe.

WASHINGTON — When our If you don't invite German veter-ans they will refuse to invite you to ans they will refuse to invite you to

their Oktoberfest in Munich." Gunther Ganther continued: "I received a medal for shooting down a B-25. Don't you think that I should get to shake hands with Bill and Hillary for that?"

Sir David DePrest insisted there was no way that Normandy could accommodate German veterans. "Had their chaps done their job properly, they would have had the party and I'll wager that we would not have been invited. The trouble with the Germans is that they were stiff during the war and they're stiff now. You can't walk into a French cafe with any of them and sing a

good World War II song. The only one they know is 'Lili Marlene.' Barry Shanoff, an American said: "The reason I don't want the Germans to come is that they would interfere with our D-Day battle stories. We have invented so many good ones over the years and they will only start picking holes in them. I have told people I knocked out 20 tanks with my hand grenades. If the Germans show up, they'll say that I was lying and I'll look like an idiot in front of my

Jean Valjean of the Free French is fearful that if the Germans come back they will move into all the best houses again and steal all the Calvados from the applejack stills. "They took everything 50 years ago. What makes you think that they've changed?"

They re nonorable citizens now and they are admired all over the world for their beer." Bill Topercer

it was agreed by one and all that this is a big dilemma. The Germans may remember this snub more than they remember being Nazis. This has Belgium worried because they are afraid that the German tourists might try to get into Normandy by overrunning Belgium as they did

during two previous wars. In 1944 some people foresaw the danger of beating the Germans during the war and then not inviting them to the celebration party. Topercer warned General Eisenhower. "Some day we're going to celebrate this D-Day and if we don't invite the Germans to come they're going to say to us, 'No more Mr. Nice Guy,

33 Cycle starter

34 Crowd Rossé

38 Game tad of the

42 Shade of white

43 Pull strings

45 Preschoole

46 Standard

47 Religious

48 "Star Trek"

52 Comic Dick 54 Parasite

49 Sphere opening

35 Squirrels

# Echoes From Book on 1943 Rattle Germany

By Stephen Kinzer

B ERLIN — Inside the ghostly hall of a church that was heavily damaged in an Allied air raid in 1945 and has not been rebuilt, a semicircle of German actors gathered over the weekend to read from an extraordinary historical work that has be-

come a publishing sensation here.
The book, called "Echolot: A Collective Diary," is a 2,400-page mosaic documenting just two months in German history. January and February 1943.

This was when Nazi troops lost the epic battle for Stalingrad and when many Germans began to fear that they might not win the war after all. It was also a period of intense repression in Germany and daily mass murder in death camps throughout the Reich.

Walter Kempowski, who assembled the book from documentary sources and from thousands of texts he received after appealing for them in newspaper advertisements. is a well-known German novelist. He was born in the eastern port of Rostock and moved to Hamburg as a young man, but later made the mistake of returning to visit his family in what had become East Germany. There he was arrested with his mother and brother. All three were convicted of spying, and Kempowski spent eight years in prison before being allowed to return to the West.

Most of Kempowski's novels deal with the impact of great events on normal families, including his own. Several have been made into films. But nothing he has writ-ten can be compared to "Echolot." (In German, Echolor is the word for the depth-

finder used by submarines.)

The public reading in the Parochual-kirche in Berlin lasted 20 hours, only long enough to present a small sample of the work. The mood was solemn, and many of the thousands of people who attended

appeared deeply moved. Passages from "Echolot" for the first days of January are typical of the whole

work.
"Dear parents, all I ask is that you not ery too much when you learn I am no more," a German soldier wrote home from Russia after explaining that the army's position was hopeless.

On the same day, a mother wrote to her son, also serving in Russia, that she was furious to learn that the Christmas cake she sent him had not arrived. She added.

"Be sure to keep your feet dry."
On Jan. 5, the Nazi propaganda minister. Joseph Goebbels felt uneasy. "The situation in Stalingrad is really becoming serious." he wrote in his journal. "The whole East has once again become a major problem, A Polish Jew named Leon Wells



Walter Kempowski: "Who lost the war? Not just Germany, that's for sure.

emerged that day from two days of hiding in a cramped, dark cellar with 13 other terrified refugees after a Nazi "action" in Lemberg, "It was an awful sight," he wrote, "Bodies were everywhere."

Also on Jan. 5, the German press office issued a one-sentence directive forbidding newspapers to mention the harshness of the climate in the region around Stalingrad, Heinrich Himmler ordered the construction of bordellos for German troops in occupied France "which assure good medical controls to prevent venereal disease.

And Hans Scholl, a 25-year-old medical

student who was executed six weeks later for distributing anti-war leaflets, wrote to a girlfriend that commitment to freedom has always been my guiding principle." Kempowski spent six years collecting and cataloguing the contents, though he wrote none of it himself. The publishers, imagining that public interest would be limited, printed 6,000 four-volume sets

priced at 5200. They were sold in less than

a week, and in the six months since then,

more than 20,000 additional sets have been printed and sold. Each day's story is told by a new set of observers, victims, survivors and murderers, but some entries form patterns that

resound throughout the book. The first entry for each day, for example, is from Dr. Theodor Morell. Hitler's personal physician, noting which drugs he gave his patient that day. Most days include notations from the register of the Jewish cemetery in Berlin, almost all of them recording suicides. And each day ends with

notes from the death camp at Auschwitz. "Two thousand men, women and children arrived in a transport from the Bialystok ghetto." Daunta Czech, an Auschwitz clerk, wrote on Feb. 8. "After selection, 1.830 of the deportees were killed in gas chambers.

The book, however, is much more than just a catalogue of evil. It is a rich chronicle of daily life, told by hundreds of ordinary people as well as historical figures ranging from Roosevelt. Churchill and Pope Pius XII to Raymond Chandler, Carl Gustav Jung and Anais Nin.

A critic in the Berliner Zeitung wrote: "Echolot" makes us think - about human relations and about Germany, about narrow-minded and stupid people, about cowardly obedience but also about moral courage and honor. Kempowski has given

us two months of our history and invited us to take responsibility for it.

Most other critics have been equally enthusiastic. One called the book a grand and monumental concert of voices, a rich lode in which we discover the inner nature

of human lives at a decisive moment." But because Kempowski merely assembled "Echolot," rather than writing it, some critics have questioned its value. They complain that it is too long and repetitive and that it does not lead the

reader toward a clear conclusion. "It is a chaotic mess," asserted Marcel Reich-Ranicki, host of Germany's most popular literary television program. "It has nothing whatever in common with literature."

Even many admirers of the book do not recommend that it be read from start to finish. It is, however, a fascinating work to open at random. Reading just one day's entries is enough to make one understand why it has stirred such interest in Germany. Kempowski briefly took part in the marathon reading in Berlin, and in an interview afterward he called the work "a collection of subjective reactions which together produce something very objective.

"My idea," he continued, "is to present a collage, to give life to dead people ranging from top Nazis to resistance fighters to iomas Mann in his California exile. It is a mirror full of images which, in the end,

are reduced to a single point. "I cannot name this point. To look for a message in 'Echolot' is like looking for a message in the Bible. The work itself, tak-

en as a whole, is the message." Evidently weakened by a recent stroke, Kempowski sipped coffee and quietly sug-gested that World War II changed the world irrevocably and that humanity appeared not to have learned from its horrors.

"Who lost the war?" he asked. "It's a hard question to answer. Not just Germany, that's for sure. The British Empire never surfaced again, and France lost a great deal of its identity. The whole world was set on a course of destruction."

Speaking of the trouble in Bosnia-Her-egovina, he said, "The destruction of the old bridge in Mostar can be seen as just another delayed consequence of World War II, because it reflects the desire to destroy history and to wipe away the idea

that people can live together." At his country home near Bremen, Kempowski is building another archive with three assistants. He wants to produce a second "Echolot" covering the last year of World War II.

"In 1999 I will be 70 years old, and the century and the millennium will both be ending," he said. "That would be a fine time to publish 'Echolot II,' wouldn't you say?'

PEOPLE

A Smoking Comeback For at Least One Night

Washingtonians can pull all the want at what is being billed as "the most politically incorrect party" in town. The party honors Christooher Buckley and his new novel Thank You for Smoking," a spool of the lobbying business. The hosts \_ Harold Evans and Charles Pe ters, nonsmokers; Art Buchmald and Marin Fitzwater, who lavor cigars; G. Gordon Liddy, who reportedly has promised to be a smoker for the night, and France Lebowitz and Taki Theodoracons-los, both smokers — invited gases-

"10 the ultimate smoke filled room" at the Ritz-Carkon on luse

Well, as Rouald Reagan might say, there she goes again. Pari Da-vis, the rebellious, 41-year-old daughter of the former president and Nancy Reagan, poses made in the July issue of Playboy. Duris said that she was prompted to bare it all after reading references to herself as middle-aged. She says she hasn't told her parents about the layout. Why stir up some thing?" she asked. "I mean, they to not going to like it."

D Howard Stern is taking his morn. ing radio show to cable TV's Fi Entertainment Television. The half-hour television show will call interviews and comedy routines. from his syndicated radio program

П The original disco queen is tired of the crown. Downs Summer in sists there's another side to her imsic. "I don't mind the disco years," she told The Tennessean in Nasiville. "But I love all kinds of unitie I don't want to feel my life is begin. ning and ending with disco."

□ ∹ For the first time, the U.S. As Force Academy has named a foreign-born cadet as its top gan Jackkrit Thammavichai, 23 of Thailand, was honored as the academy's top 1994 graduate. Trom age 6, it was my dream to come, here, to become a pilot," said Thammavichai, who left Thailaid

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### **CROSSWORD**

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**30** Gale of "Oh"

37 Eight-footers

### 49 One cursed by 47 Logroller, in a 53 Clock-resetting 41 Initially 48 Cellar contents 42 Well. -50 Unit of force 55 Degree of 44 Stocking stuffer 51 Wives' tales

# Europe

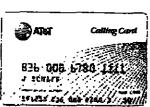
# Forecast for Friday through Sunday, as provided by Accu-Weather, North America Beijing to Shanghai will be dry and hol Friday mio the weekend Tokyo will be warm with a passing shower or two. Seoul will be season-

**WEATHER** 

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Africe

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China, PRC+++	10817	Lithuania•	84196	Columbia	004-0312
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